MISSOURI

Department of Economic Development

Governor's Recommendation
Fiscal Year 2016

Mike Downing, Director

573/751-4770

Book 1

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DEPARTMENT OF ECONOMIC DEVELOPMENT
FY 2016 BUDGET

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Jeremiah W. (Jay) Nixon
Governor

MISSOURI
Department of Economic Development

Mike Downing, CEcD
Director

February 4, 2015

The Honorable Jay Nixon
Governor of Missouri
State Capitol, Room 216
Jefferson City, MO 65101

Dear Governor Nixon:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2016 Budget Proposal with Governor's Recommendations. The future of Missouri's citizens depends on the existence of high-paying career opportunities and strong communities. It is our job to lead efforts to accomplish these goals.

DED is committed to keeping Missouri businesses on the cutting edge through programs to ensure a ready supply of highly skilled and trained workers; to assist communities so that they may preserve and expand the quality of life for which Missouri is known; to support a business environment that offers competitive operating costs; and to support a physical and technological infrastructure with sufficient capacity to ensure continued growth and expansion.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,

Mike Downing, CEcD
Director

301 W. High St. • P.O. Box 1157 • Jefferson City, MO 65102-1157
www.ded.mo.gov • (573) 751-4962 • Fax (573) 526-7700
Real People. Real Opportunity.

Department Information

DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW

The Department of Economic Development is composed of various agencies and divisions that administer programs in the areas of community and economic development, workforce development and tourism; as well as agencies that administer statutory requirements and work to safeguard public interest.

Programs managed by these agencies and divisions provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations by promoting business and community development, job training, housing, tourism, the art's, women in business, and utility regulation throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies. The department also has an administrative services division.

Development Agencies/Divisions:

The Division of Business and Community Services (BCS) is divided into five teams – Sales, Marketing, Finance, Compliance, and Research. The teams work together to support economic growth in Missouri by promoting and facilitating job creation/capital investment; international export expansion, the development of an innovation economy, and improving Missouri communities.

The Division of Workforce Development (DWD) provides vital services to develop Missouri's workforce for the 21st century through skill-training and career connections for job seekers and human resources, and financial assistance for businesses.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet changing trends in the travel/tourism industry.

The Division of Tourism oversees the Missouri Film Office, which promotes the growth of the state's film and video production industry and works to attract film, television and video productions to Missouri.

The Missouri Arts Council provides technical and financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community development through the arts.

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)

The Missouri Women's Council works to identify and address issues affecting the economic and employment status of women in Missouri.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

The Division of Energy assists, educates, and encourages Missourians to advance the efficient use of diverse energy resources to provide for a healthier environment and to achieve greater energy security for future generations. The Division works with economic development by providing technical and financial assistance to state and local governments, agricultural interests, school districts, business, industry and the general public related to energy efficiency and renewable energy projects and weatherization.

Regulatory Agencies:

The Office of the Public Counsel is a Type II agency and was established in 1975 to represent the public and the interests of utility customers in proceedings before the Missouri Public Service Commission (PSC) and in the Courts involving investor-owned electric, natural gas, telephone, water, sewer and steam heat utilities. Public Counsel addresses many issues that affect customers including rates, safe and adequate service, complaints and disputes, connections and disconnections, and billing and collection practices. Through the Ombudsman for Property Rights, established in 2006 with the passage of House Bill 1944, the Office of the Public Counsel provides guidance to landowners about the condemnation process.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The PSC regulates the rates and practices of investor-owned gas, electric, water and sewer utilities, including safety, billing and quality of service. It has limited regulatory authority over investor-owned telephone companies. The PSC also administers safety standards for the rural electric cooperatives and municipal gas systems, maintains a registry of state video service providers and registers Voice-Over-Internet Protocol (VoIP) service providers. In addition, the PSC administers the provision of Relay Missouri service, which gives hearing-impaired citizens access to the telephone network. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set-up and tie-down requirements.

Administrative Services Division:

The Administrative Services Division provides legal, public relation, legislative, financial, budget and human resource support to the department director, senior management and other divisions within the department.

Department of Economic Development
State Auditor's Reports and Oversight Evaluations and Missouri Sunset Act Provisions

Program or Division Name	Type of Report	Date Issued	Website
Brownfield Remediation Tax Credit Program	Audit Report (2014-023)	Apr-14	http://www.auditor.mo.gov/Press/2014023457179.pdf
Historic Preservation Tax Credit Program	Audit Report (2014-018)	Mar-14	http://www.auditor.mo.gov/Press/2014018370056.pdf
Low Income Housing	Audit Report (2014-014)	Mar-14	http://www.auditor.mo.gov/Press/2013014719305.pdf
Missouri Technology Corporation	Audit Report (2013-057)	Jul-13	http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=200
Division of Business and Community Services	Audit Report (2013-031)	Apr-13	http://www.auditor.mo.gov/Press/2013-031.pdf
New Markets Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	http://moga.mo.gov/
Film Production Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	http://moga.mo.gov/
Division of Business and Community Services	Audit Report (2012-117)	Sep-12	http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=127
Missouri Quality Jobs Tax Incentive Program	Audit Report (2012-65)	Jul-12	http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=102
Review of Policy for Economic Growth	Oversight Evaluation	Dec-11	http://moga.mo.gov/
Division of Tourism	Audit Report (2011-59)	Sep-11	http://auditor.mo.gov/press/2011-59.htm
Division of Workforce Development	Audit Report (2011-16)	Apr-11	http://auditor.mo.gov/press/2011-16.htm

Department of Economic Development
Programs Subject to Missouri Sunset Act

Program	Statutes Establishing	Sunset Date	Review Status
Distressed Area Land Assemblage Tax Credit	99.1025, RSMo	8/28/2013	
Qualified Equity Investments Tax Credit (New Markets)	135.680 - 135.682, RSMo	9/4/2013	
Film Production Project Tax Credit	135.750, RSMo	11/28/2013	
Alternative Fuel Infrastructure Tax Credit	135.710, RSMo	12/31/2020	
Missouri Arts Council Trust Fund	143.183, RSMo	12/31/2020	
Missouri Automotive Manufacturing Jobs Act	620.1910, RSMo	10/12/2016	
Missouri Works - Community College New Jobs Training	620.800 - 620.809, RSMo	7/1/2019	
Missouri Works - Community College Job Retention Training	620.800 - 620.809, RSMo	7/1/2019	
Missouri Works - Business Incentives	620.2000 - 620.2020, RSMo	8/28/2019	
Amateur Sporting Tax Credit	67.3000, RSMo	8/28/2019	
Amateur Sporting Contribution Tax Credit	67.3005, RSMo	8/28/2019	
Wood Energy Tax Credit	135.300 - 135.311, RSMo	6/30/2020	
Division of Tourism Supplemental Revenue Fund	620.467, RSMo	6/30/2020	

General Structure Adjustments

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
ADMINISTRATIVE SERVICES								
Pay Plan FY15-Cost to Continue - 0000014								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	98	0.00	98	0.00
ACCOUNTANT I	0	0.00	0	0.00	164	0.00	164	0.00
ACCOUNTANT II	0	0.00	0	0.00	481	0.00	481	0.00
BUDGET ANAL III	0	0.00	0	0.00	287	0.00	287	0.00
PERSONNEL OFCR I	0	0.00	0	0.00	285	0.00	285	0.00
PERSONNEL ANAL I	0	0.00	0	0.00	194	0.00	194	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	643	0.00	643	0.00
EXECUTIVE I	0	0.00	0	0.00	176	0.00	176	0.00
PERSONNEL CLERK	0	0.00	0	0.00	258	0.00	258	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	41	0.00	41	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	99	0.00	99	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	9	0.00	9	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	342	0.00	342	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	380	0.00	380	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	44	0.00	44	0.00
HUMAN RESOURCES MGR B2	0	0.00	0	0.00	382	0.00	382	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	5	0.00	5	0.00
STATE DEPARTMENT DIRECTOR	0	0.00	0	0.00	672	0.00	672	0.00
DEPUTY STATE DEPT DIRECTOR	0	0.00	0	0.00	74	0.00	74	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	1,540	0.00	1,540	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	392	0.00	392	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	835	0.00	835	0.00
PARALEGAL	0	0.00	0	0.00	134	0.00	134	0.00
LEGAL COUNSEL	0	0.00	0	0.00	422	0.00	422	0.00
CHIEF COUNSEL	0	0.00	0	0.00	595	0.00	595	0.00
SENIOR COUNSEL	0	0.00	0	0.00	405	0.00	405	0.00
OFFICE WORKER MISCELLANEOUS	0	0.00	0	0.00	1,270	0.00	1,270	0.00
RECEPTIONIST	0	0.00	0	0.00	118	0.00	118	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	337	0.00	337	0.00
SPECIAL ASST OFFICIAL & ADMSTR	0	0.00	0	0.00	483	0.00	483	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	1,016	0.00	1,016	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
ADMINISTRATIVE SERVICES								
Pay Plan FY15-Cost to Continue - 0000014								
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	226	0.00	226	0.00
TOTAL - PS	**0**	**0.00**	**0**	**0.00**	**12,407**	**0.00**	**12,407**	**0.00**
GRAND TOTAL	**$0**	**0.00**	**$0**	**0.00**	**$12,407**	**0.00**	**$12,407**	**0.00**
GENERAL REVENUE	**$0**	**0.00**	**$0**	**0.00**	**$2,207**	**0.00**	**$2,207**	**0.00**
FEDERAL FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$5,946**	**0.00**	**$5,946**	**0.00**
OTHER FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$4,254**	**0.00**	**$4,254**	**0.00**

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO ECO RESEARCH INFO CENTER								
Pay Plan FY15-Cost to Continue - 0000014								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	501	0.00	501	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	456	0.00	456	0.00
RESEARCH ANAL I	0	0.00	0	0.00	937	0.00	937	0.00
RESEARCH ANAL II	0	0.00	0	0.00	1,547	0.00	1,547	0.00
RESEARCH ANAL III	0	0.00	0	0.00	1,202	0.00	1,202	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	281	0.00	281	0.00
LABOR ECONOMIST	0	0.00	0	0.00	303	0.00	303	0.00
EXECUTIVE II	0	0.00	0	0.00	264	0.00	264	0.00
PLANNER II	0	0.00	0	0.00	163	0.00	163	0.00
PLANNER III	0	0.00	0	0.00	567	0.00	567	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	109	0.00	109	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	27	0.00	27	0.00
RESEARCH MANAGER B1	0	0.00	0	0.00	295	0.00	295	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	373	0.00	373	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	363	0.00	363	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	325	0.00	325	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	392	0.00	392	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	163	0.00	163	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	375	0.00	375	0.00
TOTAL - PS	0	0.00	0	0.00	8,643	0.00	8,643	0.00
GRAND TOTAL	$0	0.00	$0	0.00	$8,643	0.00	$8,643	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$596	0.00	$596	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$8,047	0.00	$8,047	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MARKETING								
Pay Plan FY15-Cost to Continue - 0000014								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	40	0.00	40	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	20	0.00	20	0.00
RESEARCH ANAL III	0	0.00	0	0.00	4	0.00	4	0.00
PLANNER II	0	0.00	0	0.00	1	0.00	1	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	207	0.00	207	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	298	0.00	298	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	956	0.00	956	0.00
RESEARCH MANAGER B1	0	0.00	0	0.00	27	0.00	27	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	114	0.00	114	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	114	0.00	114	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	99	0.00	99	0.00
BUDGET/PLANNING ANALYST	0	0.00	0	0.00	38	0.00	38	0.00
TOTAL - PS	**0**	**0.00**	**0**	**0.00**	**1,918**	**0.00**	**1,918**	**0.00**
GRAND TOTAL	**$0**	**0.00**	**$0**	**0.00**	**$1,918**	**0.00**	**$1,918**	**0.00**
GENERAL REVENUE	**$0**	**0.00**	**$0**	**0.00**	**$978**	**0.00**	**$978**	**0.00**
FEDERAL FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$700**	**0.00**	**$700**	**0.00**
OTHER FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$240**	**0.00**	**$240**	**0.00**

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
SALES								
Pay Plan FY15-Cost to Continue - 0000014								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	235	0.00	235	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	178	0.00	178	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	349	0.00	349	0.00
PLANNER III	0	0.00	0	0.00	297	0.00	297	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	925	0.00	925	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	633	0.00	633	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	3,227	0.00	3,227	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	480	0.00	480	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	416	0.00	416	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	11	0.00	11	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	237	0.00	237	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	11	0.00	11	0.00
LEGAL COUNSEL	0	0.00	0	0.00	1	0.00	1	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	38	0.00	38	0.00
TOTAL - PS	**0**	**0.00**	**0**	**0.00**	**7,038**	**0.00**	**7,038**	**0.00**
GRAND TOTAL	**$0**	**0.00**	**$0**	**0.00**	**$7,038**	**0.00**	**$7,038**	**0.00**
GENERAL REVENUE	**$0**	**0.00**	**$0**	**0.00**	**$6,714**	**0.00**	**$6,714**	**0.00**
FEDERAL FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$286**	**0.00**	**$286**	**0.00**
OTHER FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$38**	**0.00**	**$38**	**0.00**

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
FINANCE								
Pay Plan FY15-Cost to Continue - 0000014								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	21	0.00	21	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	221	0.00	221	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	154	0.00	154	0.00
TRAINING TECH II	0	0.00	0	0.00	1	0.00	1	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	695	0.00	695	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	562	0.00	562	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	3,013	0.00	3,013	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	92	0.00	92	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	638	0.00	638	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	11	0.00	11	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	59	0.00	59	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	25	0.00	25	0.00
TOTAL - PS	0	0.00	0	0.00	5,492	0.00	5,492	0.00
GRAND TOTAL	$0	0.00	$0	0.00	$5,492	0.00	$5,492	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$4,352	0.00	$4,352	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$907	0.00	$907	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$233	0.00	$233	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
COMPLIANCE								
Pay Plan FY15-Cost to Continue - 0000014								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	60	0.00	60	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	64	0.00	64	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	20	0.00	20	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	27	0.00	27	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	423	0.00	423	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	251	0.00	251	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	1,709	0.00	1,709	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	318	0.00	318	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	293	0.00	293	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	49	0.00	49	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	91	0.00	91	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	27	0.00	27	0.00
TOTAL - PS	0	0.00	0	0.00	3,332	0.00	3,332	0.00
GRAND TOTAL	$0	0.00	$0	0.00	$3,332	0.00	$3,332	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$714	0.00	$714	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$2,618	0.00	$2,618	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
DUE DILIGENCE OFFICE								
Pay Plan FY15-Cost to Continue - 0000014								
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	273	0.00	273	0.00
TOTAL - PS	0	0.00	0	0.00	273	0.00	273	0.00
GRAND TOTAL	$0	0.00	$0	0.00	$273	0.00	$273	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$273	0.00	$273	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO COMMUNITY SVS COMMISSION								
Pay Plan FY15-Cost to Continue - 0000014								
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	288	0.00	288	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	616	0.00	616	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	328	0.00	328	0.00
TOTAL - PS	**0**	**0.00**	**0**	**0.00**	**1,232**	**0.00**	**1,232**	**0.00**
GRAND TOTAL	**$0**	**0.00**	**$0**	**0.00**	**$1,232**	**0.00**	**$1,232**	**0.00**
GENERAL REVENUE	**$0**	**0.00**	**$0**	**0.00**	**$184**	**0.00**	**$184**	**0.00**
FEDERAL FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$1,048**	**0.00**	**$1,048**	**0.00**
OTHER FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
WORKFORCE DEVELOPMENT								
Pay Plan FY15-Cost to Continue - 0000014								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	1,508	0.00	1,508	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	143	0.00	143	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	1,080	0.00	1,080	0.00
AUDITOR I	0	0.00	0	0.00	188	0.00	188	0.00
SENIOR AUDITOR	0	0.00	0	0.00	225	0.00	225	0.00
ACCOUNTANT I	0	0.00	0	0.00	167	0.00	167	0.00
ACCOUNTANT II	0	0.00	0	0.00	430	0.00	430	0.00
ACCOUNTING SPECIALIST I	0	0.00	0	0.00	196	0.00	196	0.00
ACCOUNTING SPECIALIST II	0	0.00	0	0.00	221	0.00	221	0.00
RESEARCH ANAL II	0	0.00	0	0.00	201	0.00	201	0.00
RESEARCH ANAL III	0	0.00	0	0.00	256	0.00	256	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	259	0.00	259	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	204	0.00	204	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	214	0.00	214	0.00
TRAINING TECH I	0	0.00	0	0.00	375	0.00	375	0.00
TRAINING TECH II	0	0.00	0	0.00	433	0.00	433	0.00
EXECUTIVE I	0	0.00	0	0.00	190	0.00	190	0.00
PLANNER III	0	0.00	0	0.00	786	0.00	786	0.00
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	50,870	0.00	50,870	0.00
WORKFORCE DEVELOPMENT SPEC II	0	0.00	0	0.00	2,614	0.00	2,614	0.00
WORKFORCE DEVELOPMENT SPEC III	0	0.00	0	0.00	6,426	0.00	6,426	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	11,682	0.00	11,682	0.00
WORKFORCE DEVELOPMENT SUPV I	0	0.00	0	0.00	3,328	0.00	3,328	0.00
WORKFORCE DEVELOPMENT SUPV II	0	0.00	0	0.00	5,415	0.00	5,415	0.00
WORKFORCE DEVELOPMENT SUPV III	0	0.00	0	0.00	1,916	0.00	1,916	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	531	0.00	531	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	598	0.00	598	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	343	0.00	343	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	4,728	0.00	4,728	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	4,081	0.00	4,081	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	520	0.00	520	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	1,114	0.00	1,114	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
WORKFORCE DEVELOPMENT								
Pay Plan FY15-Cost to Continue - 0000014								
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	149	0.00	149	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	2,454	0.00	2,454	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	451	0.00	451	0.00
OTHER	0	0.00	0	0.00	8	0.00	8	0.00
TOTAL - PS	0	0.00	0	0.00	104,304	0.00	104,304	0.00
GRAND TOTAL	$0	0.00	$0	0.00	$104,304	0.00	$104,304	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$102,237	0.00	$102,237	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$2,067	0.00	$2,067	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
WOMEN'S COUNCIL								
Pay Plan FY15-Cost to Continue - 0000014								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	307	0.00	307	0.00
TOTAL - PS	0	0.00	0	0.00	307	0.00	307	0.00
GRAND TOTAL	$0	0.00	$0	0.00	$307	0.00	$307	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$307	0.00	$307	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO ARTS COUNCIL								
Pay Plan FY15-Cost to Continue - 0000014								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	207	0.00	207	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	214	0.00	214	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	208	0.00	208	0.00
ACCOUNTANT II	0	0.00	0	0.00	301	0.00	301	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	312	0.00	312	0.00
EXECUTIVE I	0	0.00	0	0.00	252	0.00	252	0.00
ARTS COUNCIL PRGM SPEC I	0	0.00	0	0.00	228	0.00	228	0.00
ARTS COUNCIL PRGM SPEC II	0	0.00	0	0.00	1,741	0.00	1,741	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	550	0.00	550	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	814	0.00	814	0.00
TOTAL - PS	**0**	**0.00**	**0**	**0.00**	**4,827**	**0.00**	**4,827**	**0.00**
GRAND TOTAL	**$0**	**0.00**	**$0**	**0.00**	**$4,827**	**0.00**	**$4,827**	**0.00**
GENERAL REVENUE	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**
FEDERAL FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$1,851**	**0.00**	**$1,851**	**0.00**
OTHER FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$2,976**	**0.00**	**$2,976**	**0.00**

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
TOURISM								
Pay Plan FY15-Cost to Continue - 0000014								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	342	0.00	342	0.00
ACCOUNTANT I	0	0.00	0	0.00	180	0.00	180	0.00
ACCOUNTING ANAL II	0	0.00	0	0.00	273	0.00	273	0.00
PUBLIC INFORMATION SPEC I	0	0.00	0	0.00	180	0.00	180	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	436	0.00	436	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	459	0.00	459	0.00
TOURIST GUIDE	0	0.00	0	0.00	281	0.00	281	0.00
TOURIST ASST	0	0.00	0	0.00	987	0.00	987	0.00
TOURIST CENTER SPV	0	0.00	0	0.00	1,273	0.00	1,273	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	220	0.00	220	0.00
PLANNER III	0	0.00	0	0.00	254	0.00	254	0.00
ECON DEV INFO & ADV COOR	0	0.00	0	0.00	260	0.00	260	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	216	0.00	216	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	286	0.00	286	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	573	0.00	573	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	311	0.00	311	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	476	0.00	476	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	1,157	0.00	1,157	0.00
CLERK	0	0.00	0	0.00	596	0.00	596	0.00
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	0	0.00	136	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	236	0.00	236	0.00
TOTAL - PS	0	0.00	0	0.00	8,996	0.00	9,132	0.00
GRAND TOTAL	$0	0.00	$0	0.00	$8,996	0.00	$9,132	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$8,996	0.00	$9,132	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
FILM OFFICE								
Pay Plan FY15-Cost to Continue - 0000014								
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	136	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	136	0.00	0	0.00
GRAND TOTAL	$0	0.00	$0	0.00	$136	0.00	$0	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00		0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00		0.00
OTHER FUNDS	$0	0.00	$0	0.00	$136	0.00		0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
ENERGY DIVISION OPERATIONS								
Pay Plan FY15-Cost to Continue - 0000014								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	301	0.00	301	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	1	0.00	1	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	139	0.00	139	0.00
ACCOUNTANT I	0	0.00	0	0.00	187	0.00	187	0.00
ACCOUNTING SPECIALIST II	0	0.00	0	0.00	216	0.00	216	0.00
RESEARCH ANAL III	0	0.00	0	0.00	243	0.00	243	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	242	0.00	242	0.00
EXECUTIVE II	0	0.00	0	0.00	187	0.00	187	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	242	0.00	242	0.00
MANAGEMENT ANALYSIS SPEC II	0	0.00	0	0.00	225	0.00	225	0.00
PLANNER II	0	0.00	0	0.00	256	0.00	256	0.00
PLANNER III	0	0.00	0	0.00	814	0.00	814	0.00
PLANNER IV	0	0.00	0	0.00	343	0.00	343	0.00
ENVIRONMENTAL SPEC II	0	0.00	0	0.00	1	0.00	1	0.00
ENVIRONMENTAL SPEC III	0	0.00	0	0.00	409	0.00	409	0.00
ENVIRONMENTAL ENGR II	0	0.00	0	0.00	268	0.00	268	0.00
ENERGY SPEC II	0	0.00	0	0.00	391	0.00	391	0.00
ENERGY SPEC III	0	0.00	0	0.00	519	0.00	519	0.00
ENERGY SPEC IV	0	0.00	0	0.00	1,284	0.00	1,284	0.00
ENERGY ENGINEER II	0	0.00	0	0.00	537	0.00	537	0.00
ENERGY ENGINEER III	0	0.00	0	0.00	298	0.00	298	0.00
ENVIRONMENTAL MGR B2	0	0.00	0	0.00	517	0.00	517	0.00
ENVIRONMENTAL MGR B3	0	0.00	0	0.00	392	0.00	392	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	307	0.00	307	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	462	0.00	462	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	747	0.00	747	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	597	0.00	597	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
ENERGY DIVISION OPERATIONS								
Pay Plan FY15-Cost to Continue - 0000014								
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	1	0.00	1	0.00
TOTAL - PS	0	0.00	0	0.00	10,126	0.00	10,126	0.00
GRAND TOTAL	$0	0.00	$0	0.00	$10,126	0.00	$10,126	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$6,533	0.00	$6,533	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$3,593	0.00	$3,593	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MANUFACTURED HOUSING								
Pay Plan FY15-Cost to Continue - 0000014								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	175	0.00	175	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	157	0.00	157	0.00
MANUFACTURED HSNG INSP II	0	0.00	0	0.00	1,020	0.00	1,020	0.00
MANUFACTURED HSNG INSP SUPV	0	0.00	0	0.00	240	0.00	240	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	294	0.00	294	0.00
TOTAL - PS	**0**	**0.00**	**0**	**0.00**	**1,886**	**0.00**	**1,886**	**0.00**
GRAND TOTAL	**$0**	**0.00**	**$0**	**0.00**	**$1,886**	**0.00**	**$1,886**	**0.00**
GENERAL REVENUE	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**
FEDERAL FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**
OTHER FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$1,886**	**0.00**	**$1,886**	**0.00**

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
OFFICE OF PUBLIC COUNSEL								
Pay Plan FY15-Cost to Continue - 0000014								
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	164	0.00	164	0.00
PUBLIC UTILITY ACCOUNTANT I	0	0.00	0	0.00	376	0.00	376	0.00
CH PUBLIC UTILITY ACCOUNTANT	0	0.00	0	0.00	372	0.00	372	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	656	0.00	656	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	453	0.00	453	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	560	0.00	560	0.00
SENIOR COUNSEL	0	0.00	0	0.00	1	0.00	1	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	732	0.00	732	0.00
TOTAL - PS	**0**	**0.00**	**0**	**0.00**	**3,314**	**0.00**	**3,314**	**0.00**
GRAND TOTAL	**$0**	**0.00**	**$0**	**0.00**	**$3,314**	**0.00**	**$3,314**	**0.00**
GENERAL REVENUE	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**
FEDERAL FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**
OTHER FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$3,314**	**0.00**	**$3,314**	**0.00**

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
PUBLIC SERVICE COMMISSION								
Pay Plan FY15-Cost to Continue - 0000014								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	909	0.00	909	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	320	0.00	320	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	642	0.00	642	0.00
OFFICE SERVICES ASST	0	0.00	0	0.00	175	0.00	175	0.00
INFORMATION TECHNOLOGIST IV	0	0.00	0	0.00	1,110	0.00	1,110	0.00
INFORMATION TECHNOLOGY SPEC I	0	0.00	0	0.00	935	0.00	935	0.00
INFORMATION TECHNOLOGY SPEC II	0	0.00	0	0.00	343	0.00	343	0.00
INFO TECHNOLOGY MANAGER	0	0.00	0	0.00	382	0.00	382	0.00
ACCOUNTANT I	0	0.00	0	0.00	165	0.00	165	0.00
ACCOUNTANT II	0	0.00	0	0.00	403	0.00	403	0.00
ACCOUNTANT III	0	0.00	0	0.00	499	0.00	499	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	221	0.00	221	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	247	0.00	247	0.00
PUBLIC INFORMATION ADMSTR	0	0.00	0	0.00	310	0.00	310	0.00
EXECUTIVE II	0	0.00	0	0.00	201	0.00	201	0.00
PERSONNEL CLERK	0	0.00	0	0.00	180	0.00	180	0.00
LEGISLATIVE COORDINATOR	0	0.00	0	0.00	316	0.00	316	0.00
ADMINISTRATIVE ANAL III	0	0.00	0	0.00	252	0.00	252	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	336	0.00	336	0.00
CONSUMER SERVICES SPEC I	0	0.00	0	0.00	194	0.00	194	0.00
CONSUMER SERVICES SPEC II	0	0.00	0	0.00	1,203	0.00	1,203	0.00
CONSUMER SERVICES COORDINATOR	0	0.00	0	0.00	450	0.00	450	0.00
UTILITY REGULATORY AUDITOR I	0	0.00	0	0.00	425	0.00	425	0.00
UTILITY REGULATORY AUDITOR II	0	0.00	0	0.00	1,112	0.00	1,112	0.00
UTILITY REGULATORY AUDITOR III	0	0.00	0	0.00	2,059	0.00	2,059	0.00
UTILITY REGULATORY AUDITOR IV	0	0.00	0	0.00	2,656	0.00	2,656	0.00
UTILITY REGULATORY AUDITOR V	0	0.00	0	0.00	2,111	0.00	2,111	0.00
REGULATORY ECONOMIST II	0	0.00	0	0.00	1,274	0.00	1,274	0.00
REGULATORY ECONOMIST III	0	0.00	0	0.00	1,785	0.00	1,785	0.00
MGR ECONOMIC ANALYSIS	0	0.00	0	0.00	358	0.00	358	0.00
UTILITY MANAGEMENT ANALYST II	0	0.00	0	0.00	213	0.00	213	0.00
UTILITY MANAGEMENT ANALYST III	0	0.00	0	0.00	1,182	0.00	1,182	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
PUBLIC SERVICE COMMISSION								
Pay Plan FY15-Cost to Continue - 0000014								
UTILITY POLICY ANALYST I	0	0.00	0	0.00	1,231	0.00	1,231	0.00
UTILITY POLICY ANALYST II	0	0.00	0	0.00	899	0.00	899	0.00
UTILITY ENGINEERING SPEC I	0	0.00	0	0.00	297	0.00	297	0.00
UTILITY ENGINEERING SPEC II	0	0.00	0	0.00	1,397	0.00	1,397	0.00
UTILITY ENGINEERING SPEC III	0	0.00	0	0.00	2,479	0.00	2,479	0.00
UTILITY REGULATORY ENGINEER I	0	0.00	0	0.00	1,486	0.00	1,486	0.00
UTILITY REGULATORY ENGINEER II	0	0.00	0	0.00	958	0.00	958	0.00
UTILITY REGULATORY ENG SPV	0	0.00	0	0.00	1,155	0.00	1,155	0.00
UTILITY OPERS TECH SPEC II	0	0.00	0	0.00	1,190	0.00	1,190	0.00
RATE & TARIFF EXAMINER II	0	0.00	0	0.00	435	0.00	435	0.00
RATE & TARIFF EXAMINER III	0	0.00	0	0.00	251	0.00	251	0.00
RATE & TARIFF EXAMINATION SPV	0	0.00	0	0.00	1,031	0.00	1,031	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	329	0.00	329	0.00
UTILITY REGULATORY MNGR, BAND1	0	0.00	0	0.00	323	0.00	323	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	1,471	0.00	1,471	0.00
UTILITY REGULATORY MNGR, BAND3	0	0.00	0	0.00	1,188	0.00	1,188	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	1,443	0.00	1,443	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	2,198	0.00	2,198	0.00
ADMINISTRATIVE ASSISTANT	0	0.00	0	0.00	1,111	0.00	1,111	0.00
PROGRAM CONSULTANT	0	0.00	0	0.00	2,094	0.00	2,094	0.00
PARALEGAL	0	0.00	0	0.00	410	0.00	410	0.00
LEGAL COUNSEL	0	0.00	0	0.00	1,073	0.00	1,073	0.00
CHIEF COUNSEL	0	0.00	0	0.00	1,222	0.00	1,222	0.00
REGULATORY LAW JUDGE	0	0.00	0	0.00	2,099	0.00	2,099	0.00
COMMISSION MEMBER	0	0.00	0	0.00	2,287	0.00	2,287	0.00
COMMISSION CHAIRMAN	0	0.00	0	0.00	572	0.00	572	0.00
SENIOR COUNSEL	0	0.00	0	0.00	1,328	0.00	1,328	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	1,852	0.00	1,852	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
PUBLIC SERVICE COMMISSION								
Pay Plan FY15-Cost to Continue - 0000014								
MANAGING COUNSEL	0	0.00	0	0.00	481	0.00	481	0.00
TOTAL - PS	0	0.00	0	0.00	57,258	0.00	57,258	0.00
GRAND TOTAL	$0	0.00	$0	0.00	$57,258	0.00	$57,258	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$57,258	0.00	$57,258	0.00

Business and Community Services

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO ECO RESEARCH INFO CENTER								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	104,736	2.24	110,634	2.08	110,634	2.08	110,634	2.08
DIV JOB DEVELOPMENT & TRAINING	931,462	21.90	1,492,427	33.31	1,492,427	33.31	1,492,427	33.31
TOTAL - PS	1,036,198	24.14	1,603,061	35.39	1,603,061	35.39	1,603,061	35.39
EXPENSE & EQUIPMENT								
GENERAL REVENUE	18,606	0.00	19,160	0.00	19,160	0.00	19,160	0.00
DIV JOB DEVELOPMENT & TRAINING	78,304	0.00	270,748	0.00	270,748	0.00	270,748	0.00
TOTAL - EE	96,910	0.00	289,908	0.00	289,908	0.00	289,908	0.00
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL	**1,133,108**	**24.14**	**1,925,154**	**35.39**	**1,925,154**	**35.39**	**1,925,154**	**35.39**
Pay Plan FY15-Cost to Continue - 0000014								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	596	0.00	596	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	8,047	0.00	8,047	0.00
TOTAL - PS	0	0.00	0	0.00	8,643	0.00	8,643	0.00
TOTAL	**0**	**0.00**	**0**	**0.00**	**8,643**	**0.00**	**8,643**	**0.00**
GRAND TOTAL	**$1,133,108**	**24.14**	**$1,925,154**	**35.39**	**$1,933,797**	**35.39**	**$1,933,797**	**35.39**

CORE DECISION ITEM

Department: Economic Development **Budget Unit 42183C**
Division: Business and Community Services
Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	110,634	1,492,427	0	1,603,061
EE	19,160	270,748	0	289,908
PSD	0	32,185	0	32,185
TRF	0	0	0	0
Total	**129,794**	**1,795,360**	**0**	**1,925,154**
FTE	**2.08**	**33.31**	**0.00**	**35.39**
Est. Fringe	*50,773*	*736,903*	*0*	*787,676*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	110,634	1,492,427	0	1,603,061
EE	19,160	270,748	0	289,908
PSD	0	32,185	0	32,185
TRF	0	0	0	0
Total	**129,794**	**1,795,360**	**0**	**1,925,154**
FTE	**2.08**	**33.31**	**0.00**	**35.39**
Est. Fringe	*50,773*	*736,903*	*0*	*787,676*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions, reports and labor market information.

The Division of Business and Community Services (BCS) serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

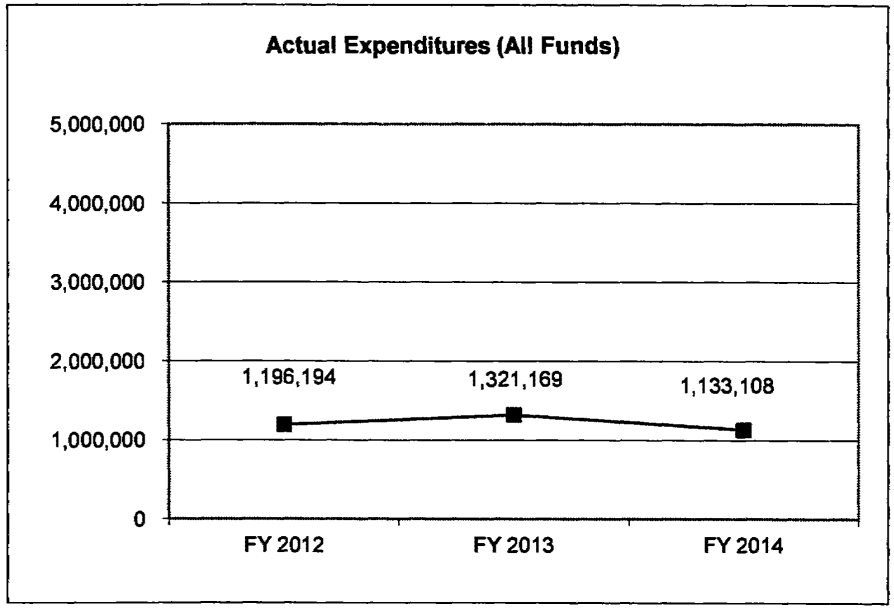
Research Team (MERIC)

CORE DECISION ITEM

Department: Economic Development **Budget Unit 42183C**
Division: Business and Community Services
Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	1,872,832	1,898,917	1,909,011	1,925,154
Less Reverted (All Funds)	(3,860)	(3,845)	(3,863)	(3,894)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,868,972	1,895,072	1,905,148	1,921,260
Actual Expenditures (All Funds)	1,196,194	1,321,169	1,133,108	N/A
Unexpended (All Funds)	672,778	573,903	772,040	N/A
Unexpended, by Fund:				
General Revenue	19,431	12,530	1,584	N/A
Federal	653,347	561,373	770,456	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
MO ECO RESEARCH INFO CENTER

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	35.39	110,634	1,492,427	0	1,603,061	
	EE	0.00	19,160	270,748	0	289,908	
	PD	0.00	0	32,185	0	32,185	
	Total	**35.39**	**129,794**	**1,795,360**	**0**	**1,925,154**	
DEPARTMENT CORE REQUEST							
	PS	35.39	110,634	1,492,427	0	1,603,061	
	EE	0.00	19,160	270,748	0	289,908	
	PD	0.00	0	32,185	0	32,185	
	Total	**35.39**	**129,794**	**1,795,360**	**0**	**1,925,154**	
GOVERNOR'S RECOMMENDED CORE							
	PS	35.39	110,634	1,492,427	0	1,603,061	
	EE	0.00	19,160	270,748	0	289,908	
	PD	0.00	0	32,185	0	32,185	
	Total	**35.39**	**129,794**	**1,795,360**	**0**	**1,925,154**	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C	**DEPARTMENT:** Economic Development
BUDGET UNIT NAME: Missouri Economic Research and Information Center (MERIC) See complete list of budget units below.	**DIVISION:** Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations the Missouri Economic Research and Information Center (MERIC). This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- MERIC PS (3699-0101) - $110,634 * 10% = $11,063 and MERIC EE (3700-0101) - $19,160 * 10% = $1,916
- MERIC PS (3701-0155) - $1,492,427 * 10% = $149,243 and MERIC EE (3702-0155) - $302,933 * 10% = $30,293

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2014, MERIC flexed $0.	In FY 2015, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	**DEPARTMENT:** Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance	**DIVISION:** Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 10% flexibility for General Revenue and 100% flexibility for Federal Funds between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS $2,518,004 * 10% = $251,800 (57.89 FTE * 10% = 5.79); EE $1,778,490 * 10% = $177,849
- Federal: PS $786,902 * 100% = $786,902 (17.36 FTE * 100% = 17.36); EE $250,251 * 100% = $250,251

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2014, there was $0 flexed between the BCS Teams.	In FY 2015, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO ECO RESEARCH INFO CENTER								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	92,848	3.00	92,848	3.00	92,848	3.00
SR OFC SUPPORT ASST (KEYBRD)	26,547	1.00	84,658	3.00	84,658	3.00	84,658	3.00
RESEARCH ANAL I	116,239	3.86	173,903	5.00	173,903	5.00	173,903	5.00
RESEARCH ANAL II	111,154	2.97	286,993	10.11	286,993	10.11	286,993	10.11
RESEARCH ANAL III	237,910	5.62	222,952	3.96	222,952	3.96	222,952	3.96
RESEARCH ANAL IV	0	0.00	52,140	1.29	52,140	1.29	52,140	1.29
LABOR ECONOMIST	55,683	1.00	56,206	1.00	56,206	1.00	56,206	1.00
EXECUTIVE II	46,191	1.00	49,198	1.00	49,198	1.00	49,198	1.00
PLANNER II	41,020	1.00	30,138	0.00	30,138	0.00	30,138	0.00
PLANNER III	123,944	2.76	105,071	2.00	105,071	2.00	105,071	2.00
MARKETING SPECIALIST I	12,132	0.38	20,092	0.00	20,092	0.00	20,092	0.00
MARKETING SPECIALIST III	0	0.00	5,023	0.00	5,023	0.00	5,023	0.00
RESEARCH MANAGER B1	50,888	1.00	54,806	2.00	54,806	2.00	54,806	2.00
RESEARCH MANAGER B2	68,645	1.00	69,233	1.00	69,233	1.00	69,233	1.00
COMMUNITY & ECONOMIC DEV MGRB1	25,074	0.50	67,307	0.00	67,307	0.00	67,307	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	60,275	0.00	60,275	0.00	60,275	0.00
DESIGNATED PRINCIPAL ASST DIV	104,926	1.53	72,650	0.98	72,650	0.98	72,650	0.98
MISCELLANEOUS PROFESSIONAL	15,845	0.52	30,138	0.00	30,138	0.00	30,138	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	69,430	1.05	69,430	1.05	69,430	1.05
TOTAL - PS	**1,036,198**	**24.14**	**1,603,061**	**35.39**	**1,603,061**	**35.39**	**1,603,061**	**35.39**
TRAVEL, IN-STATE	7,746	0.00	12,523	0.00	12,523	0.00	12,523	0.00
TRAVEL, OUT-OF-STATE	19,985	0.00	45,857	0.00	45,857	0.00	45,857	0.00
SUPPLIES	14,405	0.00	33,285	0.00	33,285	0.00	33,285	0.00
PROFESSIONAL DEVELOPMENT	11,357	0.00	24,012	0.00	24,012	0.00	24,012	0.00
COMMUNICATION SERV & SUPP	15,621	0.00	19,427	0.00	19,427	0.00	19,427	0.00
PROFESSIONAL SERVICES	27,376	0.00	133,270	0.00	133,270	0.00	133,270	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	72	0.00	72	0.00	72	0.00
M&R SERVICES	199	0.00	7,482	0.00	7,482	0.00	7,482	0.00
OFFICE EQUIPMENT	221	0.00	4,861	0.00	4,861	0.00	4,861	0.00
OTHER EQUIPMENT	0	0.00	2,951	0.00	2,951	0.00	2,951	0.00
BUILDING LEASE PAYMENTS	0	0.00	860	0.00	860	0.00	860	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	204	0.00	204	0.00	204	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO ECO RESEARCH INFO CENTER								
CORE								
MISCELLANEOUS EXPENSES	0	0.00	104	0.00	104	0.00	104	0.00
REBILLABLE EXPENSES	0	0.00	5,000	0.00	5,000	0.00	5,000	0.00
TOTAL - EE	96,910	0.00	289,908	0.00	289,908	0.00	289,908	0.00
PROGRAM DISTRIBUTIONS	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
GRAND TOTAL	$1,133,108	24.14	$1,925,154	35.39	$1,925,154	35.39	$1,925,154	35.39
GENERAL REVENUE	$123,342	2.24	$129,794	2.08	$129,794	2.08	$129,794	2.08
FEDERAL FUNDS	$1,009,766	21.90	$1,795,360	33.31	$1,795,360	33.31	$1,795,360	33.31
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

1. What does this program do?

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions reports and labor market information.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration (BLS). The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide system of economic statistics..." as authorization for their programs.

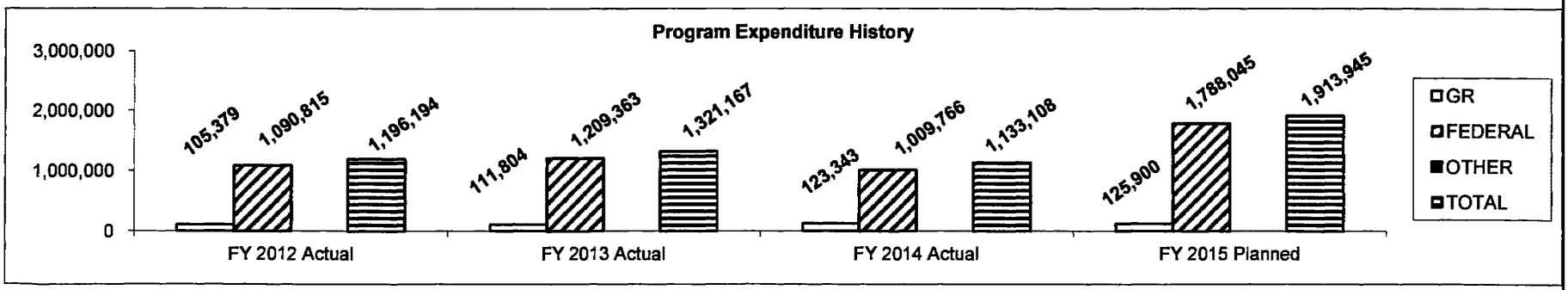
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding are detailed to states in the annual Training and Employment Guidance Letter for the Workforce Information Core Products and Services Grant.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

N/A

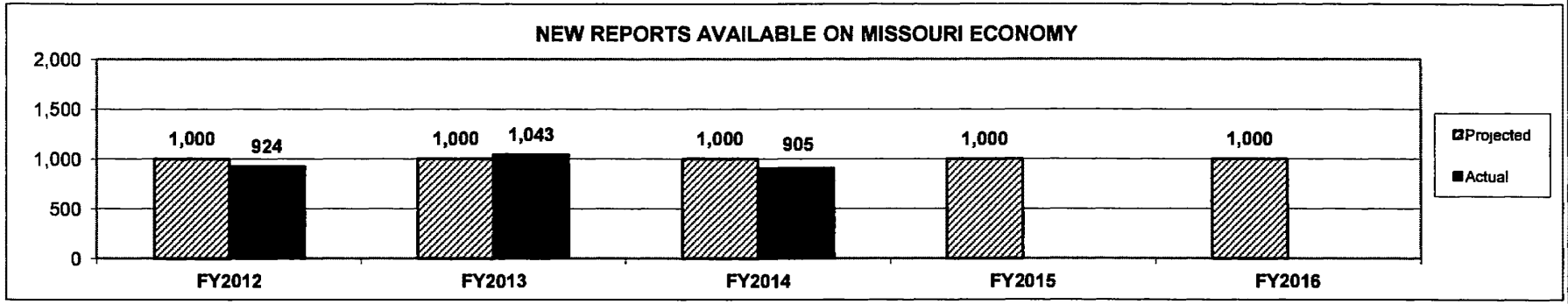
PROGRAM DESCRIPTION

Department: Economic Development

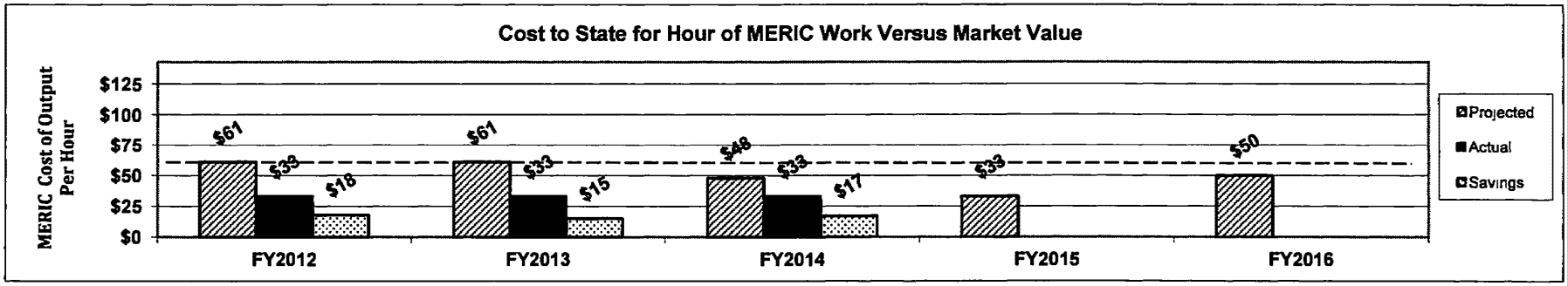
Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

7a. Provide an effectiveness measure.



MERIC effectiveness can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for advanced economic research. Market Rate in FY2012 is Estimated at $61/Hour.



*Projected is hourly cost of experienced private sector market research analyst in Missouri.

7b. Provide an efficiency measure.

The efficiency measure for the Research Team (MERIC) is a shared measure throughout the Division of Business and Community Services - Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the actual BCS operational budget for the fiscal year.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected
$ of Financial Incentives Issued or Awarded		$ 499,723,179		$ 340,785,161		$ 335,504,572	
$ of BCS Operational Budget	$ 6,360,277	$ 4,625,711	$ 5,972,556	$ 5,859,073	$ 5,972,556	$ 5,737,553	$5,798,313
Cost Benefit to Achieve a Result		$0.0093		$ 0.0172		$ 0.0171	

PROGRAM DESCRIPTION
Department: Economic Development
Program Name: Research Team - (MERIC)
Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)
7c. Provide the number of clients/individuals served, if applicable. N/A 7d. Provide a customer satisfaction measure, if available. N/A

DED BRASS REPORT 9 — DECISION ITEM SUMMARY

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MARKETING								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	116,210	2.87	181,256	5.12	181,256	5.12	181,256	5.12
DED-ED PRO-CDBG-ADMINISTRATION	67,098	1.18	80,008	2.12	80,008	2.12	80,008	2.12
DIV JOB DEVELOPMENT & TRAINING	318	0.01	50,101	1.26	50,101	1.26	50,101	1.26
DED ADMINISTRATIVE	0	0.00	44,316	1.15	44,316	1.15	44,316	1.15
ECON DEVELOP ADVANCEMENT FUND	19,327	0.44	0	0.00	0	0.00	0	0.00
TOTAL - PS	202,953	4.50	355,681	9.65	355,681	9.65	355,681	9.65
EXPENSE & EQUIPMENT								
GENERAL REVENUE	704,122	0.00	927,651	0.00	927,651	0.00	927,651	0.00
DED-ED PRO-CDBG-ADMINISTRATION	1,524	0.00	9,638	0.00	9,638	0.00	9,638	0.00
INTERNATIONAL PROMOTIONS REVOL	336,834	0.00	884,675	0.00	884,675	0.00	884,675	0.00
ECON DEVELOP ADVANCEMENT FUND	4,506	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	1,046,986	0.00	1,821,964	0.00	1,821,964	0.00	1,821,964	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	436,500	0.00	450,000	0.00	450,000	0.00	450,000	0.00
INTERNATIONAL PROMOTIONS REVOL	194,017	0.00	517,563	0.00	517,563	0.00	517,563	0.00
TOTAL - PD	630,517	0.00	967,563	0.00	967,563	0.00	967,563	0.00
TOTAL	**1,880,456**	**4.50**	**3,145,208**	**9.65**	**3,145,208**	**9.65**	**3,145,208**	**9.65**
Pay Plan FY15-Cost to Continue - 0000014								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	978	0.00	978	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	430	0.00	430	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	270	0.00	270	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	240	0.00	240	0.00
TOTAL - PS	0	0.00	0	0.00	1,918	0.00	1,918	0.00
TOTAL	**0**	**0.00**	**0**	**0.00**	**1,918**	**0.00**	**1,918**	**0.00**
GRAND TOTAL	**$1,880,456**	**4.50**	**$3,145,208**	**9.65**	**$3,147,126**	**9.65**	**$3,147,126**	**9.65**

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 41945C**
Division: Business and Community Services
Core: Marketing Team

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	181,256	130,109	44,316	355,681
EE	927,651	9,638	884,675	1,821,964
PSD	450,000	0	517,563	967,563
TRF	0	0	0	0
Total	**1,558,907**	**139,747**	**1,446,554**	**3,145,208**
FTE	**5.12**	**3.38**	**1.15**	**9.65**
Est. Fringe	*49,447*	*35,494*	*12,089*	*97,030*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: International Promotions Revolving Fund (0567)
Economic Development Administrative Revolving Fund (0547)

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	181,256	130,109	44,316	355,681
EE	927,651	9,638	884,675	1,821,964
PSD	450,000	0	517,563	967,563
TRF	0	0	0	0
Total	**1,558,907**	**139,747**	**1,446,554**	**3,145,208**
FTE	**5.12**	**3.38**	**1.15**	**9.65**
Est. Fringe	*49,447*	*35,494*	*12,089*	*97,030*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: International Promotions Revolving Fund (0567)
Economic Development Administrative Revolving Fund (0547)

2. CORE DESCRIPTION

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Division of Business and Community Services (BCS) by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division.

The International Promotions Revolving Fund is a means for collection of private funds provided by companies in support of the services DED provides in accompanying businesses on foreign transactions. The Program Specific Distribution funding is used to support the Export Trade Program, which supports travel, trade show costs and other direct costs of Missouri businesses to spend ther opportunities to create export sales. The Export Initiative is supported by $500,000 of the E/E funds included here.

The Division serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

CORE DECISION ITEM

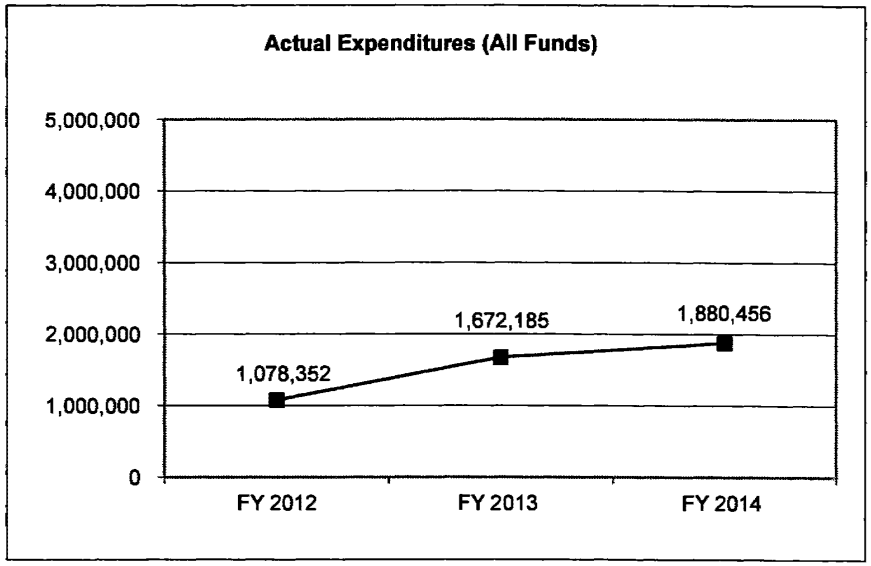
Department: Economic Development **Budget Unit 41945C**
Division: Business and Community Services
Core: Marketing Team

3. PROGRAM LISTING (list programs included in this core funding)

Marketing Team

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	1,109,979	2,485,984	3,141,168	3,145,208
Less Reverted (All Funds)	(10,365)	(4,521)	(38,896)	(46,768)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,099,614	2,481,463	3,102,272	3,098,440
Actual Expenditures (All Funds)	1,078,352	1,672,185	1,880,456	N/A
Unexpended (All Funds)	21,262	809,278	1,221,816	N/A
Unexpended, by Fund:				
General Revenue	5,872	6,079	818	N/A
Federal	128,008	106,602	115,368	N/A
Other	(112,618)	696,597	1,105,630	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

DEPARTMENT OF ECONOMIC DEVELOPMEN
MARKETING

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	9.65	181,256	130,109	44,316	355,681	
	EE	0.00	927,651	9,638	884,675	1,821,964	
	PD	0.00	450,000	0	517,563	967,563	
	Total	**9.65**	**1,558,907**	**139,747**	**1,446,554**	**3,145,208**	
DEPARTMENT CORE REQUEST							
	PS	9.65	181,256	130,109	44,316	355,681	
	EE	0.00	927,651	9,638	884,675	1,821,964	
	PD	0.00	450,000	0	517,563	967,563	
	Total	**9.65**	**1,558,907**	**139,747**	**1,446,554**	**3,145,208**	
GOVERNOR'S RECOMMENDED CORE							
	PS	9.65	181,256	130,109	44,316	355,681	
	EE	0.00	927,651	9,638	884,675	1,821,964	
	PD	0.00	450,000	0	517,563	967,563	
	Total	**9.65**	**1,558,907**	**139,747**	**1,446,554**	**3,145,208**	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41945C	**DEPARTMENT:** Economic Development
BUDGET UNIT NAME: Marketing Team See complete list of budget units below.	**DIVISION:** Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the Marketing Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Marketing PS (2376-0101) - $181,256 * 10% = $18,126 and Marketing EE (2377-0101) - $1,377,651 * 10% = $137,765
- Federal Funds: Marketing PS (2378-0123) - $130,109 * 10% = $13,011 and Marketing EE (2380-0123) - $9,638 * 10% = $964

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2014, the Marketing Team flexed $0.	In FY 2015, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER:	42183C, 41945C, 41955C, 41965C, 41975C	**DEPARTMENT:**	Economic Development
BUDGET UNIT NAME:	MERIC, Marketing, Sales, Finance and Compliance	**DIVISION:**	Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 10% flexibility for General Revenue and 100% flexibility for Federal Funds between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS $2,518,004 * 10% = $251,800 (57.89 FTE * 10% = 5.79); EE $1,778,490 * 10% = $177,849
- Federal: PS $786,902 * 100% = $786,902 (17.36 FTE * 100% = 17.36); EE $250,251 * 100% = $250,251

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2014, there was $0 flexed between the BCS Teams.	In FY 2015, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MARKETING								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	6,972	0.23	7,473	0.25	7,473	0.25	7,473	0.25
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	3,714	0.12	3,714	0.12	3,714	0.12
RESEARCH ANAL II	0	0.00	64	0.00	64	0.00	64	0.00
RESEARCH ANAL III	0	0.00	129	0.00	129	0.00	129	0.00
RESEARCH ANAL IV	0	0.00	34	0.00	34	0.00	34	0.00
PLANNER II	0	0.00	127	0.00	127	0.00	127	0.00
MARKETING SPECIALIST I	30,399	1.00	38,238	1.95	38,238	1.95	38,238	1.95
MARKETING SPECIALIST II	33,995	0.89	55,312	1.96	55,312	1.96	55,312	1.96
MARKETING SPECIALIST III	62,661	1.38	177,982	4.45	177,982	4.45	177,982	4.45
RESEARCH MANAGER B1	0	0.00	5,023	0.00	5,023	0.00	5,023	0.00
COMMUNITY & ECONOMIC DEV MGRB1	25,074	0.50	21,079	0.11	21,079	0.11	21,079	0.11
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	63	0.25	63	0.25	63	0.25
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	65	0.25	65	0.25	65	0.25
DIVISION DIRECTOR	23,795	0.25	20,988	0.06	20,988	0.06	20,988	0.06
DESIGNATED PRINCIPAL ASST DIV	20,057	0.25	18,479	0.00	18,479	0.00	18,479	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,911	0.25	6,911	0.25	6,911	0.25
TOTAL - PS	**202,953**	**4.50**	**355,681**	**9.65**	**355,681**	**9.65**	**355,681**	**9.65**
TRAVEL, IN-STATE	14,872	0.00	91,953	0.00	91,953	0.00	91,953	0.00
TRAVEL, OUT-OF-STATE	65,670	0.00	84,531	0.00	84,531	0.00	84,531	0.00
FUEL & UTILITIES	0	0.00	3,529	0.00	3,529	0.00	3,529	0.00
SUPPLIES	49,473	0.00	156,113	0.00	156,113	0.00	156,113	0.00
PROFESSIONAL DEVELOPMENT	147,032	0.00	205,745	0.00	205,745	0.00	205,745	0.00
COMMUNICATION SERV & SUPP	4,409	0.00	187,627	0.00	187,627	0.00	187,627	0.00
PROFESSIONAL SERVICES	607,662	0.00	968,362	0.00	968,362	0.00	968,362	0.00
M&R SERVICES	12,864	0.00	16,412	0.00	16,412	0.00	16,412	0.00
COMPUTER EQUIPMENT	0	0.00	10,001	0.00	10,001	0.00	10,001	0.00
MOTORIZED EQUIPMENT	0	0.00	2,061	0.00	2,061	0.00	2,061	0.00
OFFICE EQUIPMENT	3,129	0.00	26,370	0.00	26,370	0.00	26,370	0.00
OTHER EQUIPMENT	97,939	0.00	17,096	0.00	17,096	0.00	17,096	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
BUILDING LEASE PAYMENTS	41,758	0.00	35,287	0.00	35,287	0.00	35,287	0.00
EQUIPMENT RENTALS & LEASES	727	0.00	2,194	0.00	2,194	0.00	2,194	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MARKETING								
CORE								
MISCELLANEOUS EXPENSES	1,451	0.00	12,433	0.00	12,433	0.00	12,433	0.00
REBILLABLE EXPENSES	0	0.00	2,249	0.00	2,249	0.00	2,249	0.00
TOTAL - EE	1,046,986	0.00	1,821,964	0.00	1,821,964	0.00	1,821,964	0.00
PROGRAM DISTRIBUTIONS	630,517	0.00	956,601	0.00	956,601	0.00	956,601	0.00
REFUNDS	0	0.00	10,962	0.00	10,962	0.00	10,962	0.00
TOTAL - PD	630,517	0.00	967,563	0.00	967,563	0.00	967,563	0.00
GRAND TOTAL	$1,880,456	4.50	$3,145,208	9.65	$3,145,208	9.65	$3,145,208	9.65
GENERAL REVENUE	$1,256,832	2.87	$1,558,907	5.12	$1,558,907	5.12	$1,558,907	5.12
FEDERAL FUNDS	$68,940	1.19	$139,747	3.38	$139,747	3.38	$139,747	3.38
OTHER FUNDS	$554,684	0.44	$1,446,554	1.15	$1,446,554	1.15	$1,446,554	1.15

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Marketing Team
Program is found in the following core budget(s): Marketing Team

1. What does this program do?

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Division by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division.

The International Promotions Revolving Fund is a means for collection of private funds provided by companies in support of the services DED provides in accompanying businesses on foreign transactions. The Program Specific Distribution funding is used to support the Export Trade Program, which supports travel, trade show costs and other direct costs of Missouri businesses to spend their opportunities to create export sales. The Export Initiative is supported by $500,000 of the E/E funds included

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

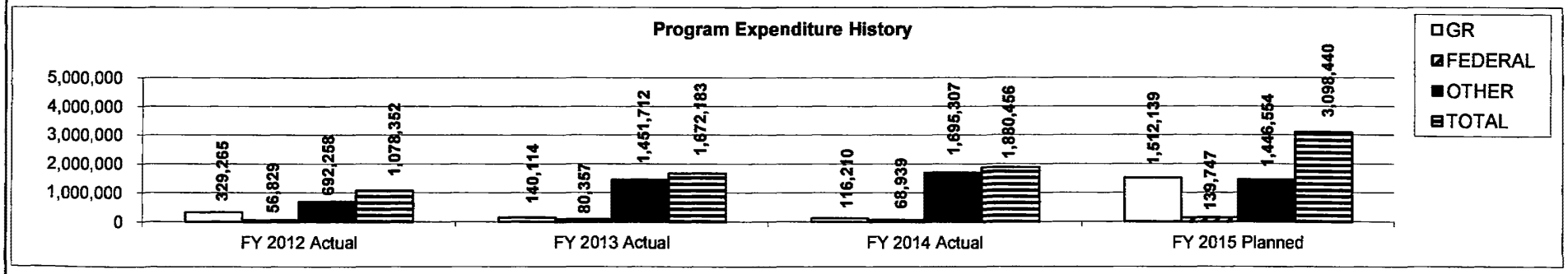
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

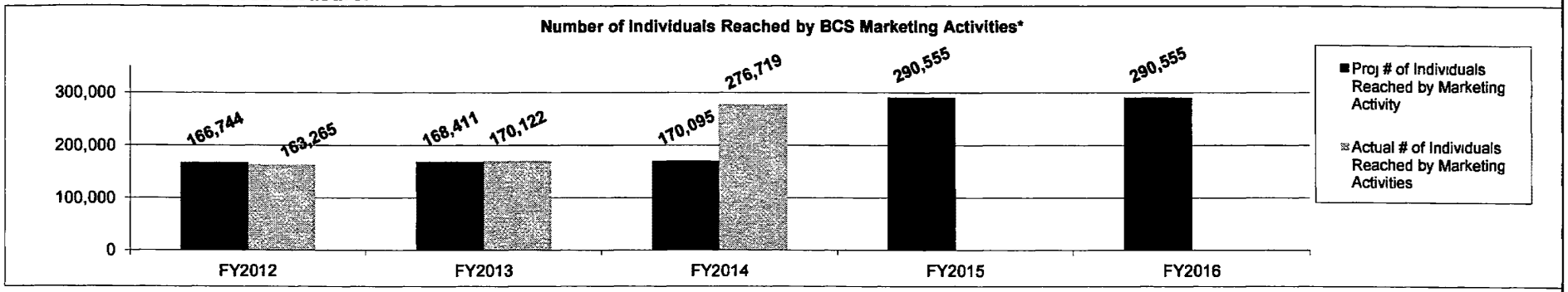
6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783) for FY12 - FY14, International Promotions Revolving Fund (0567) and Economic Development Administrative Revolving Fund (0547)

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Marketing Team
Program is found in the following core budget(s): Marketing Team

7a. Provide an effectiveness measure.



*Marketing Activities include number of newsletter mailings, number of total hits to BCS website and number of hits to Missouri Location One website.

International Marketing

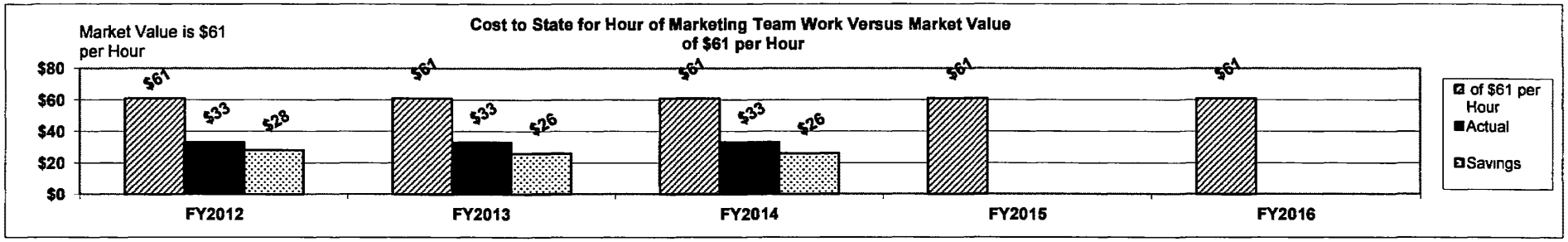
	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
$ Amount of Export Sales	$19.5M	$58.9M	$21.5M	$113.1M	$23.6M	$68.3M	$25.75M	$28.33M
Cost of Foreign Offices	$ 650,000	$650,000	$650,000	$650,000	$1,157,500	$1,327,820	$1,658,700	$1,658,700
Cost Benefit to Achieve Results	$ 0.033	$0.011	$0.037	$0.006	$0.049	$0.019	$0.060	$0.060

Note: The International Trade & Investment Office's performance is measured in two key areas: Trade and Investment. The performance of each office is reported by Missouri firms in the form of a Client Impact Statement (CIS) once service is provided. The CIS reporting system was implemented in FY2010.

Department: Economic Development
Program Name: Marketing Team
Program is found in the following core budget(s): Marketing Team

7a. Provide an effectiveness measure (continued)

The Marketing Team performance can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for marketing research. Marketing in the private sector provides an output equal to $61 per hour. The cost to the State for this hour of work is $33, a savings of roughly $28 per hour.



7b. Provide an efficiency measure.

The efficiency measure for the Marketing Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected
$ of Financial Incentives Issued or Awarded		$ 499,723,179		$ 340,785,161		$ 335,504,572	
$ of BCS Operational Budget	$ 6,360,277	$ 4,625,711	$ 5,972,556	$ 5,859,073	$ 7,970,926	$ 5,737,553	$ 5,798,313
Cost Benefit to Achieve a Result		$ 0.0093		$ 0.0172		$ 0.0171	

7c. Provide the number of clients/individuals served, if applicable.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
Avg # of newsletter mailings sent/week	2,723	2,635	2750	2515	2805	2,357	2,860	2,917
Avg # of mailings opened as % of received/week	10.0%	6.4%	7.0%	17.20%	7.5%	11.00%	7.5%	7.5%
Number of total hits to BCS Website	27,411	22,838	28,782	163,243	30,000	104,709	109,944	109,944

*Note: The website is now tracked by a different system which changes the way the traffic on the site is counted. This will reduce the number of hits reported.

7d. Provide a customer satisfaction measure, if available.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
Conference Attendees Satisfied/Very Satisfied	85%	83%	85%	82%	85%	84%	85%	85%

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
SALES								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	904,620	20.42	1,245,947	27.02	1,245,947	27.02	1,245,947	27.02
DED-ED PRO-CDBG-ADMINISTRATION	36,881	0.77	52,780	1.22	52,780	1.22	52,780	1.22
DED ADMINISTRATIVE	0	0.00	6,911	0.25	6,911	0.25	6,911	0.25
ECON DEVELOP ADVANCEMENT FUND	30,376	0.62	0	0.00	0	0.00	0	0.00
TOTAL - PS	971,877	21.81	1,305,638	28.49	1,305,638	28.49	1,305,638	28.49
EXPENSE & EQUIPMENT								
GENERAL REVENUE	95,947	0.00	157,520	0.00	157,520	0.00	157,520	0.00
DED-ED PRO-CDBG-ADMINISTRATION	309	0.00	2,721	0.00	2,721	0.00	2,721	0.00
ECON DEVELOP ADVANCEMENT FUND	2,973	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	99,229	0.00	160,241	0.00	160,241	0.00	160,241	0.00
TOTAL	1,071,106	21.81	1,465,879	28.49	1,465,879	28.49	1,465,879	28.49
Pay Plan FY15-Cost to Continue - 0000014								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	6,714	0.00	6,714	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	286	0.00	286	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	38	0.00	38	0.00
TOTAL - PS	0	0.00	0	0.00	7,038	0.00	7,038	0.00
TOTAL	0	0.00	0	0.00	7,038	0.00	7,038	0.00
GRAND TOTAL	$1,071,106	21.81	$1,465,879	28.49	$1,472,917	28.49	$1,472,917	28.49

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**41955C**
Division:	**Business and Community Services**		
Core:	**Sales Team**		

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	1,245,947	52,780	6,911	1,305,638
EE	157,520	2,721	0	160,241
PSD	0	0	0	0
TRF	0	0	0	0
Total	**1,403,467**	**55,501**	**6,911**	**1,465,879**
FTE	**27.02**	**1.22**	**0.25**	**28.49**
Est. Fringe	*607,392*	*26,476*	*4,360*	*638,229*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Administrative Revolving Fund (0547)

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	1,245,947	52,780	6,911	1,305,638
EE	157,520	2,721	0	160,241
PSD	0	0	0	0
TRF	0	0	0	0
Total	**1,403,467**	**55,501**	**6,911**	**1,465,879**
FTE	**27.02**	**1.22**	**0.25**	**28.49**
Est. Fringe	*607,392*	*26,476*	*4,360*	*638,229*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Administrative Revolving Fund (0547)

2. CORE DESCRIPTION

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for facilitating and assisting the expansion of existing businesses in Missouri, international development and export trade, and new business startups. With a knowledge of real estate and site selection opportunities, available workforce, utilities, permitting and local, state and federal resources and incentives, Regional Project Managers work with existing business and new business start-ups. Regional International Trade Managers work with businesses to facilitate exporting and international business opportunities. Both professional staff work in the field to gain in-depth knowledge of the needs and opportunities of the businesses within that region. Regions covered by Sales staff include in-state, national and international.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate international development and export trade; and to facilitate the startup of new business in the State. BCS also partners with the contracted business recruiters to bring new business to the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

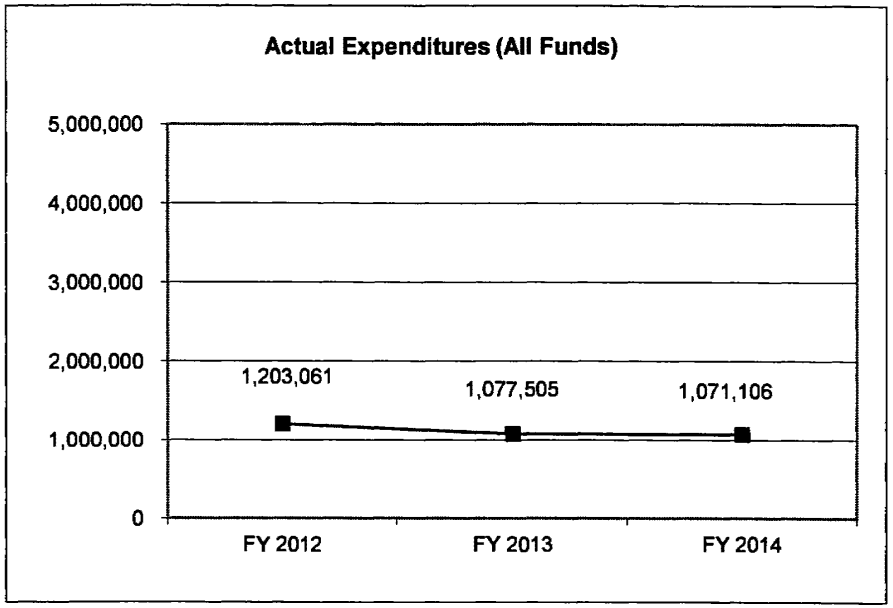
Sales Team

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit 41955C**
Division:	**Business and Community Services**	
Core:	**Sales Team**	

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	1,350,346	1,246,104	1,537,141	1,465,879
Less Reverted (All Funds)	(25,527)	(1,777)	(31,099)	(42,104)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,324,819	1,244,327	1,506,042	1,423,775
Actual Expenditures (All Funds)	1,203,061	1,077,505	1,071,106	N/A
Unexpended (All Funds)	121,758	166,822	434,936	N/A
Unexpended, by Fund:				
General Revenue	27,603	7,352	4,966	N/A
Federal	46,935	48,813	58,139	N/A
Other	47,220	110,657	371,831	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

DEPARTMENT OF ECONOMIC DEVELOPMEN
SALES

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	28.49	1,245,947	52,780	6,911	1,305,638	
	EE	0.00	157,520	2,721	0	160,241	
	Total	**28.49**	**1,403,467**	**55,501**	**6,911**	**1,465,879**	
DEPARTMENT CORE REQUEST							
	PS	28.49	1,245,947	52,780	6,911	1,305,638	
	EE	0.00	157,520	2,721	0	160,241	
	Total	**28.49**	**1,403,467**	**55,501**	**6,911**	**1,465,879**	
GOVERNOR'S RECOMMENDED CORE							
	PS	28.49	1,245,947	52,780	6,911	1,305,638	
	EE	0.00	157,520	2,721	0	160,241	
	Total	**28.49**	**1,403,467**	**55,501**	**6,911**	**1,465,879**	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41955C	**DEPARTMENT:** Economic Development
BUDGET UNIT NAME: Sales Team See complete list of budget units below.	**DIVISION:** Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the Sales Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Sales PS (2391-0101) - $1,245,947 * 10% = $124,595 and Sales EE (2393-0101) - $157,520 * 10% = $15,752
- Federal Funds: Sales PS (2399-0123) - $52,780 * 10% = $5,278 and Sales EE (2400-0123) - $2,721 * 10% = $272

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2014, the Sales Team flexed $0.	In FY 2015, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER:	42183C, 41945C, 41955C, 41965C, 41975C	**DEPARTMENT:**	Economic Development
BUDGET UNIT NAME:	MERIC, Marketing, Sales, Finance and Compliance	**DIVISION:**	Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 10% flexibility for General Revenue and 100% flexibility for Federal Funds between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS $2,518,004 * 10% = $251,800 (57.89 FTE * 10% = 5.79); EE $1,778,490 * 10% = $177,849
- Federal: PS $786,902 * 100% = $786,902 (17.36 FTE * 100% = 17.36); EE $250,251 * 100% = $250,251

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2014, there was $0 flexed between the BCS Teams.	In FY 2015, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
SALES								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	6,972	0.23	43,646	1.12	43,646	1.12	43,646	1.12
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	33,078	1.00	33,078	1.00	33,078	1.00
SR OFC SUPPORT ASST (KEYBRD)	51,870	1.95	64,734	2.12	64,734	2.12	64,734	2.12
AUDITOR II	26,047	0.67	0	0.00	0	0.00	0	0.00
AUDITOR I	20,163	0.55	0	0.00	0	0.00	0	0.00
PLANNER III	54,591	1.00	55,043	1.00	55,043	1.00	55,043	1.00
MARKETING SPECIALIST I	56,295	1.65	171,424	3.75	171,424	3.75	171,424	3.75
MARKETING SPECIALIST II	8,230	0.21	117,655	6.32	117,655	6.32	117,655	6.32
MARKETING SPECIALIST III	494,051	10.72	598,541	10.24	598,541	10.24	598,541	10.24
ECONOMIC DEV INCENTIVE SPEC I	5,112	0.17	0	0.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	19,300	0.50	0	0.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	94,925	2.17	100	0.00	100	0.00	100	0.00
COMMUNITY & ECONOMIC DEV MGRB1	57,887	1.00	88,824	1.19	88,824	1.19	88,824	1.19
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	76,986	0.75	76,986	0.75	76,986	0.75
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	2,164	0.25	2,164	0.25	2,164	0.25
DIVISION DIRECTOR	18,841	0.20	44,112	0.25	44,112	0.25	44,112	0.25
DESIGNATED PRINCIPAL ASST DIV	43,008	0.60	2,164	0.25	2,164	0.25	2,164	0.25
LEGAL COUNSEL	14,585	0.19	251	0.00	251	0.00	251	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,911	0.25	6,911	0.25	6,911	0.25
OTHER	0	0.00	5	0.00	5	0.00	5	0.00
TOTAL - PS	**971,877**	**21.81**	**1,305,638**	**28.49**	**1,305,638**	**28.49**	**1,305,638**	**28.49**
TRAVEL, IN-STATE	23,569	0.00	53,786	0.00	53,786	0.00	53,786	0.00
TRAVEL, OUT-OF-STATE	2,377	0.00	20,837	0.00	20,837	0.00	20,837	0.00
FUEL & UTILITIES	0	0.00	2,026	0.00	2,026	0.00	2,026	0.00
SUPPLIES	13,315	0.00	12,236	0.00	12,236	0.00	12,236	0.00
PROFESSIONAL DEVELOPMENT	7,219	0.00	17,808	0.00	17,808	0.00	17,808	0.00
COMMUNICATION SERV & SUPP	19,249	0.00	27,115	0.00	27,115	0.00	27,115	0.00
PROFESSIONAL SERVICES	15,203	0.00	12,949	0.00	12,949	0.00	12,949	0.00
M&R SERVICES	11,000	0.00	634	0.00	634	0.00	634	0.00
COMPUTER EQUIPMENT	0	0.00	1,830	0.00	1,830	0.00	1,830	0.00
MOTORIZED EQUIPMENT	0	0.00	1,298	0.00	1,298	0.00	1,298	0.00
OFFICE EQUIPMENT	0	0.00	2,439	0.00	2,439	0.00	2,439	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
SALES								
CORE								
OTHER EQUIPMENT	7,267	0.00	994	0.00	994	0.00	994	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
BUILDING LEASE PAYMENTS	0	0.00	195	0.00	195	0.00	195	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,078	0.00	1,078	0.00	1,078	0.00
MISCELLANEOUS EXPENSES	30	0.00	3,246	0.00	3,246	0.00	3,246	0.00
REBILLABLE EXPENSES	0	0.00	1,769	0.00	1,769	0.00	1,769	0.00
TOTAL - EE	99,229	0.00	160,241	0.00	160,241	0.00	160,241	0.00
GRAND TOTAL	$1,071,106	21.81	$1,465,879	28.49	$1,465,879	28.49	$1,465,879	28.49
GENERAL REVENUE	$1,000,567	20.42	$1,403,467	27.02	$1,403,467	27.02	$1,403,467	27.02
FEDERAL FUNDS	$37,190	0.77	$55,501	1.22	$55,501	1.22	$55,501	1.22
OTHER FUNDS	$33,349	0.62	$6,911	0.25	$6,911	0.25	$6,911	0.25

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

1. What does this program do?

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for facilitating and assisting the expansion of existing businesses in Missouri, international development and export trade, and new business startups. With a knowledge of real estate and site selection opportunities, available workforce, utilities, permitting and local, state and federal resources and incentives, Regional Project Managers work with existing business and new business start-ups. Regional International Trade Managers work with businesses to facilitate exporting and international business opportunities. Both professional staff work in the field to gain in-depth knowledge of the needs and opportunities of the businesses within that region. Regions covered by Sales staff include in-state, national and international.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

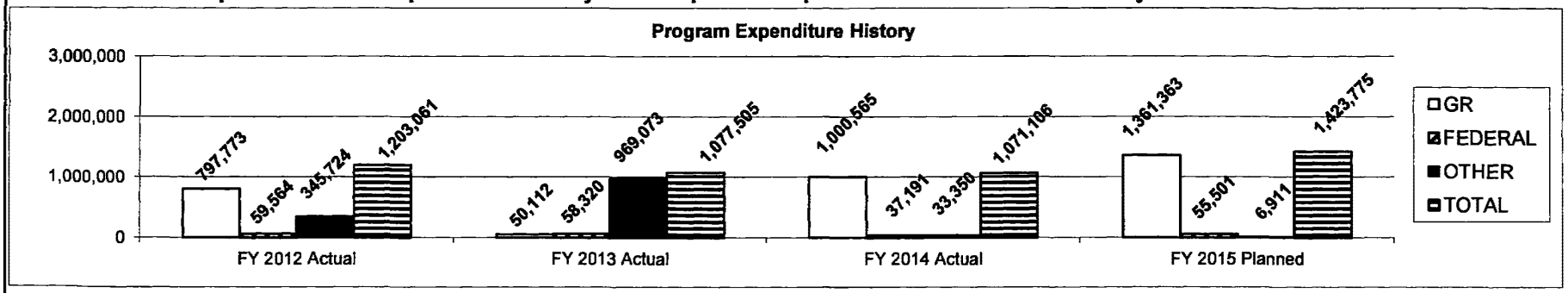
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783) for FY12 - FY14 and Economic Development Administrative Revolving Fund (0547)

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Sales Team
Program is found in the following core budget(s): Sales Team

7a. Provide an effectiveness measure.

Cost to State to Create a New Job or Retain an Existing Job (Jobs are Projected based on Announced Projects)

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
Cost to State/Announced Projects		172.9M		199.8M		1,039M		
** Total New Jobs Created/Retained	14,919	23,274	15,333	13,338	17,248*	34,987	17,953*	22,093
Cost Benefit: Cost to State to Create or Retain 1 Job		$7,427		$14,978		$29,706		

NOTE: *Based on 3 years prior average calculating two years Actual and previous year Projected.
NOTE: Projected jobs estimated to be created over a number of years as a result of a new business location or existing business expansion.

Cost to State per $1 Capital Investment Made by Announced/Accepted Project

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
Cost to State/Announced Projects		$172.9M		$199.8M		$1,039M		
Total ($) Proj. Capital Investment	$1.6B*	$3.16B	$1.13B	$2.13B	$1.13B*	$6.46	$2.14B	$3.58M
Cost Benefit: Cost to State vs. $1 Private Capital Investment		$0.05		$0.09		$0.16		

NOTE: Projections based on two years Actual and previous year Projected.

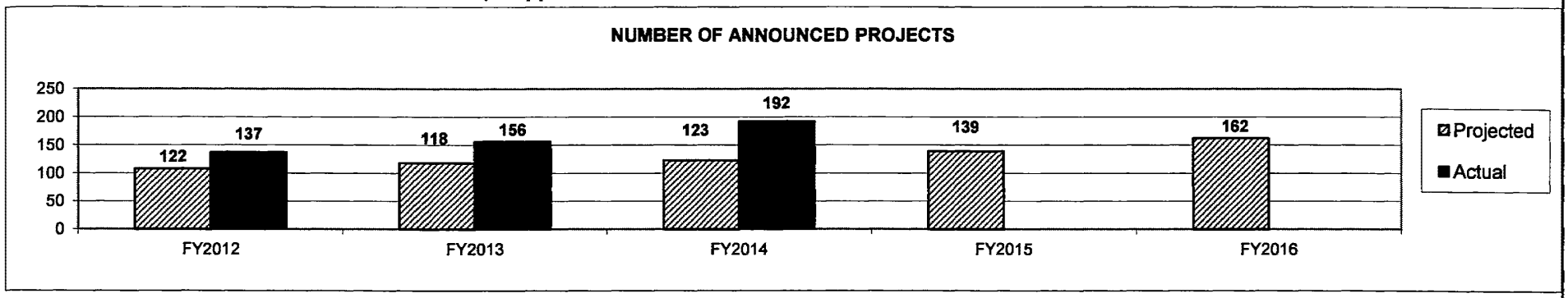
7b. Provide an efficiency measure.
The efficiency measure for the Sales Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected
$ of Financial Incentives Issued/Awarded		$499,723,179		$340,785,161		$335,504,572	
$ of BCS Operational Budget	$6,360,277	$4,625,711	$5,972,556	$5,859,073	$7,970,926	$5,737,553	$5,798,313
Cost Benefit to Achieve a Result		$0.0093		$ 0.0172		$0.0171	

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Sales Team
Program is found in the following core budget(s): Sales Team

7c. Provide the number of clients/individuals served, if applicable.



NOTE: Announced/Accepted Projects -- businesses that have made a decision to locate a new or retain an existing business in Missouri.
NOTE: Projections based on average of two years Actuals and one year Projected.

7d. Provide a customer satisfaction measure, if available.
NA

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
FINANCE								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	52,164	0.89	848,222	20.52	848,222	20.52	848,222	20.52
DED-ED PRO-CDBG-ADMINISTRATION	134,301	2.97	168,271	2.62	168,271	2.62	168,271	2.62
STATE SUPP DOWNTOWN DEVELOPMNT	42,783	1.00	43,249	1.00	43,249	1.00	43,249	1.00
ECON DEVELOP ADVANCEMENT FUND	648,983	15.54	0	0.00	0	0.00	0	0.00
TOTAL - PS	878,231	20.40	1,059,742	24.14	1,059,742	24.14	1,059,742	24.14
EXPENSE & EQUIPMENT								
GENERAL REVENUE	72,873	0.00	197,818	0.00	197,818	0.00	197,818	0.00
DED-ED PRO-CDBG-ADMINISTRATION	3,587	0.00	35,403	0.00	35,403	0.00	35,403	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	397	0.00	3,890	0.00	3,890	0.00	3,890	0.00
ECON DEVELOP ADVANCEMENT FUND	44	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	76,901	0.00	237,111	0.00	237,111	0.00	237,111	0.00
TOTAL	**955,132**	**20.40**	**1,296,853**	**24.14**	**1,296,853**	**24.14**	**1,296,853**	**24.14**
Pay Plan FY15-Cost to Continue - 0000014								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	4,352	0.00	4,352	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	907	0.00	907	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	233	0.00	233	0.00
TOTAL - PS	0	0.00	0	0.00	5,492	0.00	5,492	0.00
TOTAL	**0**	**0.00**	**0**	**0.00**	**5,492**	**0.00**	**5,492**	**0.00**
Urban-Rural Community Connecti - 1419001								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	120,000	2.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	120,000	2.00	0	0.00

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
FINANCE								
Urban-Rural Community Connecti - 1419001								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	20,518	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	20,518	0.00	0	0.00
TOTAL	0	0.00	0	0.00	140,518	2.00	0	0.00
GRAND TOTAL	$955,132	20.40	$1,296,853	24.14	$1,442,863	26.14	$1,302,345	24.14

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 41965C**
Division: Business and Community Services
Core: Finance Team

1. CORE FINANCIAL SUMMARY

	FY 2016 Budget Request			
	GR	Federal	Other	Total
PS	848,222	168,271	43,249	1,059,742
EE	197,818	35,403	3,890	237,111
PSD	0	0	0	0
TRF	0	0	0	0
Total	1,046,040	203,674	47,139	1,296,853
FTE	20.52	2.62	1.00	24.14
Est. Fringe	*434,543*	*71,842*	*21,698*	*528,084*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development (0766)

	FY 2016 Governor's Recommendation			
	GR	Fed	Other	Total
PS	848,222	168,271	43,249	1,059,742
EE	197,818	35,403	3,890	237,111
PSD	0	0	0	0
TRF	0	0	0	0
Total	1,046,040	203,674	47,139	1,296,853
FTE	20.52	2.62	1.00	24.14
Est. Fringe	*434,543*	*71,842*	*21,698*	*528,084*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development (0766)

2. CORE DESCRIPTION

The Finance Team, within the Division of Business and Community Services (BCS), is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional, technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

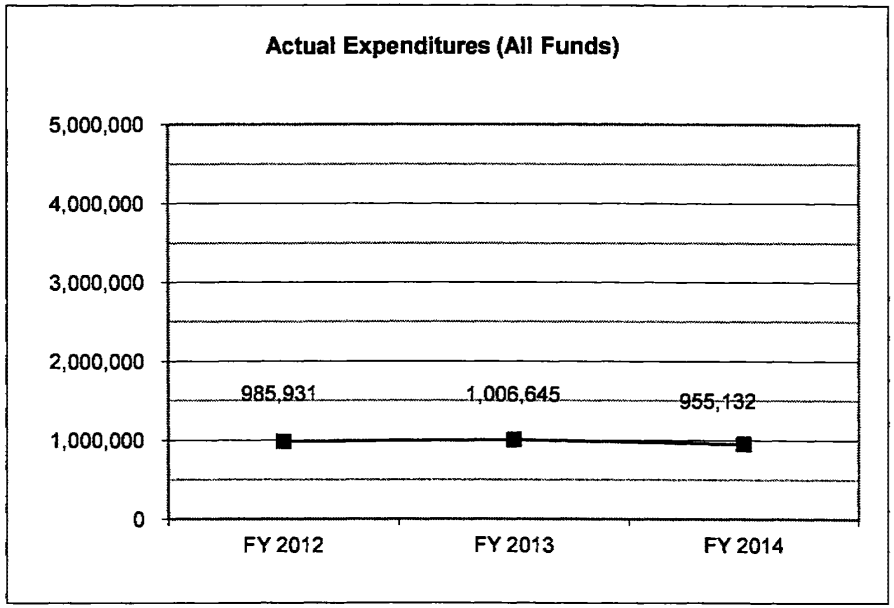
Finance Team

CORE DECISION ITEM

Department: Economic Development **Budget Unit 41965C**
Division: Business and Community Services
Core: Finance Team

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	1,203,712	1,214,468	1,251,112	1,296,853
Less Reverted (All Funds)	0	0	(3,789)	(31,382)
	0	0	0	0
Budget Authority (All Funds)	1,203,712	1,214,468	1,247,323	1,265,471
Actual Expenditures (All Funds)	985,931	1,006,645	955,132	N/A
Unexpended (All Funds)	217,781	207,823	292,191	N/A
Unexpended, by Fund:				
General Revenue	0	0	7,411	N/A
Federal	147,873	114,265	161,361	N/A
Other	69,908	93,558	123,419	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

DEPARTMENT OF ECONOMIC DEVELOPMEN
FINANCE

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	24.14	848,222	168,271	43,249	1,059,742	
	EE	0.00	197,818	35,403	3,890	237,111	
	Total	**24.14**	**1,046,040**	**203,674**	**47,139**	**1,296,853**	
DEPARTMENT CORE REQUEST							
	PS	24.14	848,222	168,271	43,249	1,059,742	
	EE	0.00	197,818	35,403	3,890	237,111	
	Total	**24.14**	**1,046,040**	**203,674**	**47,139**	**1,296,853**	
GOVERNOR'S RECOMMENDED CORE							
	PS	24.14	848,222	168,271	43,249	1,059,742	
	EE	0.00	197,818	35,403	3,890	237,111	
	Total	**24.14**	**1,046,040**	**203,674**	**47,139**	**1,296,853**	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41965C	**DEPARTMENT:** Economic Development
BUDGET UNIT NAME: Finance Team See complete list of budget units below.	**DIVISION:** Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations in the Finance Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Finance PS (2407-0101) - $848,222 * 10% = $84,822 and Finance EE (2410-0101) - $197,818 * 10% = $19,782
- Federal Funds: Finance PS (2412-0123) - $168,271 * 10% = $16,827 and Finance EE (2413-0123) - $35,403 * 10% = $3,540
- Other Funds: Finance PS (8389-0766) - $43,249 * 10% = $4,325 and Finance PS (8390-0766) - $3,890 * 10% = $389

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2014, the Finance Team flexed $0.	In FY 2015, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	**DEPARTMENT:** Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance	**DIVISION:** Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 10% flexibility for General Revenue and 100% flexibility for Federal Funds between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS $2,518,004 * 10% = $251,800 (57.89 FTE * 10% = 5.79); EE $1,778,490 * 10% = $177,849
- Federal: PS $786,902 * 100% = $786,902 (17.36 FTE * 100% = 17.36); EE $250,251 * 100% = $250,251

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2014, there was $0 flexed between the BCS Teams.	In FY 2015, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
FINANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	6,972	0.23	3,974	0.25	3,974	0.25	3,974	0.25
SR OFC SUPPORT ASST (KEYBRD)	25,288	1.00	41,008	1.74	41,008	1.74	41,008	1.74
ACCOUNT CLERK II	14,716	0.55	27,031	0.87	27,031	0.87	27,031	0.87
TRAINING TECH II	0	0.00	125	0.06	125	0.06	125	0.06
ECONOMIC DEV INCENTIVE SPEC I	84,148	2.82	128,739	1.75	128,739	1.75	128,739	1.75
ECONOMIC DEV INCENTIVE SPEC II	93,191	2.44	105,373	8.76	105,373	8.76	105,373	8.76
ECONOMIC DEV INCENTIVE SPC III	485,738	10.86	600,537	8.51	600,537	8.51	600,537	8.51
COMMUNITY & ECONOMIC DEV MGRB1	223	0.00	16,963	0.24	16,963	0.24	16,963	0.24
COMMUNITY & ECONOMIC DEV MGRB2	126,873	2.00	118,399	1.40	118,399	1.40	118,399	1.40
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	2,064	0.25	2,064	0.25	2,064	0.25
DIVISION DIRECTOR	17,846	0.18	10,927	0.06	10,927	0.06	10,927	0.06
DESIGNATED PRINCIPAL ASST DIV	20,057	0.25	4,602	0.25	4,602	0.25	4,602	0.25
MISCELLANEOUS PROFESSIONAL	3,179	0.07	0	0.00	0	0.00	0	0.00
TOTAL - PS	**878,231**	**20.40**	**1,059,742**	**24.14**	**1,059,742**	**24.14**	**1,059,742**	**24.14**
TRAVEL, IN-STATE	2,109	0.00	48,752	0.00	48,752	0.00	48,752	0.00
TRAVEL, OUT-OF-STATE	0	0.00	14,855	0.00	14,855	0.00	14,855	0.00
FUEL & UTILITIES	0	0.00	10,060	0.00	10,060	0.00	10,060	0.00
SUPPLIES	12,096	0.00	32,421	0.00	32,421	0.00	32,421	0.00
PROFESSIONAL DEVELOPMENT	8,279	0.00	40,263	0.00	40,263	0.00	40,263	0.00
COMMUNICATION SERV & SUPP	9,728	0.00	24,006	0.00	24,006	0.00	24,006	0.00
PROFESSIONAL SERVICES	29,712	0.00	46,602	0.00	46,602	0.00	46,602	0.00
M&R SERVICES	1,043	0.00	939	0.00	939	0.00	939	0.00
COMPUTER EQUIPMENT	0	0.00	1,932	0.00	1,932	0.00	1,932	0.00
MOTORIZED EQUIPMENT	0	0.00	4,189	0.00	4,189	0.00	4,189	0.00
OFFICE EQUIPMENT	3,914	0.00	2,823	0.00	2,823	0.00	2,823	0.00
OTHER EQUIPMENT	10,020	0.00	1,416	0.00	1,416	0.00	1,416	0.00
PROPERTY & IMPROVEMENTS	0	0.00	3	0.00	3	0.00	3	0.00
BUILDING LEASE PAYMENTS	0	0.00	1,082	0.00	1,082	0.00	1,082	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,108	0.00	2,108	0.00	2,108	0.00
MISCELLANEOUS EXPENSES	0	0.00	3,525	0.00	3,525	0.00	3,525	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
FINANCE								
CORE								
REBILLABLE EXPENSES	0	0.00	2,135	0.00	2,135	0.00	2,135	0.00
TOTAL - EE	76,901	0.00	237,111	0.00	237,111	0.00	237,111	0.00
GRAND TOTAL	$955,132	20.40	$1,296,853	24.14	$1,296,853	24.14	$1,296,853	24.14
GENERAL REVENUE	$125,037	0.89	$1,046,040	20.52	$1,046,040	20.52	$1,046,040	20.52
FEDERAL FUNDS	$137,888	2.97	$203,674	2.62	$203,674	2.62	$203,674	2.62
OTHER FUNDS	$692,207	16.54	$47,139	1.00	$47,139	1.00	$47,139	1.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Finance Team
Program is found in the following core budget(s): Finance Team

1. What does this program do?

The Finance Team, within the Division of Business and Community Services, is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

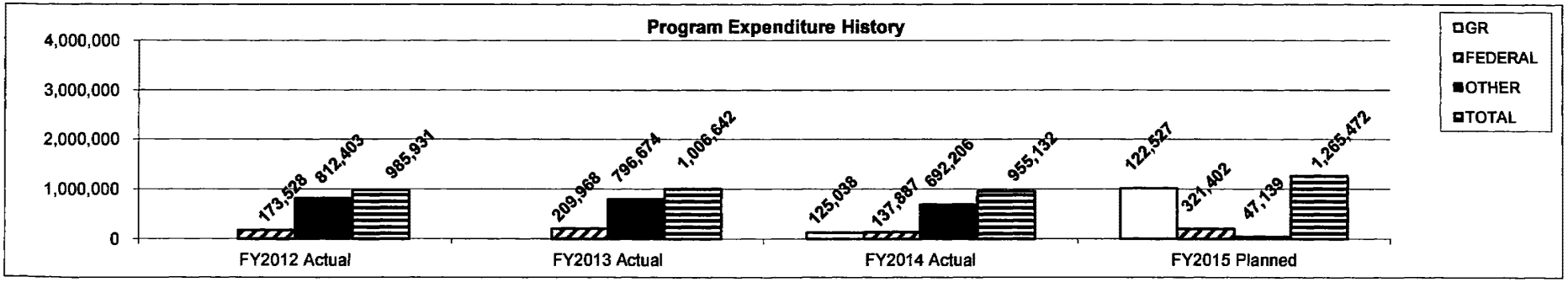
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

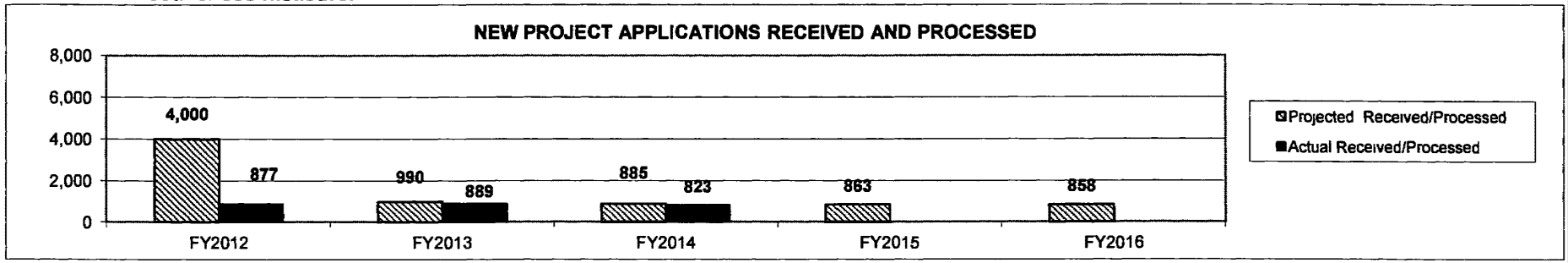
6. What are the sources of the "Other " funds?

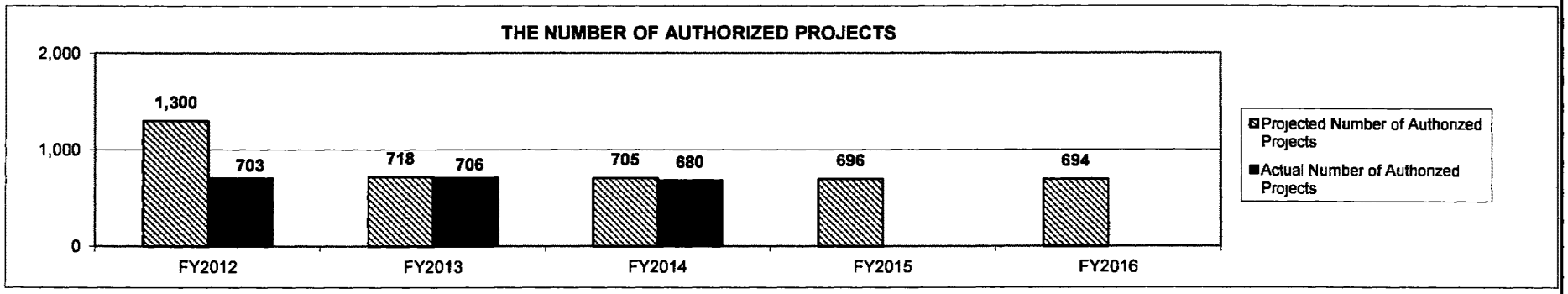
Economic Development Advancement Fund (0783) FY12 - FY14 and State Supplemental Downtown Development Fund (0766) FY14 - FY15

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Finance Team
Program is found in the following core budget(s): Finance Team

7a. Provide an effectiveness measure.





NOTE: Performance Measures for the Finance Team were revised in FY2011. Projected measures revised to reflect change.

7b. Provide an efficiency measure.

The efficiency measure for the Finance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected
$ of Financial Incentives Issued or Awarded		$ 499,723,179		$340,785,161		$335,504,572	
$ of BCS Operational Budget	$ 6,360,277	$ 4,625,711	$ 5,972,556	$ 5,859,073	$ 7,970,926	$5,737,553	$5,798,313
Cost Benefit to Achieve a Result		$0.0093		$ 0.0172		$0.0171	

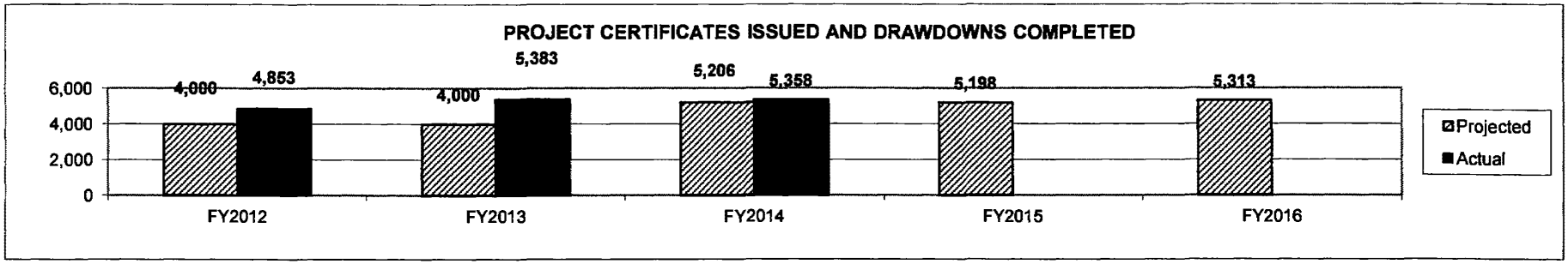
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

7c. Provide the number of clients/individuals served, if applicable.



NOTE: Revised in FY2011 to reflect "Projects" versus "Clients."

7d. Provide a customer satisfaction measure, if available.

NA

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: Economic Development
Division: Business and Community Services
DI Name: Mo's Urban and Rural Community Connection **DI# 1419001**
Budget Unit 41965C

1. AMOUNT OF REQUEST

	FY 2016 Budget Request					FY 2016 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	120,000	0	0	120,000	PS	0	0	0	0
EE	20,518	0	0	20,518	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	**140,518**	**0**	**0**	**140,518**	**Total**	**0**	**0**	**0**	**0**
FTE	2.00	0.00	0.00	2.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	*52,536*	*0*	*0*	*52,536*	*Est. Fringe*	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

_____	New Legislation	X	New Program	_____	Fund Switch
_____	Federal Mandate	_____	Program Expansion	_____	Cost to Continue
_____	GR Pick-Up	_____	Space Request	_____	Equipment Replacement
_____	Pay Plan	_____	Other: _____		

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

BCS has no FTE to serve as community development representatives in the field. BCS only employs business development representatives. Community development activities such as outreach, education, training, project finance technical assistance, project development technical assistance and community planning have all been considered "other duties as assigned" to Finance and Compliance staff. The time spent on these activities, is therefore limited. The quality of the expertise is also diminishing as new employees are focused on accounting, due diligence and program administration.

There are new community initiatives (place-making, etc.) and existing community needs (infrastructure, housing, facilities) that provide sustainability and viability not currently addressed in Missouri. With these new staff, the quality of the projects developed at the local level and subsequently those that DED invests in, will be higher.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development — Budget Unit 41965C
Division: Business and Community Services
DI Name: Mo's Urban and Rural Community Connection DI# 1419001

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

In order to access the education and expertise required, DED determined the positions must be at the Band 1 Manager level. That salary range provided the basis for two $60,000/year FTE. The one-time funding and expense and equipment was drawn from the OA standards. Fringe was calculated using the OA standard for FY16.

The 2 FTE represent one rural and one urban manager. In order to create the synergy necessary between these positions and the finance and program administrators, DED determined that outsourcing or contracting would not result in the same benefit.

One-times equal $12,888 (2 x $6,444) of the total expense and equipment listed above.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
Community and Economic Dev MGRB1	120,000	2.0					120,000	2.0	
Total PS	**120,000**	**2.0**	**0**	**0.0**	**0**	**0.0**	**120,000**	**2.0**	**0**
Travel, In-State (140)	5,190						5,190		
Office Supplies (190)	710						710		
Professional Development (320)	1,730						1,730		
Communication Serv & Supp (340)	850						850		850
Computer Equipment (480)	1,478						1,478		1,478
Office Equipment (580)	10,560						10,560		10,560
Total EE	**20,518**		**0**		**0**		**20,518**		**12,888**
Program Distributions							0		
Total PSD	**0**		**0**		**0**		**0**		**0**
Transfers									
Total TRF	**0**		**0**		**0**		**0**		**0**
Grand Total	**140,518**	**2.0**	**0**	**0.0**	**0**	**0.0**	**140,518**	**2.0**	**12,888**

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Business and Community Services
DI Name: Mo's Urban and Rural Community Connection DI# 1419001

Budget Unit 41965C

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 41965C
Division: Business and Community Services	
DI Name: Mo's Urban and Rural Community Connection DI# 1419001	

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

Measures will be determined

6b. Provide an efficiency measure.

Measures will be determined

6c. Provide the number of clients/individuals served, if applicable.

Measures will be determined

6d. Provide a customer satisfaction measure, if available.

Measures will be determined

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Measures will be based on the outcomes of community improvement work related to:
1) Achieving locally desired regionalization
2) Maximizing existing local tax base
3) Addressing population loss
4) Addressing disinvestment
5) Lowering crime rates
6) Lowering poverty rates
7) Addressing neighborhood decline

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
FINANCE								
Urban-Rural Community Connecti - 1419001								
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	120,000	2.00	0	0.00
TOTAL - PS	**0**	**0.00**	**0**	**0.00**	**120,000**	**2.00**	**0**	**0.00**
TRAVEL, IN-STATE	0	0.00	0	0.00	5,190	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	710	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	1,730	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	850	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	1,478	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	10,560	0.00	0	0.00
TOTAL - EE	**0**	**0.00**	**0**	**0.00**	**20,518**	**0.00**	**0**	**0.00**
GRAND TOTAL	**$0**	**0.00**	**$0**	**0.00**	**$140,518**	**2.00**	**$0**	**0.00**
GENERAL REVENUE	**$0**	**0.00**	**$0**	**0.00**	**$140,518**	**2.00**		**0.00**
FEDERAL FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**		**0.00**
OTHER FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**		**0.00**

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
COMPLIANCE								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	62,560	1.23	131,945	3.15	131,945	3.15	131,945	3.15
DED-ED PRO-CDBG-ADMINISTRATION	426,141	9.00	485,843	11.40	485,843	11.40	485,843	11.40
ECON DEVELOP ADVANCEMENT FUND	5,558	0.14	0	0.00	0	0.00	0	0.00
TOTAL - PS	494,259	10.37	617,788	14.55	617,788	14.55	617,788	14.55
EXPENSE & EQUIPMENT								
GENERAL REVENUE	19,689	0.00	26,341	0.00	26,341	0.00	26,341	0.00
DED-ED PRO-CDBG-ADMINISTRATION	182,204	0.00	202,489	0.00	202,489	0.00	202,489	0.00
ECON DEVELOP ADVANCEMENT FUND	177	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	202,070	0.00	228,830	0.00	228,830	0.00	228,830	0.00
TOTAL	696,329	10.37	846,618	14.55	846,618	14.55	846,618	14.55
Pay Plan FY15-Cost to Continue - 0000014								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	714	0.00	714	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	2,618	0.00	2,618	0.00
TOTAL - PS	0	0.00	0	0.00	3,332	0.00	3,332	0.00
TOTAL	0	0.00	0	0.00	3,332	0.00	3,332	0.00
GRAND TOTAL	$696,329	10.37	$846,618	14.55	$849,950	14.55	$849,950	14.55

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 41975C**
Division: Business and Community Services
Core: Compliance Team

1. CORE FINANCIAL SUMMARY

	FY 2016 Budget Request			
	GR	Federal	Other	Total
PS	131,945	485,843	0	617,788
EE	26,341	202,489	0	228,830
PSD	0	0	0	0
TRF	0	0	0	0
Total	158,286	688,332	0	846,618
FTE	3.15	11.40	0.00	14.55
Est. Fringe	*39,113*	*143,824*	*0*	*182,937*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2016 Governor's Recommendation			
	GR	Fed	Other	Total
PS	131,945	485,843	0	617,788
EE	26,341	202,489		228,830
PSD	0	0	0	0
TRF	0	0	0	0
Total	158,286	688,332	0	846,618
FTE	3.15	11.40	0.00	14.55
Est. Fringe	*39,113*	*143,824*	*0*	*182,937*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house administration; application eligibility determination, review and recommendation, award and approval of release of funds , and project oversight; and on-site monitoring and project compliance for the Community Development Block Grant Program to ensure funds are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state. They provide annual program training and specialized new grantee training and technical assistance to Missouri's rural communities.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

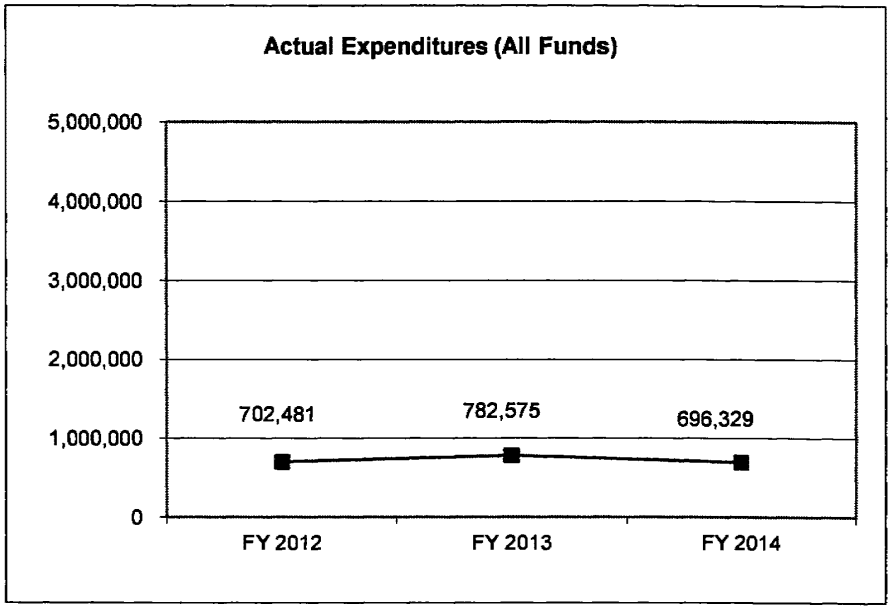
Compliance Team

CORE DECISION ITEM

Department: Economic Development **Budget Unit 41975C**
Division: Business and Community Services
Core: Compliance Team

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	895,646	855,904	840,162	846,618
Less Reverted (All Funds)	(2,603)	(2,609)	(2,548)	(4,748)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	893,043	853,295	837,614	841,870
Actual Expenditures (All Funds)	702,481	782,575	696,329	N/A
Unexpended (All Funds)	190,562	70,720	141,285	N/A
Unexpended, by Fund:				
General Revenue	23,173	1,919	132	N/A
Federal	146,623	52,567	120,635	N/A
Other	20,766	16,234	20,518	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

DEPARTMENT OF ECONOMIC DEVELOPMEN
COMPLIANCE

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	14.55	131,945	485,843	0	617,788	
	EE	0.00	26,341	202,489	0	228,830	
	Total	**14.55**	**158,286**	**688,332**	**0**	**846,618**	
DEPARTMENT CORE REQUEST							
	PS	14.55	131,945	485,843	0	617,788	
	EE	0.00	26,341	202,489	0	228,830	
	Total	**14.55**	**158,286**	**688,332**	**0**	**846,618**	
GOVERNOR'S RECOMMENDED CORE							
	PS	14.55	131,945	485,843	0	617,788	
	EE	0.00	26,341	202,489	0	228,830	
	Total	**14.55**	**158,286**	**688,332**	**0**	**846,618**	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41975C	**DEPARTMENT:** Economic Development
BUDGET UNIT NAME: Compliance Team See complete list of budget units below.	**DIVISION:** Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the BCS teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Compliance PS (2416-0101) - $131,945 * 10% = $13,195 and Compliance EE (2422-0101) - $26,341 * 10% = $2,634
- Federal Funds: Compliance PS (2424-0123) - $485,843 * 10% = $48,584 and Compliance EE (2425-0123) - $202,489 * 10% = $20,249

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2014, the Compliance Team flexed $0.	In FY 2015, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER:	42183C, 41945C, 41955C, 41965C, 41975C	**DEPARTMENT:**	Economic Development
BUDGET UNIT NAME:	MERIC, Marketing, Sales, Finance and Compliance	**DIVISION:**	Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 10% flexibility for General Revenue and 100% flexibility for Federal Funds between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS $2,518,004 * 10% = $251,800 (57.89 FTE * 10% = 5.79); EE $1,778,490 * 10% = $177,849
- Federal: PS $786,902 * 100% = $786,902 (17.36 FTE * 100% = 17.36); EE $250,251 * 100% = $250,251

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2014, there was $0 flexed between the BCS Teams.	In FY 2015, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
COMPLIANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	6,971	0.23	11,260	0.39	11,260	0.39	11,260	0.39
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	11,520	0.50	11,520	0.50	11,520	0.50
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	3,726	0.15	3,726	0.15	3,726	0.15
ACCOUNT CLERK II	12,683	0.46	0	0.00	0	0.00	0	0.00
MARKETING SPECIALIST I	0	0.00	5,023	0.00	5,023	0.00	5,023	0.00
ECONOMIC DEV INCENTIVE SPEC I	68,515	1.99	78,636	1.50	78,636	1.50	78,636	1.50
ECONOMIC DEV INCENTIVE SPEC II	12,680	0.33	46,299	0.94	46,299	0.94	46,299	0.94
ECONOMIC DEV INCENTIVE SPC III	219,740	4.75	316,957	10.00	316,957	10.00	316,957	10.00
COMMUNITY & ECONOMIC DEV MGRB1	51,229	1.00	59,058	0.17	59,058	0.17	59,058	0.17
COMMUNITY & ECONOMIC DEV MGRB2	67,686	1.00	54,404	0.50	54,404	0.50	54,404	0.50
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	9,006	0.25	9,006	0.25	9,006	0.25
DIVISION DIRECTOR	34,698	0.36	16,876	0.15	16,876	0.15	16,876	0.15
DESIGNATED PRINCIPAL ASST DIV	20,057	0.25	5,023	0.00	5,023	0.00	5,023	0.00
TOTAL - PS	**494,259**	**10.37**	**617,788**	**14.55**	**617,788**	**14.55**	**617,788**	**14.55**
TRAVEL, IN-STATE	21,438	0.00	26,312	0.00	26,312	0.00	26,312	0.00
TRAVEL, OUT-OF-STATE	1,986	0.00	1,721	0.00	1,721	0.00	1,721	0.00
FUEL & UTILITIES	0	0.00	5,192	0.00	5,192	0.00	5,192	0.00
SUPPLIES	7,149	0.00	16,899	0.00	16,899	0.00	16,899	0.00
PROFESSIONAL DEVELOPMENT	19,801	0.00	55,445	0.00	55,445	0.00	55,445	0.00
COMMUNICATION SERV & SUPP	6,480	0.00	8,402	0.00	8,402	0.00	8,402	0.00
PROFESSIONAL SERVICES	142,859	0.00	85,504	0.00	85,504	0.00	85,504	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	1	0.00	1	0.00
M&R SERVICES	927	0.00	1,513	0.00	1,513	0.00	1,513	0.00
COMPUTER EQUIPMENT	0	0.00	2	0.00	2	0.00	2	0.00
MOTORIZED EQUIPMENT	0	0.00	7,556	0.00	7,556	0.00	7,556	0.00
OFFICE EQUIPMENT	1,145	0.00	4,172	0.00	4,172	0.00	4,172	0.00
OTHER EQUIPMENT	157	0.00	2,538	0.00	2,538	0.00	2,538	0.00
PROPERTY & IMPROVEMENTS	0	0.00	6	0.00	6	0.00	6	0.00
BUILDING LEASE PAYMENTS	0	0.00	598	0.00	598	0.00	598	0.00
EQUIPMENT RENTALS & LEASES	128	0.00	4,713	0.00	4,713	0.00	4,713	0.00
MISCELLANEOUS EXPENSES	0	0.00	4,402	0.00	4,402	0.00	4,402	0.00

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
COMPLIANCE								
CORE								
REBILLABLE EXPENSES	0	0.00	3,854	0.00	3,854	0.00	3,854	0.00
TOTAL - EE	202,070	0.00	228,830	0.00	228,830	0.00	228,830	0.00
GRAND TOTAL	$696,329	10.37	$846,618	14.55	$846,618	14.55	$846,618	14.55
GENERAL REVENUE	$82,249	1.23	$158,286	3.15	$158,286	3.15	$158,286	3.15
FEDERAL FUNDS	$608,345	9.00	$688,332	11.40	$688,332	11.40	$688,332	11.40
OTHER FUNDS	$5,735	0.14	$0	0.00	$0	0.00	$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Compliance Team
Program is found in the following core budget(s): Compliance Team

1. What does this program do?

The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house administration; application eligibility determination, review and recommendation, award and approval of release of funds , and project oversight; and on-site monitoring and project compliance for the Community Development Block Grant Program to ensure funds are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state. They provide annual program training and specialized new grantee training and technical assistance to Missouri's rural communities.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions.

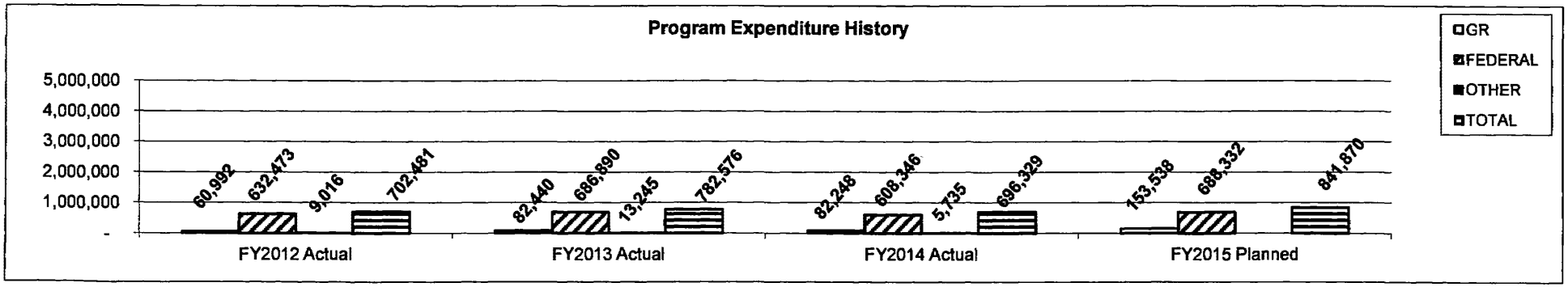
3. Are there federal matching requirements? If yes, please explain.

Yes. The match is 2% of the annual allocation.

4. Is this a federally mandated program? If yes, please explain.

It is a formula-based block grant provided to the State of Missouri.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

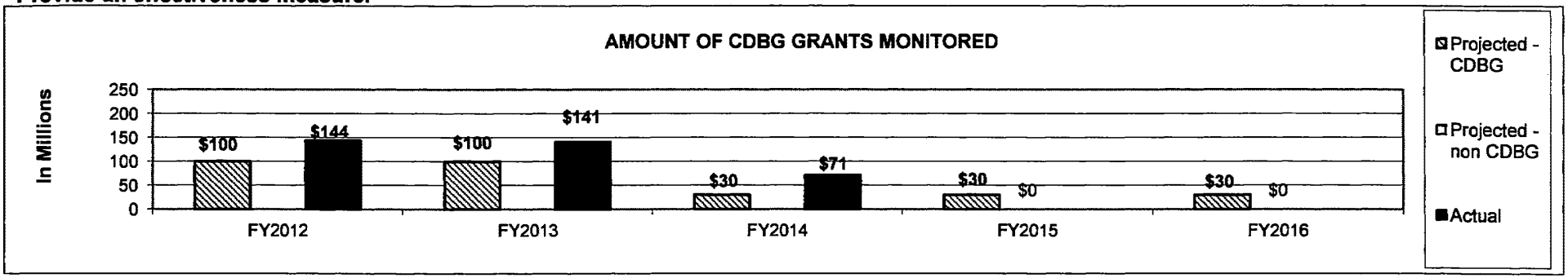
6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783) FY12 - FY14.

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Compliance Team
Program is found in the following core budget(s): Compliance Team

7a. Provide an effectiveness measure.

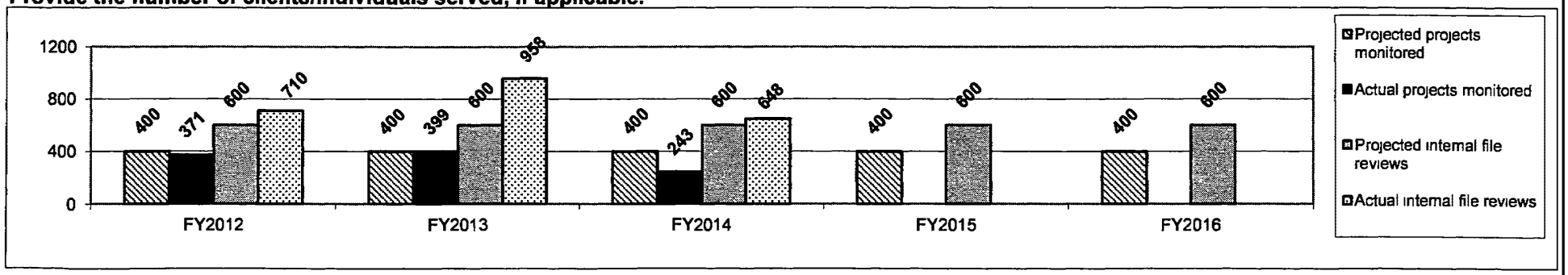


7b. Provide an efficiency measure.

The efficiency measure for the Compliance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected
$ of Financial Incentives Issued or Awarded		$499,723,179		$340,785,161		$335,504,572	
$ of BCS Operational Budget	$ 6,360,277	$ 4,625,711	$ 5,972,556	$ 5,859,073	$ 7,970,926	$5,737,553	$5,798,313
Cost Benefit to Achieve a Result		$0.0093		$ 0.0172		$0.0171	

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
SMALL BUS REG FAIRNESS BOARD								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	4,718	0.14	0	0.00	0	0.00	0	0.00
TOTAL - PS	4,718	0.14	0	0.00	0	0.00	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	13	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	13	0.00	0	0.00	0	0.00	0	0.00
TOTAL	4,731	0.14	0	0.00	0	0.00	0	0.00
GRAND TOTAL	$4,731	0.14	$0	0.00	$0	0.00	$0	0.00

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 41978C**
Division: Business and Community Services
Core: Small Business Regulatory Fairness Board

1. CORE FINANCIAL SUMMARY

	FY 2016 Budget Request					FY 2016 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	0	0	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*	*Est. Fringe*	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Small Business Regulatory Fairness Board (SBRFB) ensures that Missouri state agency rules and regulations do not create an unfair burden for small businesses. SBRFB, working with small business owners throughout Missouri, ensures that the voice of small business is considered when state rules and regulations are created. SBRFB works with state departments and agencies to identify rules and regulations that place an unfair burden on small business owners and recommends alternatives that benefit all parties.

3. PROGRAM LISTING (list programs included in this core funding)

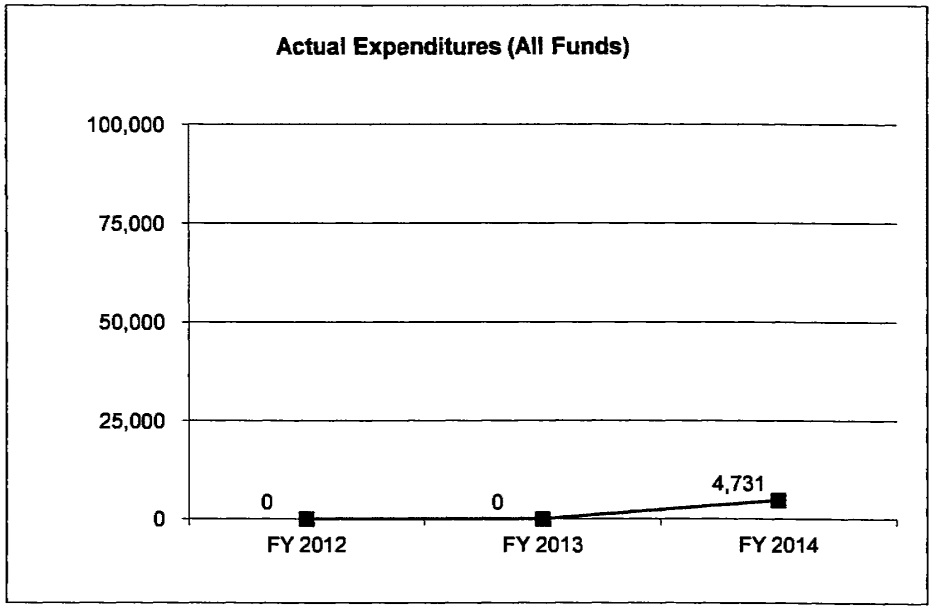
Small Business Regulatory Fairness Board

CORE DECISION ITEM

Department: Economic Development **Budget Unit 41978C**
Division: Business and Community Services
Core: Small Business Regulatory Fairness Board

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	0	0	54,150	0
Less Reverted (All Funds)	0	0	(1,624)	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	52,526	0
Actual Expenditures (All Funds)	0	0	4,731	N/A
Unexpended (All Funds)	0	0	47,795	N/A
Unexpended, by Fund:				
General Revenue	0	0	47,795	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
			(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: **(1)** The SBRFB received funding in FY 2014.

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
SMALL BUS REG FAIRNESS BOARD								
CORE								
PRINCIPAL ASST BOARD/COMMISSON	4,718	0.14	0	0.00	0	0.00	0	0.00
TOTAL - PS	4,718	0.14	0	0.00	0	0.00	0	0.00
COMMUNICATION SERV & SUPP	9	0.00	0	0.00	0	0.00	0	0.00
PROFESSIONAL SERVICES	4	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	13	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	$4,731	0.14	$0	0.00	$0	0.00	$0	0.00
GENERAL REVENUE	$4,731	0.14	$0	0.00	$0	0.00		0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00		0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Small Business Regulatory Fairness Board
Program is found in the following core budget(s): SBRFB

1. What does this program do?

The Small Business Regulatory Fairness Board (SBRFB) ensures that Missouri state agency rules and regulations do not create an unfair burden for small businesses. SBRFB, working with small business owners throughout Missouri, ensures that the voice of small business is considered when state rules and regulations are created. SBRFB works with state departments and agencies to identify rules and regulations that place an unfair burden on small business owners and recommends alternatives that benefit all parties.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 536.310, RSMo.

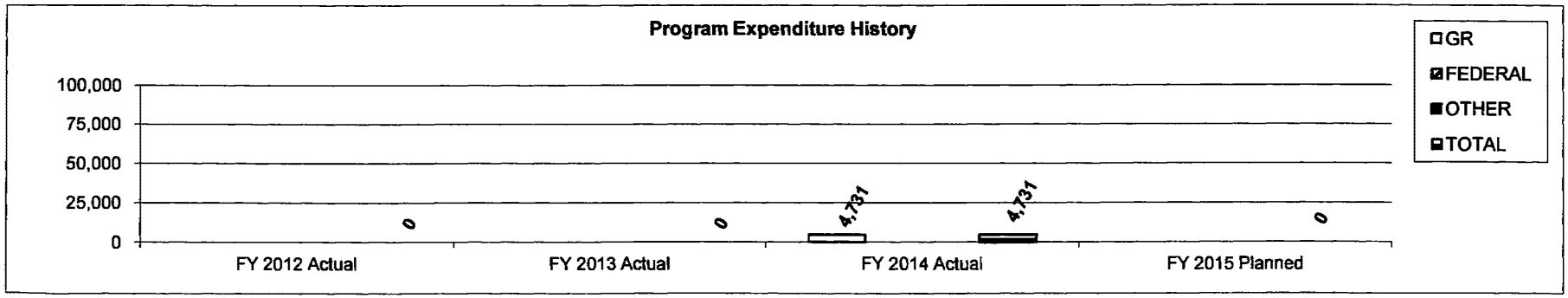
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Small Business Regulatory Fairness Board
Program is found in the following core budget(s): SBRFB

7a. Provide an effectiveness measure.

Performance measures are under development.

7b. Provide an efficiency measure.

Performance measures are under development.

7c. Provide the number of clients/individuals served, if applicable.

Performance measures are under development.

7d. Provide a customer satisfaction measure, if available.

Performance measures are under development.

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
TAX CREDIT REFUNDS								
CORE								
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	559	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	559	0.00	1	0.00	1	0.00	1	0.00
TOTAL	559	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	$559	0.00	$1	0.00	$1	0.00	$1	0.00

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 41980C**
Division: Business and Community Services
Core: Econ Dev Advancement Fund Refunds (EDAF)

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)
An "E" is requested on $1 Other Funds

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)
An "E" is requested on $1 Other Funds

2. CORE DESCRIPTION

The Economic Development Advancement Fund (EDAF) was created per 620.1900, RSMo, in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. This core item provides the Department of Economic Development the ability to refund an overpayment or erroneous payment of any amount credited to the EDAF.

3. PROGRAM LISTING (list programs included in this core funding)

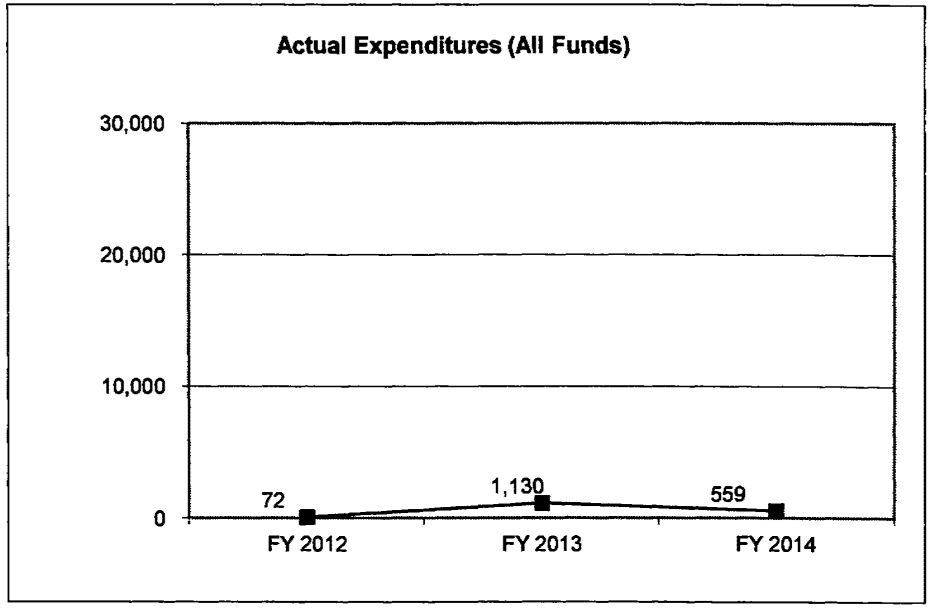
Economic Development Advancement Fund.

CORE DECISION ITEM

Department: Economic Development **Budget Unit 41980C**
Division: Business and Community Services
Core: Econ Dev Advancement Fund Refunds (EDAF)

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1	1	1	1
Actual Expenditures (All Funds)	72	1,130	559	N/A
Unexpended (All Funds)	(71)	(1,129)	(558)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	(71)	(1,129)	(558)	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
TAX CREDIT REFUNDS

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1	1	
	Total	**0.00**	**0**	**0**	**1**	**1**	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1	1	
	Total	**0.00**	**0**	**0**	**1**	**1**	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1	1	
	Total	**0.00**	**0**	**0**	**1**	**1**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
TAX CREDIT REFUNDS								
CORE								
REFUNDS	559	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	559	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	$559	0.00	$1	0.00	$1	0.00	$1	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$559	0.00	$1	0.00	$1	0.00	$1	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Economic Development Advancement Fund Refunds
Program is found in the following core budget(s): EDAF Refunds

1. What does this program do?

This item provides the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) per 620.1900, RSMo. The EDAF was created in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. The fund is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources including any appropriations to the fund.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo, which established the Economic Development Advancement Fund.

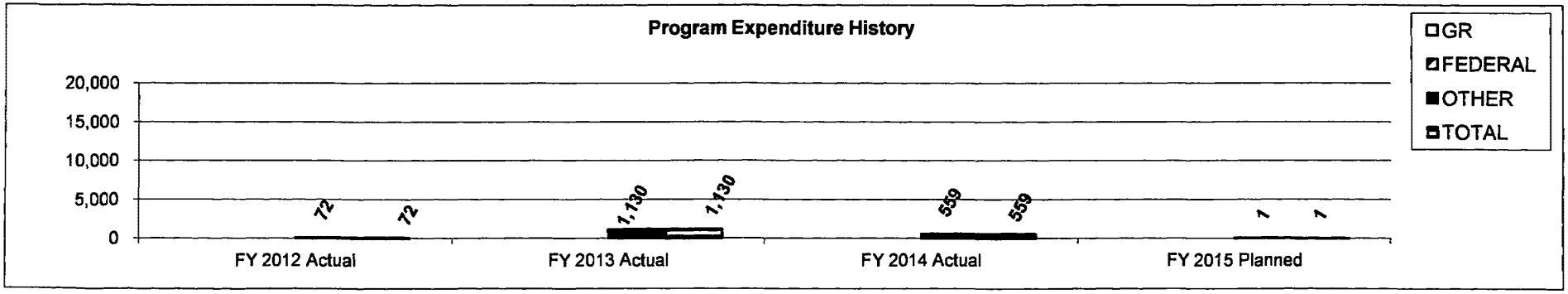
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Economic Development Advancement Fund Refunds
Program is found in the following core budget(s): EDAF Refunds

7a. Provide an effectiveness measure.
NA

7b. Provide an efficiency measure.
NA

7c. Provide the number of clients/individuals served, if applicable.
NA

7d. Provide a customer satisfaction measure, if available.
NA

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
INTRN TRADE & INVEST OFFICES								
CORE								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	1,026,535	0.00	1,710,000	0.00	1,710,000	0.00	1,710,000	0.00
TOTAL - EE	1,026,535	0.00	1,710,000	0.00	1,710,000	0.00	1,710,000	0.00
TOTAL	1,026,535	0.00	1,710,000	0.00	1,710,000	0.00	1,710,000	0.00
GRAND TOTAL	$1,026,535	0.00	$1,710,000	0.00	$1,710,000	0.00	$1,710,000	0.00

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**42013C**
Division:	**Business and Community Services**		
Core:	**International Trade and Investment Offices**		

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	1,710,000	0	0	1,710,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	**1,710,000**	**0**	**0**	**1,710,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	0	0	0	0
EE	1,710,000	0	0	1,710,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	**1,710,000**	**0**	**0**	**1,710,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of South Korea; Mumbai, India; Sao Paulo, Brazil; Hong Kong; Singapore; and Toronto, Canada are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below.

Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners.

3. PROGRAM LISTING (list programs included in this core funding)

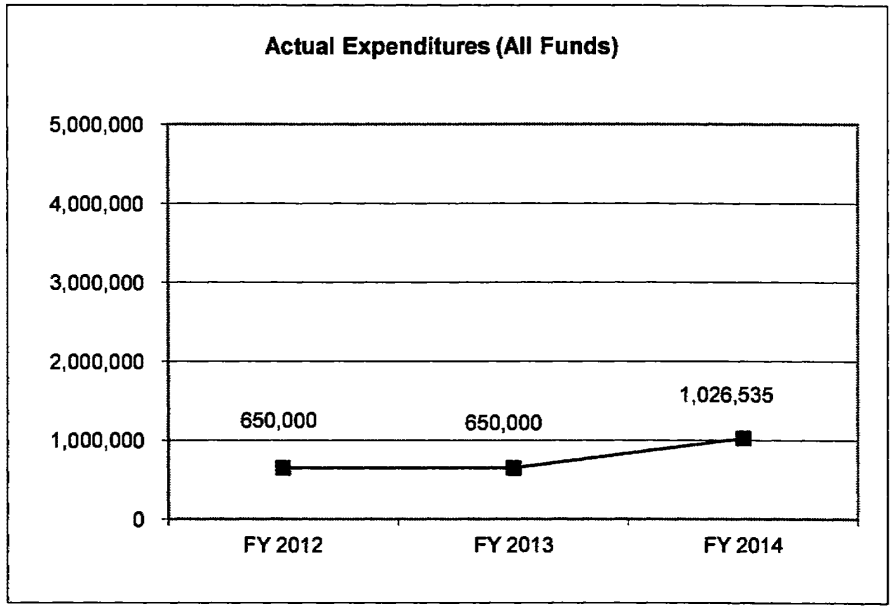
International Trade and Investment Offices

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**42013C**
Division:	**Business and Community Services**		
Core:	**International Trade and Investment Offices**		

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	650,000	650,000	1,710,000	1,710,000
Less Reverted (All Funds)	0	0	(31,800)	(51,300)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	650,000	650,000	1,678,200	1,658,700
Actual Expenditures (All Funds)	650,000	650,000	1,026,535	N/A
Unexpended (All Funds)	0	0	651,665	N/A
Unexpended, by Fund:				
General Revenue	0	0	1,665	N/A
Federal	0	0	0	N/A
Other	0	0	650,000	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
INTRN TRADE & INVEST OFFICES

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	1,710,000	0	0	1,710,000	
	Total	**0.00**	**1,710,000**	**0**	**0**	**1,710,000**	
DEPARTMENT CORE REQUEST							
	EE	0.00	1,710,000	0	0	1,710,000	
	Total	**0.00**	**1,710,000**	**0**	**0**	**1,710,000**	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	1,710,000	0	0	1,710,000	
	Total	**0.00**	**1,710,000**	**0**	**0**	**1,710,000**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
INTRN TRADE & INVEST OFFICES								
CORE								
PROFESSIONAL SERVICES	1,025,320	0.00	1,710,000	0.00	1,710,000	0.00	1,710,000	0.00
MISCELLANEOUS EXPENSES	1,215	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	1,026,535	0.00	1,710,000	0.00	1,710,000	0.00	1,710,000	0.00
GRAND TOTAL	$1,026,535	0.00	$1,710,000	0.00	$1,710,000	0.00	$1,710,000	0.00
GENERAL REVENUE	$1,026,535	0.00	$1,710,000	0.00	$1,710,000	0.00	$1,710,000	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

1. What does this program do?

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of South Korea; Mumbai, India; Sao Paulo, Brazil; Hong Kong; Singapore; and Toronto, Canada are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below.

Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

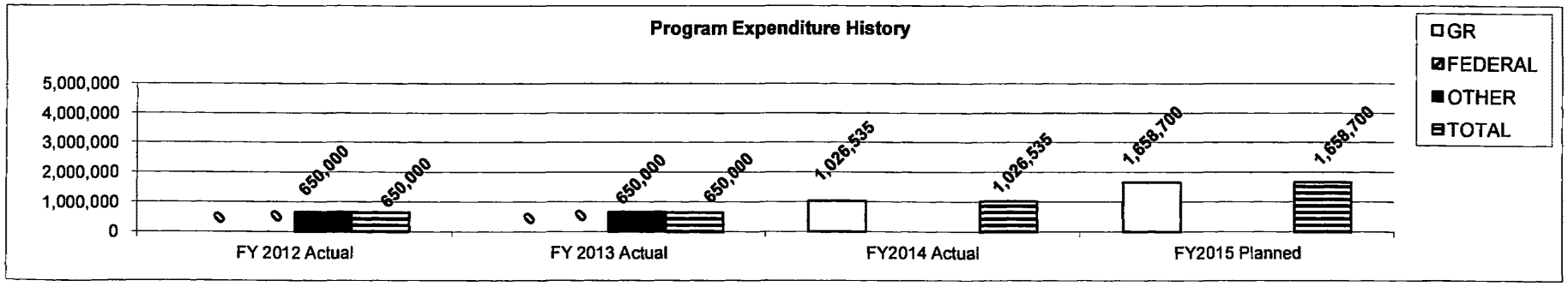
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783) for FY12 - FY14

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: International Trade and Investment Offices
Program is found in the following core budget(s): International Trade and Investment Offices

7a. Provide an effectiveness measure.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
Trade: $ Amount of Export Sales	$19.5M	$58.9M	$21.5M	$113.1M	$25.75M	$68.3M	$25.75M	$28.33M
Trade: Number of In-Country Contacts Generated	764	2,365	856	4,226	1,028	11,018	1,028	1,131
Investment: Number of Leads Referred to DED	86	73	95	73	107	108	107	95
Investment: Number of Projects Referred to DED	31	35	34	37	35	40	35	36

7b. Provide an efficiency measure.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
$ Amount of Export Sales	$19.5M	$58.9M	$21.5M	$113.1M	$23.6M	$68.3M	$25.75M	$28.33M
Cost of Foreign Offices	$ 650,000	$650,000	$650,000	$650,000	$1,157,500	$1,327,820	$1,658,700	$1,658,700
Cost Benefit to Achieve Results	$ 0.033	$0.011	$0.037	$0.006	$0.049	$0.019	$0.060	$0.060

Note: The International Trade & Investment Office's performance is measured in two key areas: Trade and Investment. The performance of each office is reported by Missouri firms in the form of a Client Impact Statement (CIS) once service is provided. The CIS reporting system was implemented in FY2010.

Note: Documented Export Sales are attributable to agency programs and marketing activities.

7c. Provide the number of clients/individuals served, if applicable.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
Number of Missouri Firms Assisted	450	438	504	443	554	511	441	485
Number of Trade Events Conducted	55	147	60	131	66	53	138	50
Number of Invest. Networking Events	9	12	10	25	11	40	20	20

7d. Provide a customer satisfaction measure, if available.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
Customer Satisfaction Rating	95%	96.2%	95%	92.00%	95%	97%	94%	94%

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
BUSINESS RECRUITMENT&MARKETING								
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	1,847,500	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - EE	1,847,500	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL	1,847,500	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
GRAND TOTAL	$1,847,500	0.00	$2,250,000	0.00	$2,250,000	0.00	$2,250,000	0.00

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**42014C**
Division:	**Business and Community Services**		
Core:	**Business Recruitment and Marketing**		

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	2,250,000	2,250,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	**0**	**0**	**2,250,000**	**2,250,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	2,250,000	2,250,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	**0**	**0**	**2,250,000**	**2,250,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

2. CORE DESCRIPTION

The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.

The contract provides for an integrated partnership with the Missouri Department of Economic Development, Division of Business and Community Services staff who oversee the business development incentives for the State. The private component of the initiative currently calls for matching private dollars to be contributed to the annual budget. This fund was created by the General Assembly and grants the DED the authority to collect a 2.5 percent fee from awardees on certain state tax credits issued in order to direct those fees to the fund and pay the costs of the contract.

3. PROGRAM LISTING (list programs included in this core funding)

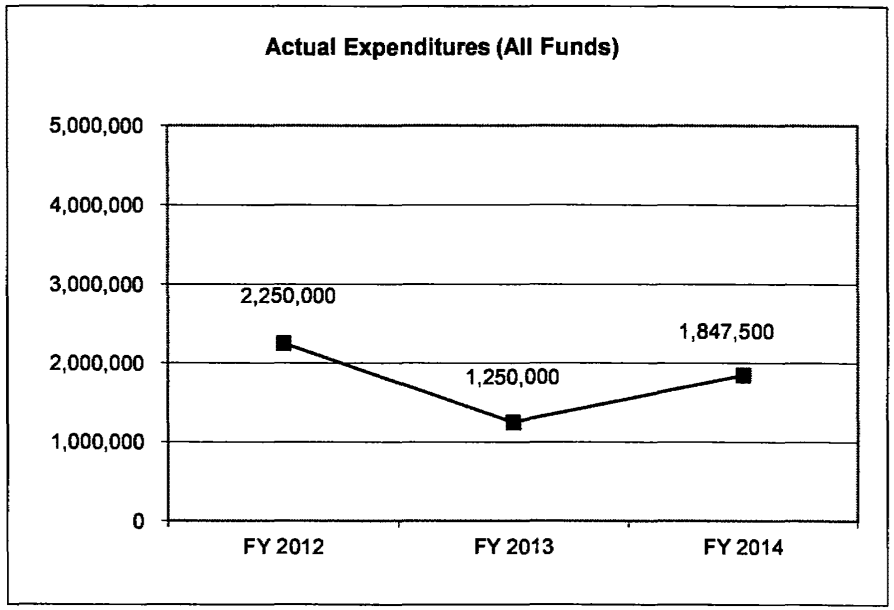
Business Recruitment and Marketing

Department: Economic Development
Division: Business and Community Services
Core: Business Recruitment and Marketing

Budget Unit 42014C

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	2,250,000	1,250,000	2,250,000	2,250,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	2,250,000	1,250,000	2,250,000	2,250,000
Actual Expenditures (All Funds)	2,250,000	1,250,000	1,847,500	N/A
Unexpended (All Funds)	0	0	402,500	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	402,500	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
BUSINESS RECRUITMENT&MARKETING

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	0	2,250,000	2,250,000	
	Total	**0.00**	**0**	**0**	**2,250,000**	**2,250,000**	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	0	2,250,000	2,250,000	
	Total	**0.00**	**0**	**0**	**2,250,000**	**2,250,000**	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	0	2,250,000	2,250,000	
	Total	**0.00**	**0**	**0**	**2,250,000**	**2,250,000**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
BUSINESS RECRUITMENT&MARKETING								
CORE								
PROFESSIONAL SERVICES	1,847,500	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - EE	1,847,500	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
GRAND TOTAL	$1,847,500	0.00	$2,250,000	0.00	$2,250,000	0.00	$2,250,000	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$1,847,500	0.00	$2,250,000	0.00	$2,250,000	0.00	$2,250,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Business Recruitment and Marketing
Program is found in the following core budget(s): Business Recruitment and Marketing

1. What does this program do?

In 2007 the General Assembly authorized a new public/private partnership model with the purpose to bring new business and industry into Missouri. The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo., which establishes the Economic Development Advancement Fund.

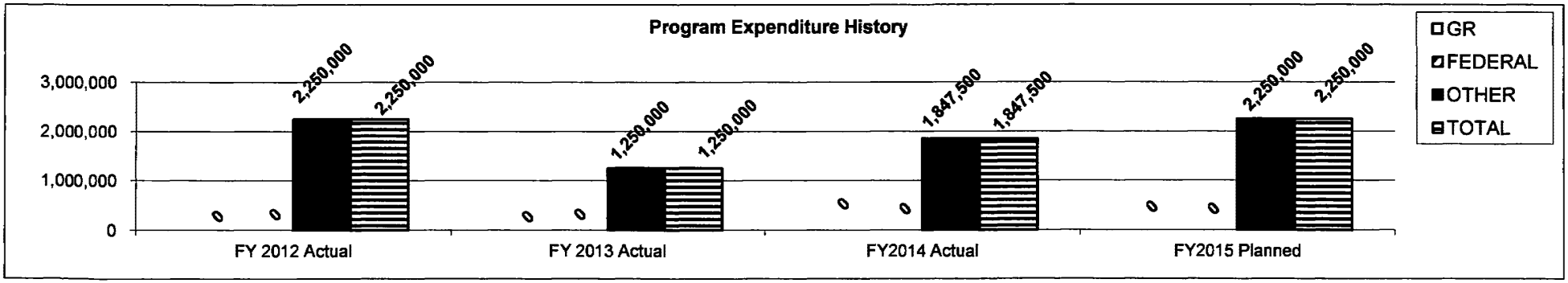
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Business Recruitment and Marketing
Program is found in the following core budget(s): Business Recruitment and Marketing

7a. Provide an effectiveness measure.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
# of Prospective Recruitment Projects	45	45	50	73	55	183	60	65
# of Active Recruitment Projects	65	67	70	109	75	98	80	85
# of Projects Successfully Recruited to Missouri	11	13	12	16	13	23	14	15

NOTE: Projected "Recruitment Successes" are based on a 10% conversion rate (10% of active/prospect deals successfully recruited.)
NOTE: FY2012 figures for prospective and active recruitment projects represent a 12-month average between July 2011 and June 2012.

7b. Provide an efficiency measure.

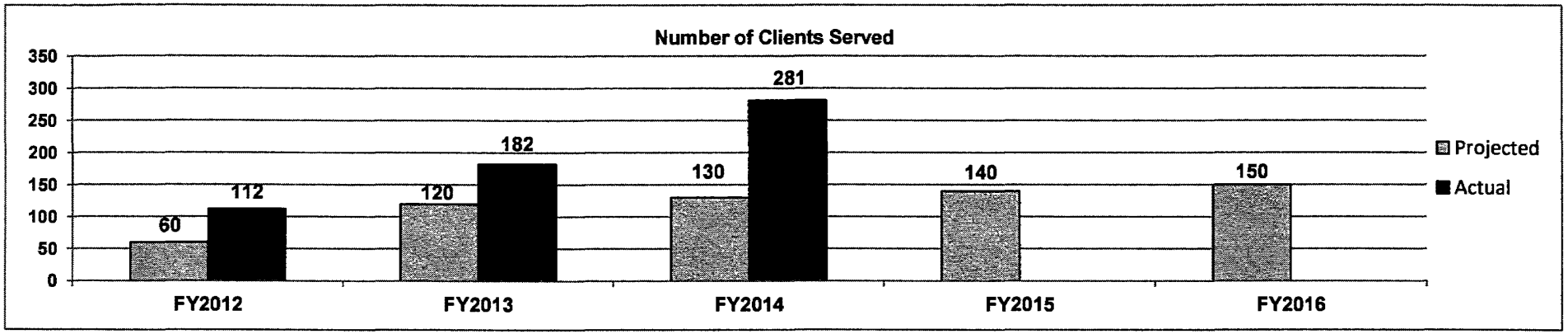
	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
$ of State Funding Investment per New Job Created	N/A	$1,570	N/A	$1,089	N/A	$582	N/A	N/A
$ of State Funding Investment per New $45,000 in Annual Payroll Created	N/A	$1,294	N/A	$1,003	N/A	$195	N/A	N/A
$ of State Funding Investment per New $100,000 in Capital Investment Generated	N/A	$858	N/A	$446	N/A	$433	N/A	N/A

NOTE: Efficiency Measure Actuals are a result of a recruitment project worked by the program.

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Business Recruitment and Marketing
Program is found in the following core budget(s): Business Recruitment and Marketing

7c. Provide the number of clients/individuals served, if applicable.



NOTE: Actual Clients Served (i.e., new recruitment projects/leads serviced) does not include projects that are re-started and serviced by the program.

NOTE: "Number of Clients Served" includes only the 12-month average of prospective and active recruitment projects; it excludes additional clients served that do not fall into either project category. These additional clients served typically account for 20 to 30 per year.

7d. Provide a customer satisfaction measure, if available.

N/A

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
DUE DILIGENCE OFFICE								
CORE								
PERSONAL SERVICES								
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	50,731	1.00	50,731	1.00	50,731	1.00
TOTAL - PS	0	0.00	50,731	1.00	50,731	1.00	50,731	1.00
TOTAL	0	0.00	50,731	1.00	50,731	1.00	50,731	1.00
Pay Plan FY15-Cost to Continue - 0000014								
PERSONAL SERVICES								
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	273	0.00	273	0.00
TOTAL - PS	0	0.00	0	0.00	273	0.00	273	0.00
TOTAL	0	0.00	0	0.00	273	0.00	273	0.00
GRAND TOTAL	$0	0.00	$50,731	1.00	$51,004	1.00	$51,004	1.00

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**41960C**
Division:	**Business and Community Services**		
Core:	**Due Diligence Office**		

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	50,731	0	50,731
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	**0**	**50,731**	**0**	**50,731**
FTE	**0.00**	**1.00**	**0.00**	**1.00**
Est. Fringe	*0*	*23,739*	*0*	*23,739*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

FY 2016 Governor's Recommendation

	GR	Federal	Other	Total
PS	0	50,731	0	50,731
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	**0**	**50,731**	**0**	**50,731**
FTE	**0.00**	**1.00**	**0.00**	**1.00**
Est. Fringe	*0*	*23,739*	*0*	*23,739*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The purpose of the Due Diligence Officer is to provide project compliance for economic development projects in order to detect fraud or mismanagement.

3. PROGRAM LISTING (list programs included in this core funding)

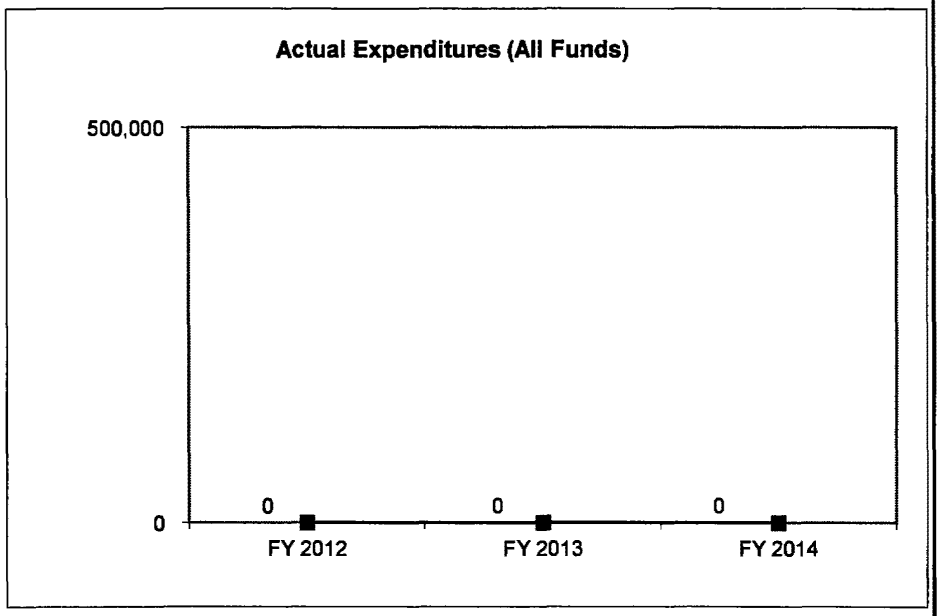
Due Diligence Officer

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**41960C**
Division:	**Business and Community Services**		
Core:	**Due Diligence Office**		

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	0	50,000	50,250	50,731
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	50,000	50,250	50,731
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	50,000	50,250	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	50,000	50,250	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
DUE DILIGENCE OFFICE

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	1.00	0	50,731	0	50,731	
	Total	**1.00**	**0**	**50,731**	**0**	**50,731**	
DEPARTMENT CORE REQUEST							
	PS	1.00	0	50,731	0	50,731	
	Total	**1.00**	**0**	**50,731**	**0**	**50,731**	
GOVERNOR'S RECOMMENDED CORE							
	PS	1.00	0	50,731	0	50,731	
	Total	**1.00**	**0**	**50,731**	**0**	**50,731**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
DUE DILIGENCE OFFICE								
CORE								
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	50,731	1.00	50,731	1.00	50,731	1.00
TOTAL - PS	0	0.00	50,731	1.00	50,731	1.00	50,731	1.00
GRAND TOTAL	$0	0.00	$50,731	1.00	$50,731	1.00	$50,731	1.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$50,731	1.00	$50,731	1.00	$50,731	1.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Due Diligence Office
Program is found in the following core budget(s):

1. What does this program do?

The purpose of the Due Diligence Officer is to provide project compliance for economic development projects in order to detect fraud or mismanagement.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

N/A

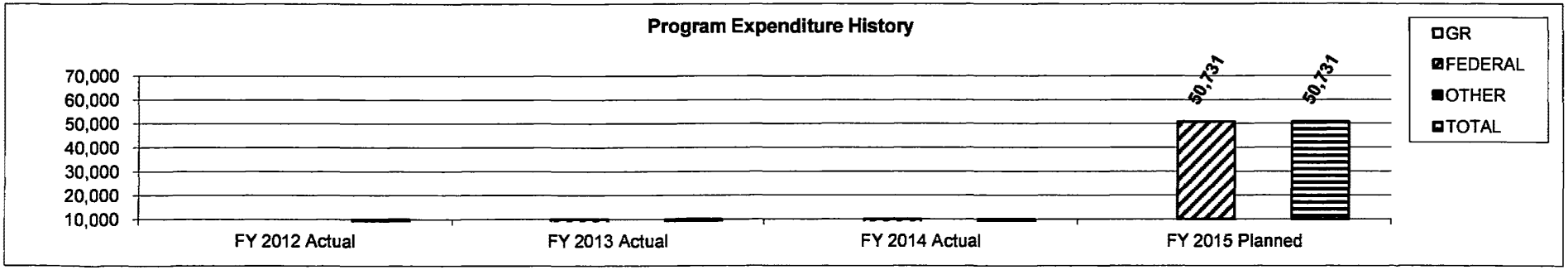
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Due Diligence Office
Program is found in the following core budget(s):

7a. Provide an effectiveness measure.
This measure is under development.

7b. Provide an efficiency measure.
This measure is under development.

7c. Provide the number of clients/individuals served, if applicable.
This measure is under development.

7d. Provide a customer satisfaction measure, if available.
N/A

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
BRAC ANALYSIS								
CORE								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	3,013	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	3,013	0.00	0	0.00	0	0.00	0	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	412,987	0.00	300,000	0.00	300,000	0.00	300,000	0.00
TOTAL - PD	412,987	0.00	300,000	0.00	300,000	0.00	300,000	0.00
TOTAL	416,000	0.00	300,000	0.00	300,000	0.00	300,000	0.00
GRAND TOTAL	$416,000	0.00	$300,000	0.00	$300,000	0.00	$300,000	0.00

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**42075C**
Division:	**Business and Community Services**		
Core:	**BRAC Analysis**		

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	300,000	0	0	300,000
TRF	0	0	0	0
Total	**300,000**	**0**	**0**	**300,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

FY 2016 Governor's Recommendation

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	300,000	0	0	300,000
TRF	0	0	0	0
Total	**300,000**	**0**	**0**	**300,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The purpose of the BRAC appropriation is to implement strategies identified in the analysis of the impact of Missouri's military bases on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available. This was in response to a January 2012 announcement that Congress would seek authorization for the first BRAC (Base Re-alignment and Closure) in 2013, followed by another BRAC round in 2015.

3. PROGRAM LISTING (list programs included in this core funding)

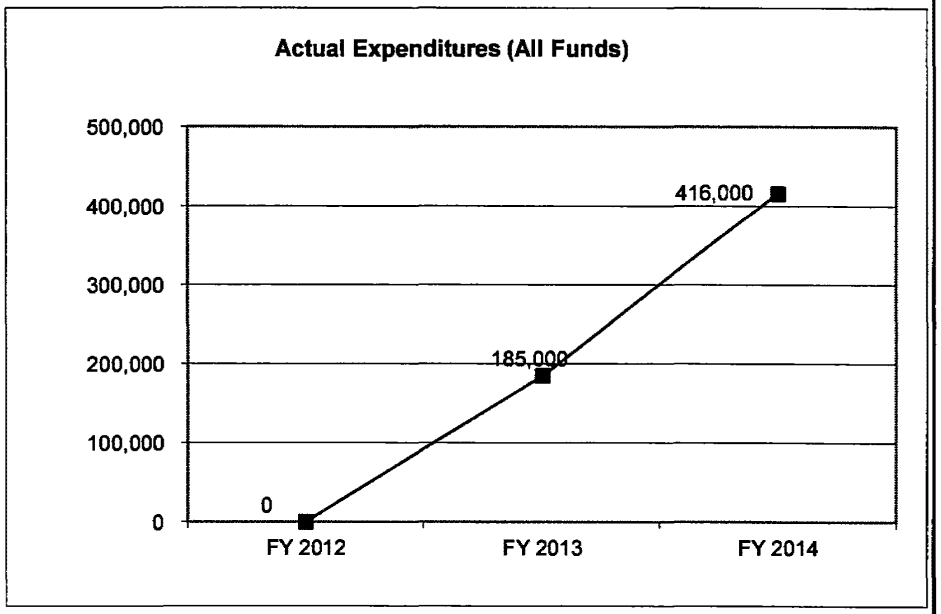
BRAC Analysis

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**42075C**
Division:	**Business and Community Services**		
Core:	**BRAC Analysis**		

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	0	200,000	425,000	300,000
Less Reverted (All Funds)	0	(6,000)	(9,000)	(9,000)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	194,000	416,000	291,000
Actual Expenditures (All Funds)	0	185,000	416,000	N/A
Unexpended (All Funds)	0	9,000	0	N/A
Unexpended, by Fund:				
General Revenue	0	9,000	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

DEPARTMENT OF ECONOMIC DEVELOPMEN
BRAC ANALYSIS

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	300,000	0	0	300,000	
	Total	**0.00**	**300,000**	**0**	**0**	**300,000**	
DEPARTMENT CORE REQUEST							
	PD	0.00	300,000	0	0	300,000	
	Total	**0.00**	**300,000**	**0**	**0**	**300,000**	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	300,000	0	0	300,000	
	Total	**0.00**	**300,000**	**0**	**0**	**300,000**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
BRAC ANALYSIS								
CORE								
TRAVEL, IN-STATE	1,171	0.00	0	0.00	0	0.00	0	0.00
TRAVEL, OUT-OF-STATE	1,699	0.00	0	0.00	0	0.00	0	0.00
PROFESSIONAL SERVICES	143	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	**3,013**	**0.00**	**0**	**0.00**	**0**	**0.00**	**0**	**0.00**
PROGRAM DISTRIBUTIONS	412,987	0.00	300,000	0.00	300,000	0.00	300,000	0.00
TOTAL - PD	**412,987**	**0.00**	**300,000**	**0.00**	**300,000**	**0.00**	**300,000**	**0.00**
GRAND TOTAL	**$416,000**	**0.00**	**$300,000**	**0.00**	**$300,000**	**0.00**	**$300,000**	**0.00**
GENERAL REVENUE	**$416,000**	**0.00**	**$300,000**	**0.00**	**$300,000**	**0.00**	**$300,000**	**0.00**
FEDERAL FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**
OTHER FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: BRAC Analysis
Program is found in the following core budget(s): BRAC Analysis

1. What does this program do?

The purpose of the BRAC appropriation is to implement strategies identified in the analysis of the impact of Missouri's military bases on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available. This was in response to a January 2012 announcement that Congress would seek authorization for the first BRAC (Base Re-alignment and Closure) in 2013, followed by another BRAC round in 2015.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

N/A

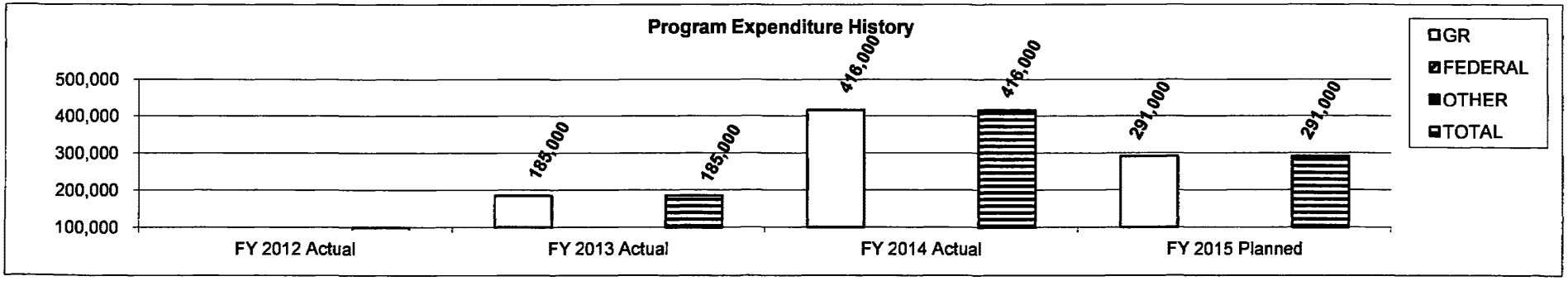
3. Are there federal matching requirements? If yes, please explain.

N/A

4. Is this a federally mandated program? If yes, please explain.

N/A

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: BRAC Analysis
Program is found in the following core budget(s): BRAC Analysis

7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.

N/A

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO TECH CORP-RAM								
CORE								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	6,169,200	0.00	13,860,000	0.00	13,860,000	0.00	12,560,000	0.00
TOTAL - PD	6,169,200	0.00	13,860,000	0.00	13,860,000	0.00	12,560,000	0.00
TOTAL	6,169,200	0.00	13,860,000	0.00	13,860,000	0.00	12,560,000	0.00
GRAND TOTAL	$6,169,200	0.00	$13,860,000	0.00	$13,860,000	0.00	$12,560,000	0.00

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 41962C**
Division: Business and Community Services
Core: Missouri Technology Corporation (MTC)

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	13,860,000	13,860,000
TRF	0	0	0	0
Total	0	0	13,860,000	13,860,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)
Notes: Requires a GR transfer to MTIF (0172)

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	12,560,000	12,560,000
TRF	0	0	0	0
Total	0	0	12,560,000	12,560,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)
Notes: Requires a GR transfer to MTIF (0172)

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Technology Corporation, Innovation Centers, and Missouri Manufacturing Extension Partnership (MEP) programs.

The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21st Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

3. PROGRAM LISTING (list programs included in this core funding)

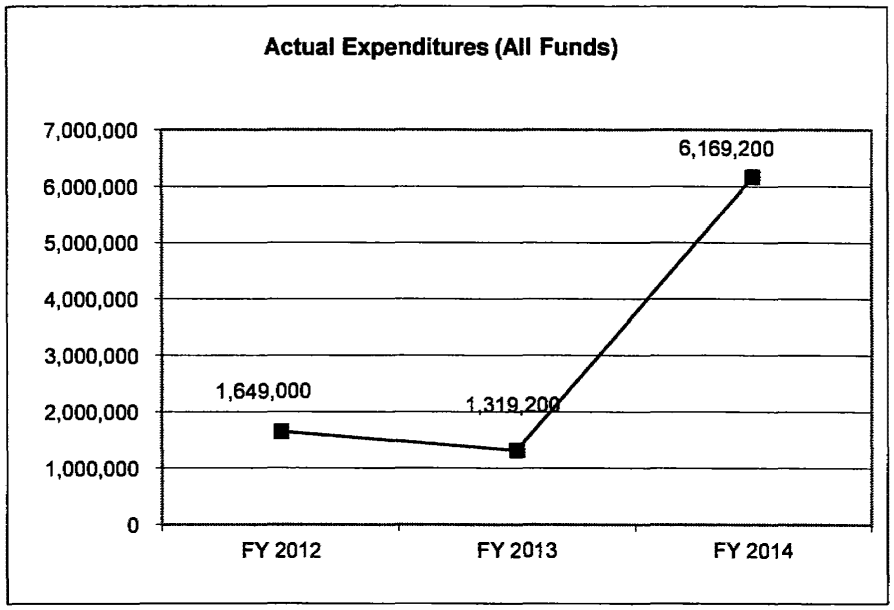
Missouri Technology Corporation (MTC), Innovation Centers and Missouri Manufacturing Extension Partnership (MEP).

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 41962C**
Division: Business and Community Services
Core: Missouri Technology Corporation (MTC)

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	1,700,000	1,360,000	6,360,000	13,860,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	(9,510,000)
Budget Authority (All Funds)	1,700,000	1,360,000	6,360,000	4,350,000
Actual Expenditures (All Funds)	1,649,000	1,319,200	6,169,200	N/A
Unexpended (All Funds)	51,000	40,800	190,800	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	51,000	40,800	190,800	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

DEPARTMENT OF ECONOMIC DEVELOPMEN
MO TECH CORP-RAM

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PD	0.00	0	0	13,860,000	13,860,000	
		Total	**0.00**	**0**	**0**	**13,860,000**	**13,860,000**	
DEPARTMENT CORE REQUEST								
		PD	0.00	0	0	13,860,000	13,860,000	
		Total	**0.00**	**0**	**0**	**13,860,000**	**13,860,000**	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
Core Reduction	2031 9102	PD	0.00	0	0	(800,000)	(800,000)	
Core Reduction	2031 8979	PD	0.00	0	0	(500,000)	(500,000)	
NET GOVERNOR CHANGES			**0.00**	**0**	**0**	**(1,300,000)**	**(1,300,000)**	
GOVERNOR'S RECOMMENDED CORE								
		PD	0.00	0	0	12,560,000	12,560,000	
		Total	**0.00**	**0**	**0**	**12,560,000**	**12,560,000**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO TECH CORP-RAM								
CORE								
PROGRAM DISTRIBUTIONS	6,169,200	0.00	13,860,000	0.00	13,860,000	0.00	12,560,000	0.00
TOTAL - PD	6,169,200	0.00	13,860,000	0.00	13,860,000	0.00	12,560,000	0.00
GRAND TOTAL	$6,169,200	0.00	$13,860,000	0.00	$13,860,000	0.00	$12,560,000	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$6,169,200	0.00	$13,860,000	0.00	$13,860,000	0.00	$12,560,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s):

1. What does this program do?

The Missouri Technology Corporation is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21st Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable)

MTC authorization in Section 348.251-348.275, RSMo; Innovation Center authorization in Section 348.271, RSMo; and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

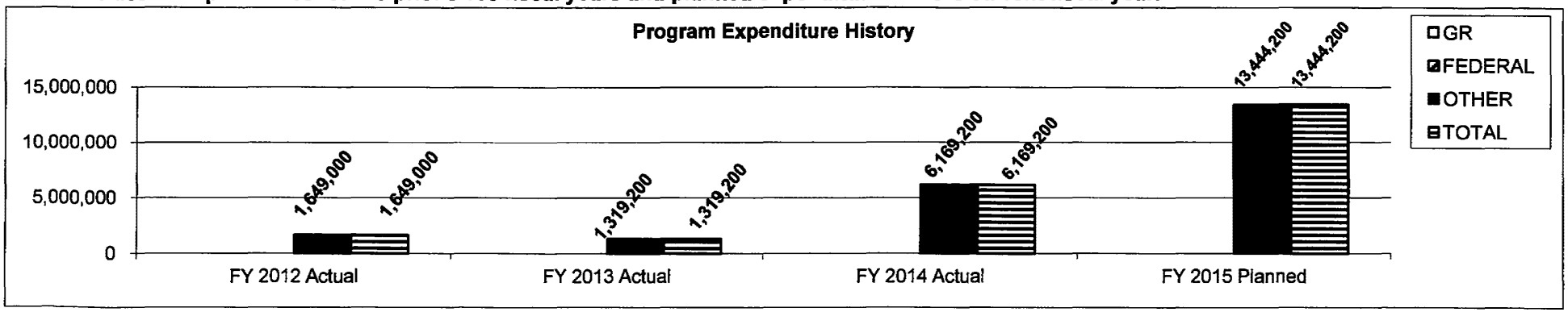
3. Are there federal matching requirements? If yes, please explain.

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR includes 3% Governor's Reserve from GR transfer.

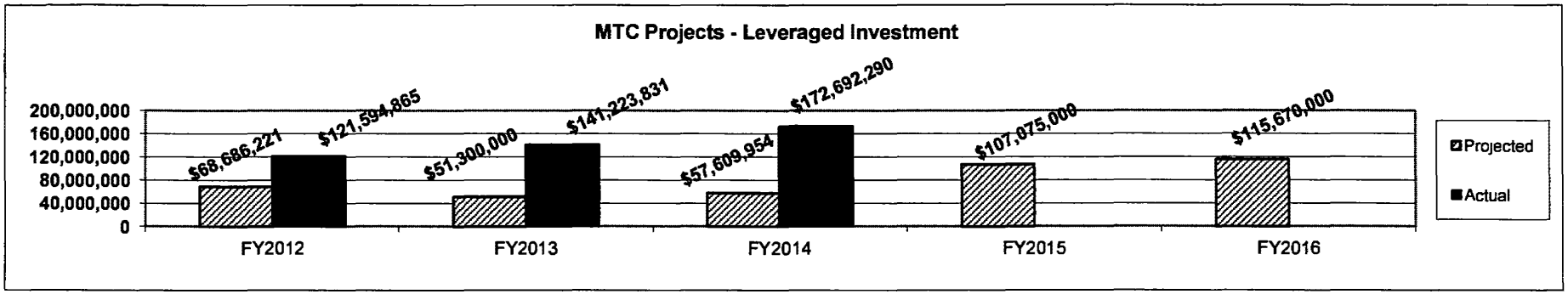
6. What are the sources of the "Other " funds?

Missouri Technology Investment Fund (0172), requires General Revenue transfer.

PROGRAM DESCRIPTION

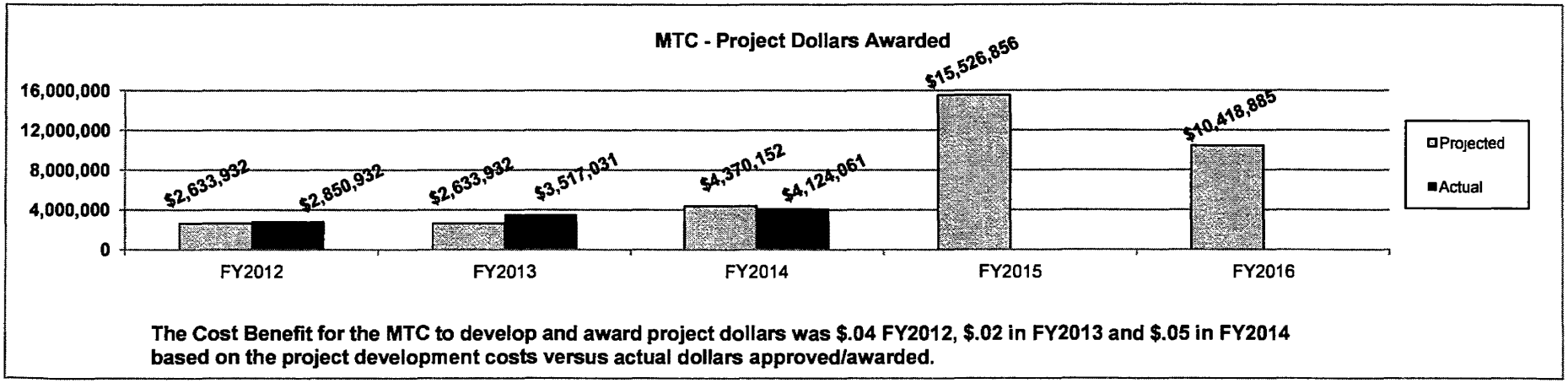
Department: Economic Development
Program Name: Missouri Technology Corporation (MTC)
Program is found in the following core budget(s):

7a. Provide an effectiveness measure.



Note: MTC Effectiveness Measure includes Innovation Centers, MEP and MOFAST, as well as Lewis and Clark Discovery Initiative Projects.
Note: Beginning in FY2013 MTC Effectiveness Measure includes Innovation Centers and MEP, as well as Lewis and Clark Discovery Initiative Projects.

7b. Provide an efficiency measure.



The Cost Benefit for the MTC to develop and award project dollars was $.04 FY2012, $.02 in FY2013 and $.05 in FY2014 based on the project development costs versus actual dollars approved/awarded.

Note: MTC Efficiency Measure includes Innovation Centers, MEP and MOFAST, as well as Lewis and Clark Discovery Initiative Projects.
Note: Beginning in FY2013 MTC Efficiency Measure includes Innovation Centers and MEP, as well as Lewis and Clark Discovery Initiative Projects.

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s):

7c. Provide the number of clients/individuals served, if applicable.

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

7d. Provide a customer satisfaction measure, if available.

There is not an external customer satisfaction measure available at this time.

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
EARLY STAGE BUSINESS GRANTS								
CORE								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	4,500,000	0.00	4,500,000	0.00	0	0.00
TOTAL - PD	0	0.00	4,500,000	0.00	4,500,000	0.00	0	0.00
TOTAL	0	0.00	4,500,000	0.00	4,500,000	0.00	0	0.00
GRAND TOTAL	$0	0.00	$4,500,000	0.00	$4,500,000	0.00	$0	0.00

CORE DECISION ITEM

Department	**Economic Development**	**Budget Unit**	**42086C**
Division	**Business and Community Services**		
Core	**Early Stage Business Grants**		

1. CORE FINANCIAL SUMMARY

	FY 2016 Budget Request					FY 2016 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	**PS**	0	0	0	0
EE	0	0	0	0	**EE**	0	0	0	0
PSD	0	0	4,500,000	4,500,000	**PSD**	0	0	0	0
TRF	0	0	0	0	**TRF**	0	0	0	0
Total	**0**	**0**	**4,500,000**	**4,500,000**	**Total**	**0**	**0**	**0**	**0**
FTE	**0.00**	**0.00**	**0.00**	**0.00**	**FTE**	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*	***Est. Fringe***	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Technology Investment Fund (0172)

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Early-Stage Business Grants program provides funding to local and regional non-profit organizations to support early-stage, innovative companies and startups in their regions. Support may include direct grants and financing assistance to early-stage small businesses, mentoring, professional services and office space. The objective of the program is to stimulate economic growth through developing and attracting entrepreneurial companies across the state.

3. PROGRAM LISTING (list programs included in this core funding)

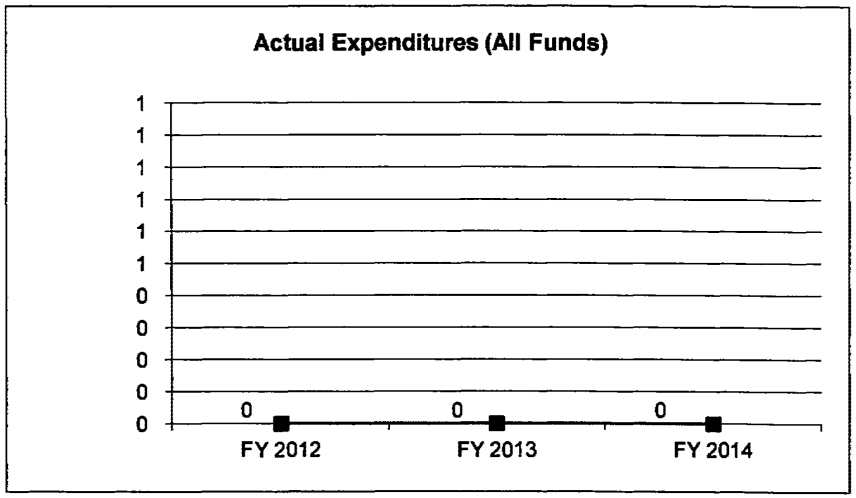
Early Stage Business Grant Program

CORE DECISION ITEM

Department	**Economic Development**	**Budget Unit**	**42086C**
Division	**Business and Community Services**		
Core	**Early Stage Business Grants**		

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	0	0	0	4,500,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	(4,500,000)
Budget Authority (All Funds)	0	0	0	0
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
EARLY STAGE BUSINESS GRANTS

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PD	0.00	0	0	4,500,000	4,500,000	
		Total	**0.00**	**0**	**0**	**4,500,000**	**4,500,000**	
DEPARTMENT CORE REQUEST								
		PD	0.00	0	0	4,500,000	4,500,000	
		Total	**0.00**	**0**	**0**	**4,500,000**	**4,500,000**	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
Core Reduction	2032 8975	PD	0.00	0	0	(4,500,000)	(4,500,000)	
NET GOVERNOR CHANGES			**0.00**	**0**	**0**	**(4,500,000)**	**(4,500,000)**	
GOVERNOR'S RECOMMENDED CORE								
		PD	0.00	0	0	0	0	
		Total	**0.00**	**0**	**0**	**0**	**0**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
EARLY STAGE BUSINESS GRANTS								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	4,500,000	0.00	4,500,000	0.00	0	0.00
TOTAL - PD	0	0.00	4,500,000	0.00	4,500,000	0.00	0	0.00
GRAND TOTAL	$0	0.00	$4,500,000	0.00	$4,500,000	0.00	$0	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00		0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00		0.00
OTHER FUNDS	$0	0.00	$4,500,000	0.00	$4,500,000	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Early State Business Grants
Program is found in the following core budget(s): Business and Community Services

1. What does this program do?

The Early-Stage Business Grants program provides funding to local and regional non-profit organizations to support early-stage, innovative companies and startups in their regions. Support may include direct grants and financing assistance to early-stage small businesses, mentoring, professional services and office space. The objective of the program is to stimulate economic growth through developing and attracting entrepreneurial companies across the state.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

The program is authorized by state statute under MTC's enabling statute in Section 348.261 RSMo.

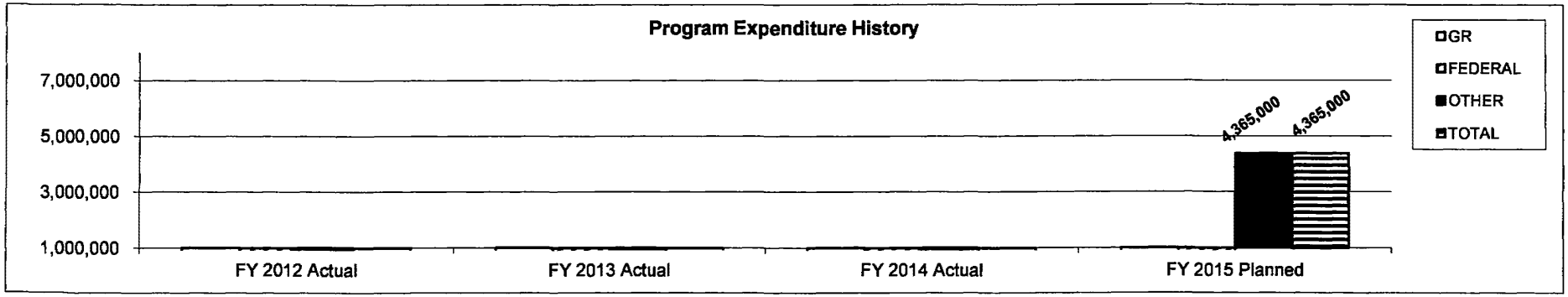
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Mo Technology Investment Fund (0172)

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Early State Business Grants
Program is found in the following core budget(s): Business and Community Services

7a. Provide an effectiveness measure.
Measures for this program are under development.

7b. Provide an efficiency measure.
Measures for this program are under development.

7c. Provide the number of clients/individuals served, if applicable.
Measures for this program are under development.

7d. Provide a customer satisfaction measure, if available.
N/A

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO TECH INVESTMENT TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	6,169,200	0.00	18,360,000	0.00	18,360,000	0.00	5,550,000	0.00
TOTAL - TRF	6,169,200	0.00	18,360,000	0.00	18,360,000	0.00	5,550,000	0.00
TOTAL	6,169,200	0.00	18,360,000	0.00	18,360,000	0.00	5,550,000	0.00
GRAND TOTAL	$6,169,200	0.00	$18,360,000	0.00	$18,360,000	0.00	$5,550,000	0.00

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 42080C**
Division: Business and Community Services
Core: MO Technology Investment Fund Transfer

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	18,360,000	0	0	18,360,000
Total	**18,360,000**	**0**	**0**	**18,360,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	5,550,000	0	0	5,550,000
Total	**5,550,000**	**0**	**0**	**5,550,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding to support the Missouri Technology Corporation (MTC) and the State's technology programs including: Missouri Manufacturing Extension Partnership (MEP), and the Innovation Centers.

3. PROGRAM LISTING (list programs included in this core funding)

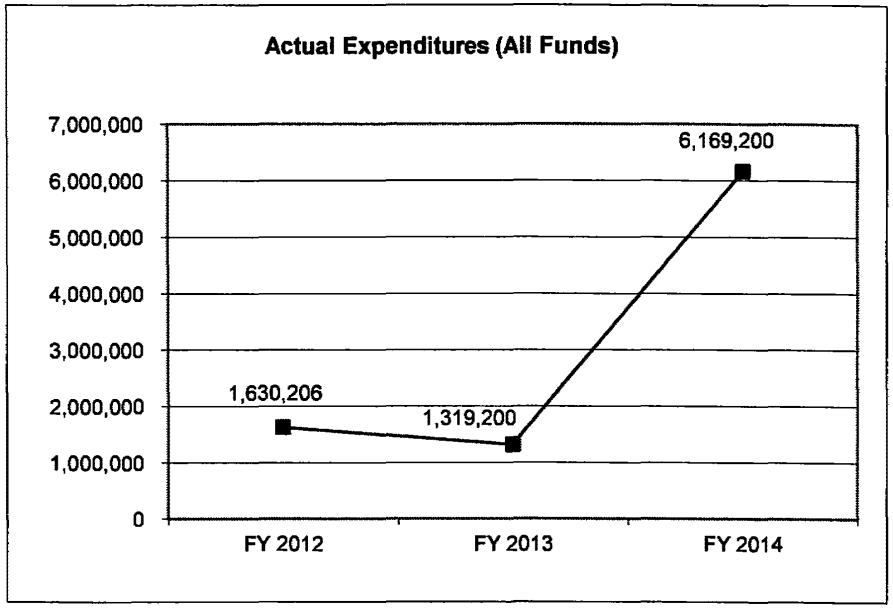
MO Technology Investment Fund Transfer

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 42080C**
Division: Business and Community Services
Core: MO Technology Investment Fund Transfer

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	1,700,000	1,360,000	6,360,000	18,360,000
Less Reverted (All Funds)	(51,000)	(40,800)	(190,800)	(10,500)
Less Restricted (All Funds)	0	0	0	(14,010,000)
Budget Authority (All Funds)	1,649,000	1,319,200	6,169,200	4,339,500
Actual Expenditures (All Funds)	1,630,206	1,319,200	6,169,200	N/A
Unexpended (All Funds)	18,794	0	0	N/A
Unexpended, by Fund:				
General Revenue	18,794	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

DEPARTMENT OF ECONOMIC DEVELOPMEN
MO TECH INVESTMENT TRANSFER

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		TRF	0.00	18,360,000	0	0	18,360,000	
		Total	**0.00**	**18,360,000**	**0**	**0**	**18,360,000**	
DEPARTMENT CORE REQUEST								
		TRF	0.00	18,360,000	0	0	18,360,000	
		Total	**0.00**	**18,360,000**	**0**	**0**	**18,360,000**	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
Core Reduction	2030 T354	TRF	0.00	(12,810,000)	0	0	(12,810,000)	
NET GOVERNOR CHANGES			**0.00**	**(12,810,000)**	**0**	**0**	**(12,810,000)**	
GOVERNOR'S RECOMMENDED CORE								
		TRF	0.00	5,550,000	0	0	5,550,000	
		Total	**0.00**	**5,550,000**	**0**	**0**	**5,550,000**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO TECH INVESTMENT TRANSFER								
CORE								
TRANSFERS OUT	6,169,200	0.00	18,360,000	0.00	18,360,000	0.00	5,550,000	0.00
TOTAL - TRF	6,169,200	0.00	18,360,000	0.00	18,360,000	0.00	5,550,000	0.00
GRAND TOTAL	$6,169,200	0.00	$18,360,000	0.00	$18,360,000	0.00	$5,550,000	0.00
GENERAL REVENUE	$6,169,200	0.00	$18,360,000	0.00	$18,360,000	0.00	$5,550,000	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: MO Technology Investment Fund Transfer
Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

1. What does this program do?

Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation, Missouri Manufacturing Extension Partnership (MEP) and Innovation Centers.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 348.251 - 348.272, RSMo.

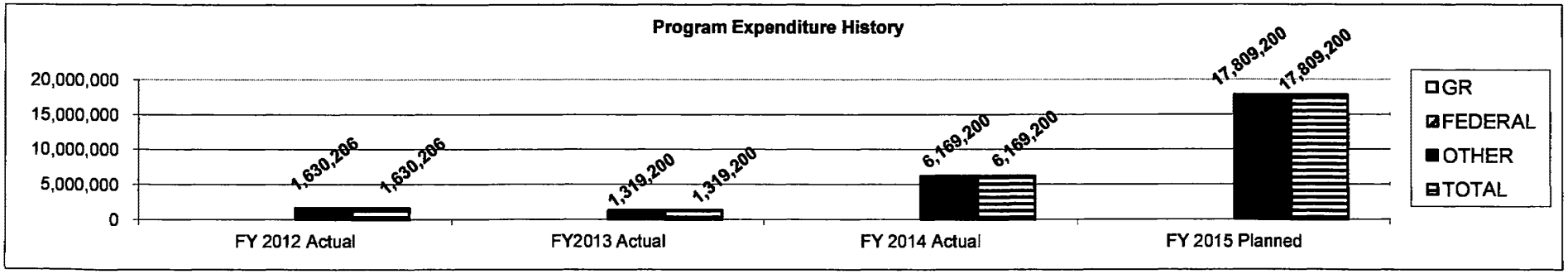
3. Are there federal matching requirements? If yes, please explain.

Yes, for the Missouri Manufactured Extension Partnership program.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

Transfer from General Revenue to Missouri Technology Investment Fund

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: MO Technology Investment Fund Transfer
Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

7a. Provide an effectiveness measure.
This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

7b. Provide an efficiency measure.
This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

7c. Provide the number of clients/individuals served, if applicable.
This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

7d. Provide a customer satisfaction measure, if available.
This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
LEWIS AND CLARK DISC TRF								
MTC Spending Authority Incr. - 1419009								
FUND TRANSFERS								
LEWIS & CLARK DISCOVERY FUND	0	0.00	0	0.00	0	0.00	15,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	15,000	0.00
TOTAL	**0**	**0.00**	**0**	**0.00**	**0**	**0.00**	**15,000**	**0.00**
GRAND TOTAL	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$15,000**	**0.00**

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development | **Budget Unit: 42078C**
Division: Business and Community Services
DI Name: MTC Spending Authority Incr | **DI#: 1419009**

1. AMOUNT OF REQUEST

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	**0**	**0**	**0**	**0**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

FY 2016 Governor's Recommendation

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	15,000	15,000
Total	**0**	**0**	**15,000**	**15,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Lewis and Clark Discovery Fund (0790)

2. THIS REQUEST CAN BE CATEGORIZED AS:

_____	New Legislation	_____	New Program	_____	Fund Switch
_____	Federal Mandate	_____	Program Expansion	_____	Cost to Continue
_____	GR Pick-Up	_____	Space Request	_____	Equipment Replacement
_____	Pay Plan	X	Other: One time program funding		

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This new decision item will allow the Missouri Technology Corporation (MTC) to spend the remaining cash balance in the Lewis and Clark Discovery Fund. The Lewis and Clark Discovery Fund was created in 2007 and provided funds to Missouri's colleges and universities for facility and infrastructure improvements in order to enhance the Missouri higher education system's position as a national leader in scientific research and education. In addition to the funds targeted towards higher education, funding was dedicated to the MTC for various programs to improve commercialization of Missouri technologies. MTC plans to spend the remaining funds on initiatives to support high tech entrepreneurship. Section 173.392, RSMo establishes the Lewis and Clark Discovery Fund.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Budget Unit: 42078C
Division: Business and Community Services
DI Name: MTC Spending Authority Incr
DI#: 1419009

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The new decision item amount was based on the current cash balance in the Lewis and Clark Discovery Fund.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers							0		
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development **Budget Unit: 42078C**
Division: Business and Community Services
DI Name: MTC Spending Authority Incr **DI#: 1419009**

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**
							0		
							0		
							0		
							0		
Total EE	**0**		**0**		**0**		**0**		**0**
Program Distributions							0		
Total PSD	**0**		**0**		**0**		**0**		**0**
Transfers					15,000		15,000		
Total TRF	**0**		**0**		**15,000**		**15,000**		**0**
Grand Total	**0**	**0.0**	**0**	**0.0**	**15,000**	**0.0**	**15,000**	**0.0**	**0**

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	**Budget Unit: 42078C**
Division: Business and Community Services	
DI Name: MTC Spending Authority Incr **DI#: 1419009**	

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

Refer to MTC's Core for effectiveness measure.

6b. Provide an efficiency measure.

Refer to MTC's Core for efficiency measure.

6c. Provide the number of clients/individuals served, if applicable.

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

6d. Provide a customer satisfaction measure, if available.

There is not a customer satisfaction measure available at this time.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
LEWIS AND CLARK DISC TRF								
MTC Spending Authority Incr. - 1419009								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	15,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	15,000	0.00
GRAND TOTAL	$0	0.00	$0	0.00	$0	0.00	$15,000	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$15,000	0.00

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
SMALL BUS DEVELOPMENT CENTERS								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	679,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	679,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL	679,000	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	$679,000	0.00	$0	0.00	$0	0.00	$0	0.00

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Small Business Development Centers

Budget Unit 42085C

1. CORE FINANCIAL SUMMARY

	FY 2016 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2016 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Missouri Small Business & Technology Development Centers (MO SBTDC) help businesses in every stage; from concept to start-up, growth to renewal, mature to succession. MO SBTDC experts are located statewide providing help on a variety of business topics such as professional business analysis, business consultations and access to technology resources.

3. PROGRAM LISTING (list programs included in this core funding)

N/A

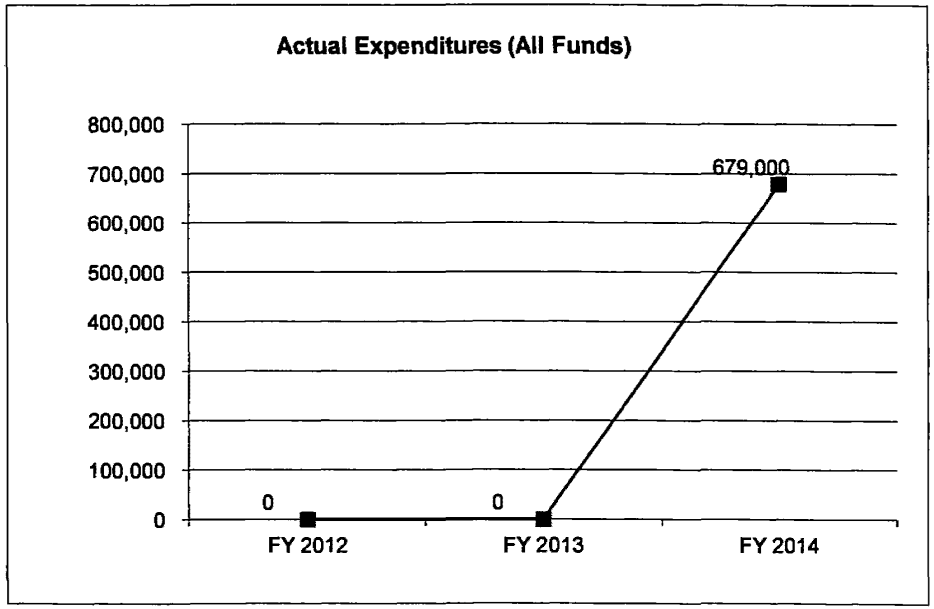
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Small Business Development Centers

Budget Unit 42085C

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	0	0	700,000	0
Less Reverted (All Funds)	0	0	(21,000)	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	679,000	0
Actual Expenditures (All Funds)	0	0	679,000	0
Unexpended (All Funds)	0	0	0	0
Unexpended, by Fund:				
General Revenue	0	0	0	0
Federal	0	0	0	0
Other	0	0	0	0
			(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: **(1)** - Funding was appropriated in FY 2014

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
SMALL BUS DEVELOPMENT CENTERS								
CORE								
PROGRAM DISTRIBUTIONS	679,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	679,000	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	$679,000	0.00	$0	0.00	$0	0.00	$0	0.00
GENERAL REVENUE	$679,000	0.00	$0	0.00	$0	0.00		0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00		0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: MO Small Business & Technolgy Development Centers (MO SBTDC)
Program is found in the following core budget(s): Business and Community Services

1. What does this program do?

The Missouri Small Business & Technology Development Centers (MO SBTDC) help businesses in every stage; from concept to start-up, growth to renewal, mature to succession. MOSBTDC experts are located statewide providing help on a variety of business topics such as professional business analysis, business consultations and access to technology resources.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

620.1000 - 620.1007, RSMo.

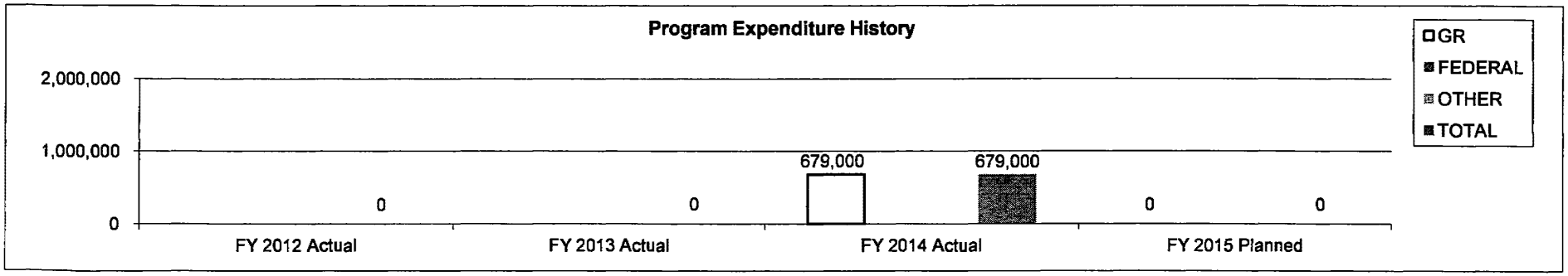
3. Are there federal matching requirements? If yes, please explain.

N/A

4. Is this a federally mandated program? If yes, please explain.

N/A

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: The Planned Expenditures is less Governor's Reserve and the Expenditure Restriction.

6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: MO Small Business & Technolgy Development Centers (MO SBTDC)
Program is found in the following core budget(s): Business and Community Services

7a. Provide an effectiveness measure.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
Number of Training/Education Opportunities	N/A	N/A	N/A	N/A	49	29	0	0
Number of "Hits" to MOSourceLink Website	N/A	N/A	N/A	N/A	N/A	44,106	0	0

**Funding was received in FY2014.*

7b. Provide an efficiency measure.
N/A

7c. Provide the number of clients/individuals served, if applicable.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
Number of Clients Served	N/A	N/A	N/A	N/A	170	166	0	0

**Funding was received in FY2014.*

7d. Provide a customer satisfaction measure, if available.
N/A

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
CDBG PROGRAM								
CORE								
EXPENSE & EQUIPMENT								
DED-ED PRO -CDBG- PASSTHROUGH	18,978	0.00	866,200	0.00	866,200	0.00	866,200	0.00
TOTAL - EE	18,978	0.00	866,200	0.00	866,200	0.00	866,200	0.00
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTHROUGH	30,794,974	0.00	69,133,800	0.00	69,133,800	0.00	69,133,800	0.00
TOTAL - PD	30,794,974	0.00	69,133,800	0.00	69,133,800	0.00	69,133,800	0.00
TOTAL	30,813,952	0.00	70,000,000	0.00	70,000,000	0.00	70,000,000	0.00
GRAND TOTAL	$30,813,952	0.00	$70,000,000	0.00	$70,000,000	0.00	$70,000,000	0.00

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Community Development Block Grant (CDBG)

Budget Unit 42165C

1. CORE FINANCIAL SUMMARY

	FY 2016 Budget Request					FY 2016 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	866,200	0	866,200	EE	0	866,200	0	866,200
PSD	0	69,133,800	0	69,133,800	PSD	0	69,133,800	0	69,133,800
TRF	0	0	0	0	TRF	0	0	0	0
Total	**0**	**70,000,000**	**0**	**70,000,000**	**Total**	**0**	**70,000,000**	**0**	**70,000,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**	**FTE**	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*	***Est. Fringe***	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

2. CORE DESCRIPTION

The Community Development Block Grant (CDBG) program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

The CDBG Program is administered by the Compliance Team staff.

3. PROGRAM LISTING (list programs included in this core funding)

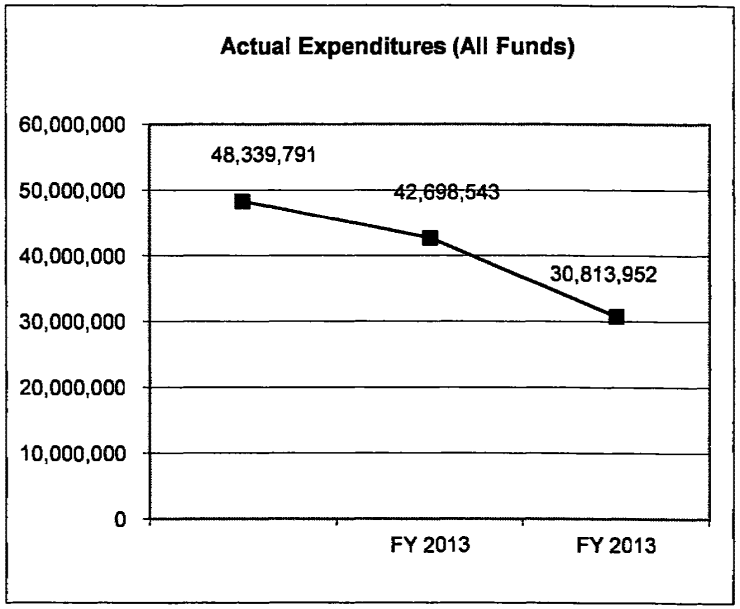
Community Development Block Grant Program

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 42165C**
Division: Business and Community Services
Core: Community Development Block Grant (CDBG)

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2013 Actual	FY 2014 Actual	FY2015 Current Yr.
Appropriation (All Funds)	28,000,000	100,000,000	80,000,000	70,000,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	28,000,000	100,000,000	80,000,000	70,000,000
Actual Expenditures (All Funds)	48,339,791	42,698,543	30,813,952	N/A
Unexpended (All Funds)	(20,339,791)	57,301,457	49,186,048	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	(20,339,791)	57,301,457	49,186,048	N/A
Other	0	0	0	N/A
	(1)			



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Original appropriation $28,000,000E. Appropriation increased by $25 million.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
CDBG PROGRAM

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	866,200	0	866,200	
	PD	0.00	0	69,133,800	0	69,133,800	
	Total	**0.00**	**0**	**70,000,000**	**0**	**70,000,000**	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	866,200	0	866,200	
	PD	0.00	0	69,133,800	0	69,133,800	
	Total	**0.00**	**0**	**70,000,000**	**0**	**70,000,000**	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	866,200	0	866,200	
	PD	0.00	0	69,133,800	0	69,133,800	
	Total	**0.00**	**0**	**70,000,000**	**0**	**70,000,000**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
CDBG PROGRAM								
CORE								
TRAVEL, IN-STATE	2,698	0.00	13,000	0.00	13,000	0.00	13,000	0.00
TRAVEL, OUT-OF-STATE	43	0.00	2,700	0.00	2,700	0.00	2,700	0.00
FUEL & UTILITIES	0	0.00	150	0.00	150	0.00	150	0.00
SUPPLIES	1,390	0.00	4,500	0.00	4,500	0.00	4,500	0.00
PROFESSIONAL DEVELOPMENT	1,493	0.00	2,950	0.00	2,950	0.00	2,950	0.00
COMMUNICATION SERV & SUPP	2,079	0.00	4,500	0.00	4,500	0.00	4,500	0.00
PROFESSIONAL SERVICES	11,275	0.00	827,300	0.00	827,300	0.00	827,300	0.00
M&R SERVICES	0	0.00	300	0.00	300	0.00	300	0.00
OFFICE EQUIPMENT	0	0.00	250	0.00	250	0.00	250	0.00
BUILDING LEASE PAYMENTS	0	0.00	600	0.00	600	0.00	600	0.00
MISCELLANEOUS EXPENSES	0	0.00	2,450	0.00	2,450	0.00	2,450	0.00
REBILLABLE EXPENSES	0	0.00	7,500	0.00	7,500	0.00	7,500	0.00
TOTAL - EE	18,978	0.00	866,200	0.00	866,200	0.00	866,200	0.00
PROGRAM DISTRIBUTIONS	30,794,974	0.00	69,133,800	0.00	69,133,800	0.00	69,133,800	0.00
TOTAL - PD	30,794,974	0.00	69,133,800	0.00	69,133,800	0.00	69,133,800	0.00
GRAND TOTAL	$30,813,952	0.00	$70,000,000	0.00	$70,000,000	0.00	$70,000,000	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$30,813,952	0.00	$70,000,000	0.00	$70,000,000	0.00	$70,000,000	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Community Development Block Grant Program
Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

1. What does this program do?

This federally-funded program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the Missouri Consolidated Plan submitted to the US Department of Housing and Urban Development.

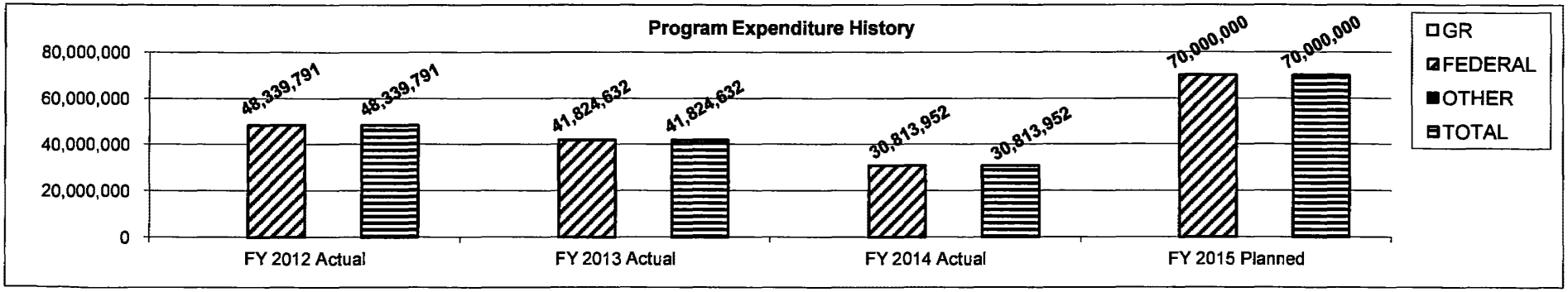
3. Are there federal matching requirements? If yes, please explain.

$1 for $1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

4. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2012 Actual includes Supplemental Disaster Funding and Neighborhood Stabilization Funding.

6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

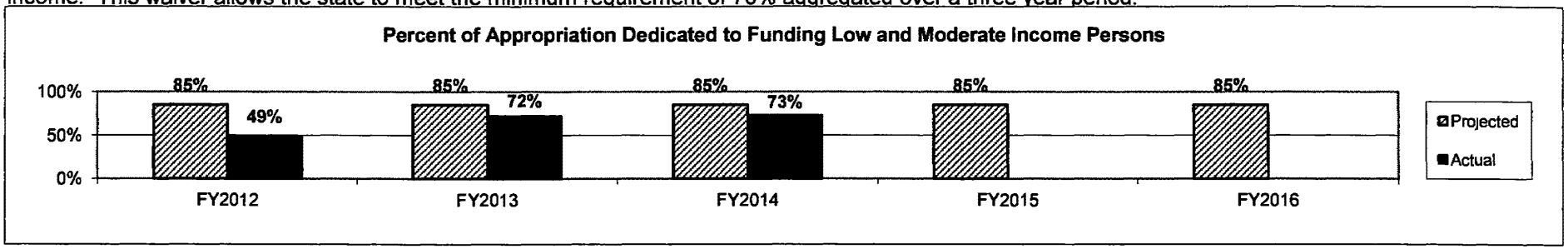
Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

7a. Provide an effectiveness measure.

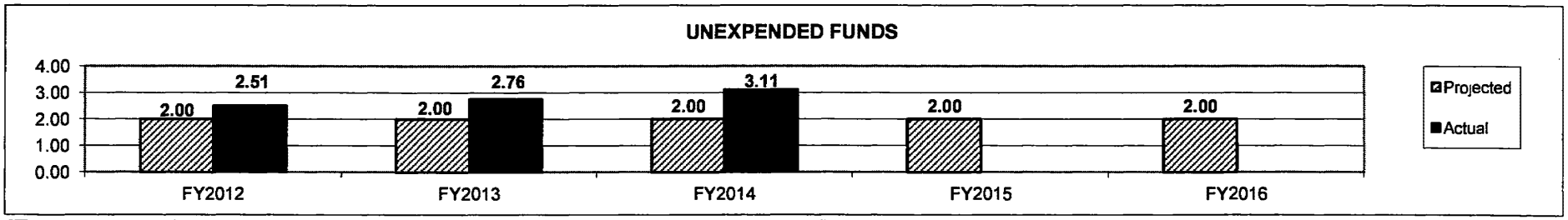
Federal regulations require a minimum of 70% of the appropriation be dedicated to benefiting 51% low and moderate income persons. Missouri CDBG typically exceeds this measure. The exception is a waiver that was requested to allow for response to the tornadoes of May 2003 without regard to income. This waiver allows the state to meet the minimum requirement of 70% aggregated over a three year period.

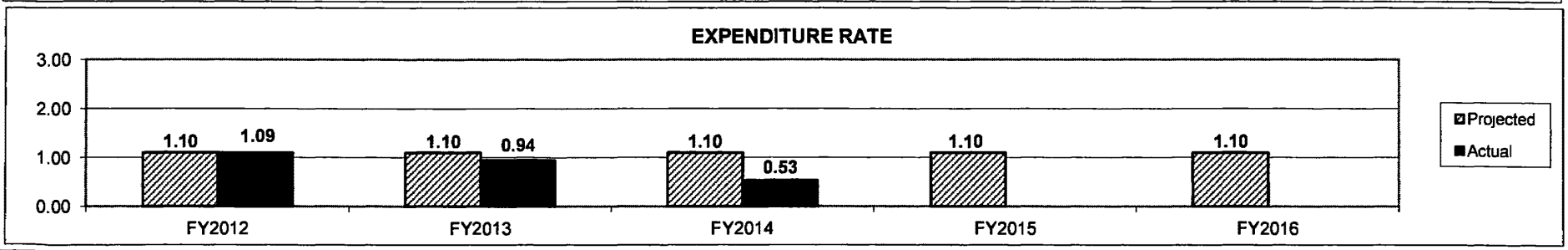


NOTE: Percentage reduced in FY12 due to funding large number of emergency (flood) projects and not based on income.

7b. Provide an efficiency measure.

HUD recommends, although there is as yet no mandate, that states maintain an annual expenditure rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that leaves an unexpended balance in the U.S. Treasury of less than 2.5 times a state's annual allocation. On an annual basis, Missouri is within each of these recommended ratios.

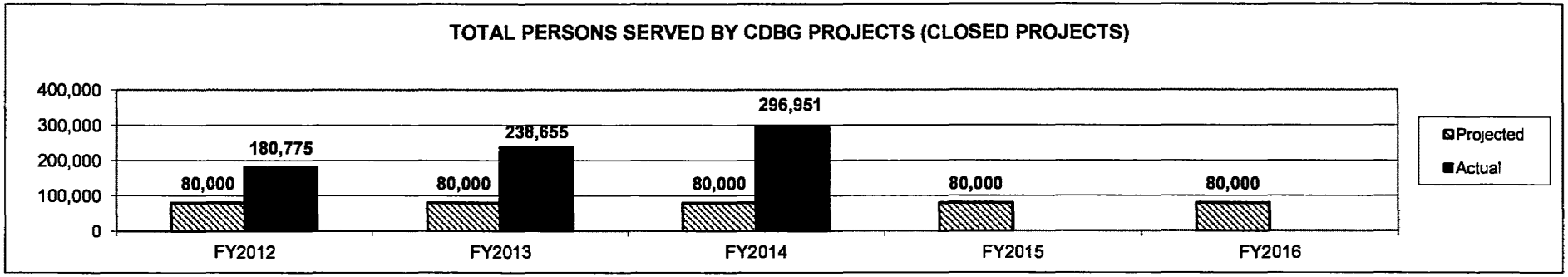




PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Community Development Block Grant Program
Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.
N/A

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO DISASTER CASE MANAGEMENT								
CORE								
EXPENSE & EQUIPMENT								
DED-ED PRO -CDBG- PASSTHROUGH	609,259	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	609,259	0.00	0	0.00	0	0.00	0	0.00
TOTAL	609,259	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	$609,259	0.00	$0	0.00	$0	0.00	$0	0.00

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**42161C**
Division:	**Business and Community Services**		
Core:	**MO Disaster Case Management Program**		

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

FY 2016 Governor's Recommendation

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Disaster Case Management Program (DCMP) is a federally funded program that makes funds available to the Missouri Department of Economic Development (DED) to provide DCMP services to the affected communities in DR1980 (Presidential Disaster Declaration 1980). By utilizing the contracted Management Agency, Lutheran Family and Children's Services of St. Louis (LFCS), DED can ensure DCMP services for long term disaster related unmet needs. DCMP service may include organizing, tracking, and providing referral for service such as: locating and securing housing, basic furniture, and/or appliances, financial counseling, utility deposits or installation fees, social service benefit restoration or application, employment assistance, assistance with mental and physical health resources, interpretation services, and coordination of transportation services, when necessary.

DCMP was a two year program that ended in May 2013. The DCMP grant had a 90-day close out period which carried over into FY 2014 due to receiving the grant award later than expected.

3. PROGRAM LISTING (list programs included in this core funding)

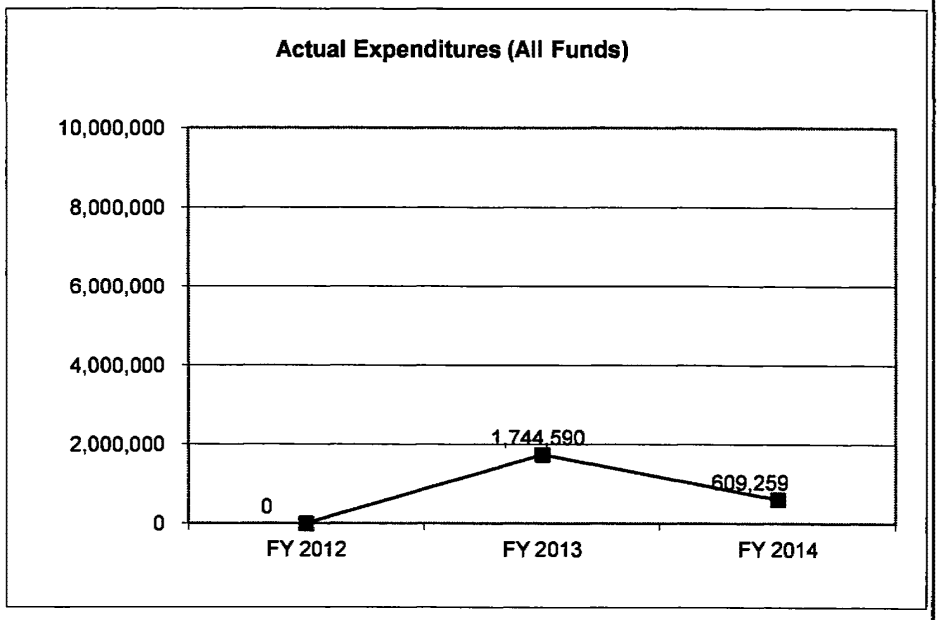
Missouri Disaster Case Management Program

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**42161C**
Division:	**Business and Community Services**		
Core:	**MO Disaster Case Management Program**		

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	0	10,000,000	2,813,163	0
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	10,000,000	2,813,163	0
Actual Expenditures (All Funds)	0	1,744,590	609,259	N/A
Unexpended (All Funds)	0	8,255,410	2,203,904	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	8,225,410	2,203,904	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO DISASTER CASE MANAGEMENT								
CORE								
PROFESSIONAL SERVICES	609,259	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	609,259	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	$609,259	0.00	$0	0.00	$0	0.00	$0	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00		0.00
FEDERAL FUNDS	$609,259	0.00	$0	0.00	$0	0.00		0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Disaster Case Management Program
Program is found in the following core budget(s):

1. What does this program do?

The Disaster Case Management Program (DCMP) is a federally funded program that makes funds available to the Missouri Department of Economic Development (DED) to provide DCMP services to the affected communities under DR1980 (Presidential Disaster Declaration 1980). By utilizing the contracted Management Agency, Lutheran Family and Children's Services of St. Louis (LFCS), DED can ensure DCMP services for long term disaster related unmet needs. DCMP service may include organizing, tracking, and providing referral for service such as: locating and securing housing, basic furniture, and/or appliances, financial counseling, utility deposits or installation fees, social service benefit restoration or application, employment assistance, assistance with mental and physical health resources, interpretation services, and coordination of transportation services, when necessary.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Robert T. Stafford Disaster Relief and Emergency Assistance Act 42 U.S.C.

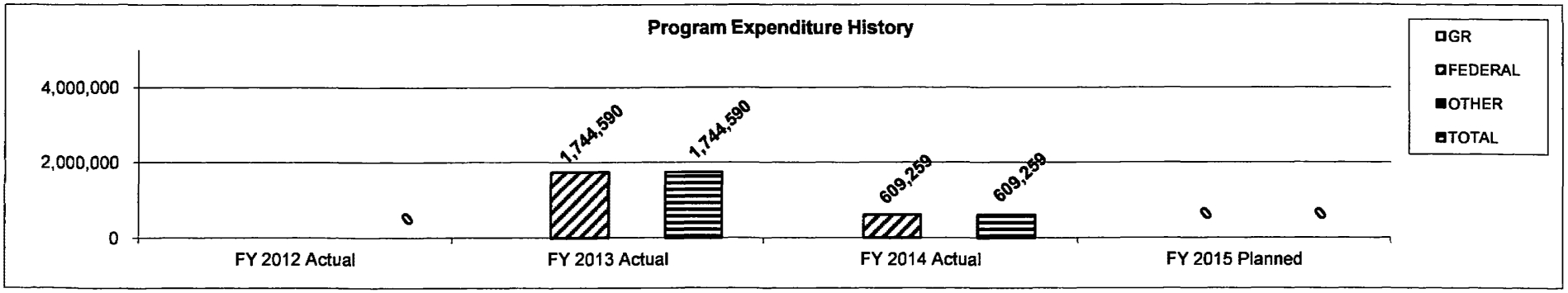
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Disaster Case Management Program
Program is found in the following core budget(s):

7a. Provide an effectiveness measure.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
Number of Households Receiving Services		1,483	809	149	**	**	N/A	N/A
Number of Individuals Served		3,922		388		**	N/A	N/A

The program is scheduled to end October 7, 2013.

**Final expenditures for the program occurred in FY2014 for the reported households and individuals served in FY2013.

7b. Provide an efficiency measure.

	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
Number of Case File Reviewed *		483		354	N/A	N/A	N/A	N/A

The program is scheduled to end October 7, 2013.

*A random sampling technique to be used.

7c. Provide the number of clients/individuals served, if applicable.

See 7a above.

7d. Provide a customer satisfaction measure, if available.

N/A

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
SMALL BUSINESS CREDIT								
CORE								
PERSONAL SERVICES								
DED-ED PROGRAMS-FEDERAL OTHER	10,056	0.33	0	0.00	0	0.00	0	0.00
TOTAL - PS	10,056	0.33	0	0.00	0	0.00	0	0.00
EXPENSE & EQUIPMENT								
DED-ED PROGRAMS-FEDERAL OTHER	2,795	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	2,795	0.00	0	0.00	0	0.00	0	0.00
PROGRAM-SPECIFIC								
DED-ED PROGRAMS-FEDERAL OTHER	5,390,299	0.00	9,386,222	0.00	9,386,222	0.00	9,386,222	0.00
TOTAL - PD	5,390,299	0.00	9,386,222	0.00	9,386,222	0.00	9,386,222	0.00
TOTAL	5,403,150	0.33	9,386,222	0.00	9,386,222	0.00	9,386,222	0.00
GRAND TOTAL	$5,403,150	0.33	$9,386,222	0.00	$9,386,222	0.00	$9,386,222	0.00

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 42170C**
Division: Business and Community Services
Core: State Small Business Credit Initiative (SSBCI)

1. CORE FINANCIAL SUMMARY

	FY 2016 Budget Request					FY 2016 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	9,386,222	0	9,386,222	PSD	0	9,386,222	0	9,386,222
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	9,386,222	0	9,386,222	Total	0	9,386,222	0	9,386,222
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*	*Est. Fringe*	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

2. CORE DESCRIPTION

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of $26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates $20.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and $6 million to the Grow Missouri Loan Participation Fund.

3. PROGRAM LISTING (list programs included in this core funding)

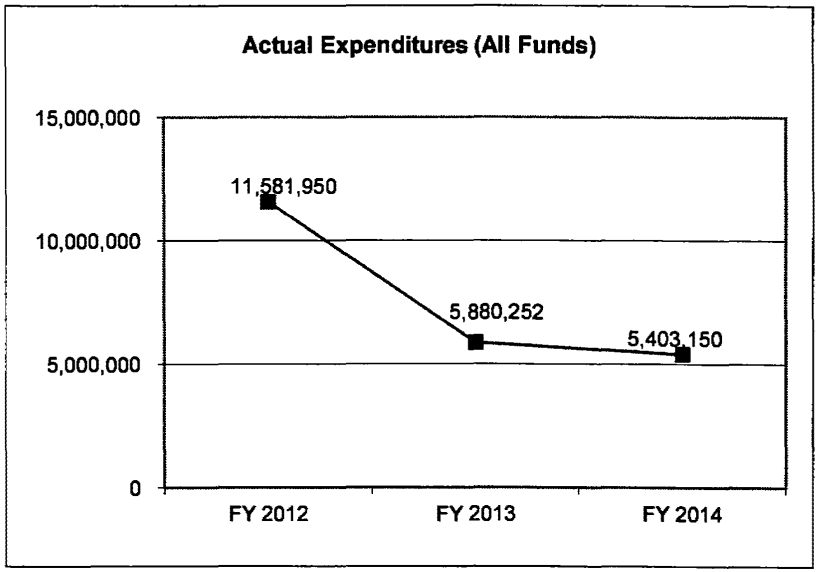
State Small Business Credit Initiative

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 42170C**
Division: Business and Community Services
Core: State Small Business Credit Initiative (SSBCI)

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	10,000,000	14,769,482	9,386,222	9,386,222
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	10,000,000	14,769,482	9,386,222	9,386,222
Actual Expenditures (All Funds)	11,581,950	5,880,252	5,403,150	N/A
Unexpended (All Funds)	(1,581,950)	8,889,230	3,983,072	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	(1,581,950)	8,889,230	3,983,072	N/A
Other	0	0	0	N/A
	(1)			



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Original appropriation $10,000,000E. Appropriation increased by $1.6 million.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
SMALL BUSINESS CREDIT

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	9,386,222	0	9,386,222	
	Total	**0.00**	**0**	**9,386,222**	**0**	**9,386,222**	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	9,386,222	0	9,386,222	
	Total	**0.00**	**0**	**9,386,222**	**0**	**9,386,222**	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	9,386,222	0	9,386,222	
	Total	**0.00**	**0**	**9,386,222**	**0**	**9,386,222**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
SMALL BUSINESS CREDIT								
CORE								
ECONOMIC DEV INCENTIVE SPEC I	10,056	0.33	0	0.00	0	0.00	0	0.00
TOTAL - PS	**10,056**	**0.33**	**0**	**0.00**	**0**	**0.00**	**0**	**0.00**
TRAVEL, IN-STATE	102	0.00	0	0.00	0	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	40	0.00	0	0.00	0	0.00	0	0.00
COMMUNICATION SERV & SUPP	131	0.00	0	0.00	0	0.00	0	0.00
OTHER EQUIPMENT	2,500	0.00	0	0.00	0	0.00	0	0.00
MISCELLANEOUS EXPENSES	22	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	**2,795**	**0.00**	**0**	**0.00**	**0**	**0.00**	**0**	**0.00**
PROGRAM DISTRIBUTIONS	5,390,299	0.00	9,386,222	0.00	9,386,222	0.00	9,386,222	0.00
TOTAL - PD	**5,390,299**	**0.00**	**9,386,222**	**0.00**	**9,386,222**	**0.00**	**9,386,222**	**0.00**
GRAND TOTAL	**$5,403,150**	**0.33**	**$9,386,222**	**0.00**	**$9,386,222**	**0.00**	**$9,386,222**	**0.00**
GENERAL REVENUE	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**
FEDERAL FUNDS	**$5,403,150**	**0.33**	**$9,386,222**	**0.00**	**$9,386,222**	**0.00**	**$9,386,222**	**0.00**
OTHER FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: State Small Business Credit Initiative (SSBCI)
Program is found in the following core budget(s):

1. What does this program do?

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of $26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates $20.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and $6 million to the Grow Missouri Loan Participation Fund. The IDEA program funds four targeted programs: (1) Missouri TechLaunch designed to help high-tech Missouri entrepreneurs overcome the principal challenges of launching new technology start-ups; (2) Seed Capital Co-Investment designed to accelerate private investment in Missouri technology startups; (3) High-Tech Industrial Expansion designed to support industrial expansion efforts in Missouri that result in significant capital investment and high-paying jobs in targeted high-tech clusters; and (4) Venture Capital Co-Investment designed to accelerate private investment in Missouri technology early-stage companies and to increase the overall investment impact. The Grow Missouri Loan program seeks to provide a flexible loan to targeted companies in order to facilitate the complete funding of the project.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Title III of the Small Business Jobs Act of 2010, Public Law 111-240, 124 Stat. 2568, 2582

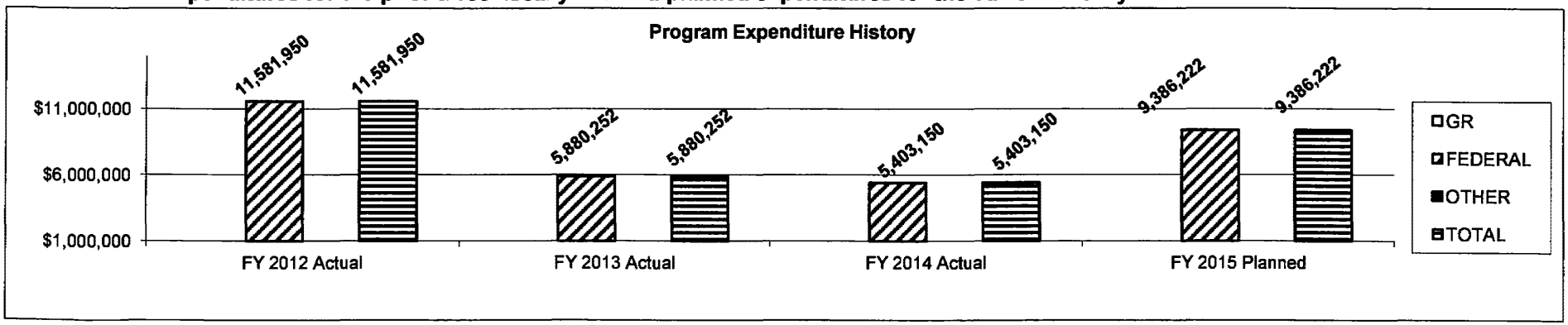
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



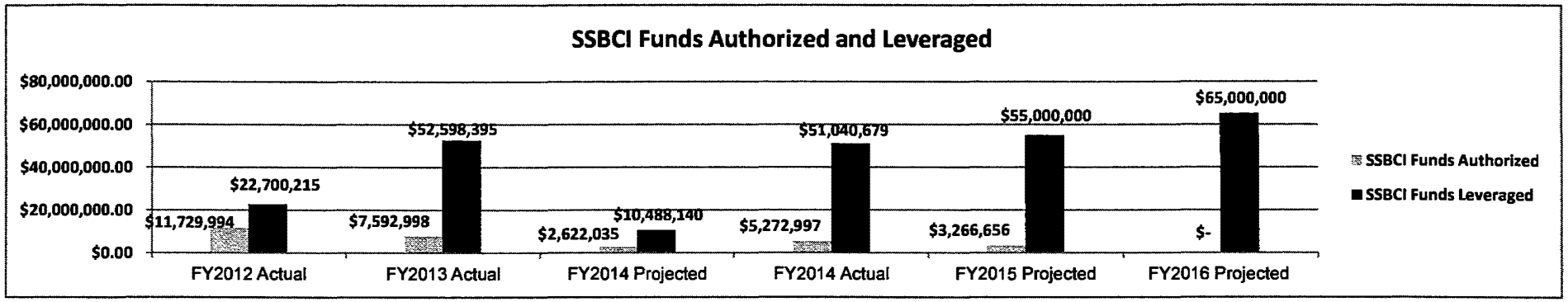
6. What are the sources of the "Other " funds?

N/A

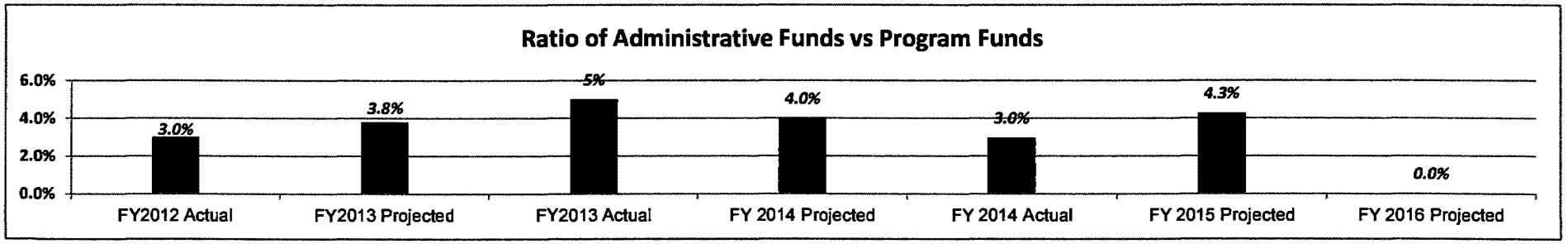
PROGRAM DESCRIPTION

Department: Economic Development
Program Name: State Small Business Credit Initiative (SSBCI)
Program is found in the following core budget(s):

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.

	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2016 Projected
Number of Grow Missouri Applications Received/Reviewed	16	20	4	N/A	N/A	N/A	N/A
Number of Grow Missouri Applications Approved	2	7	2	N/A	N/A	N/A	N/A
Number of IDEA Fund Applications Received/Reviewed	119	100	78	40	46	25	N/A
Number IDEA Fund Applications Approved	46	35	21	10	21	10	N/A

7d. Provide a customer satisfaction measure, if available.
Not applicable at this time.

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MAINSTREET PROGRAM								
CORE								
PROGRAM-SPECIFIC								
BUSINESS EXTENSION SERVICE TEA	0	0.00	40,000	0.00	40,000	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	42,564	0.00	42,614	0.00	42,614	0.00	42,614	0.00
TOTAL - PD	42,564	0.00	82,614	0.00	82,614	0.00	42,614	0.00
TOTAL	42,564	0.00	82,614	0.00	82,614	0.00	42,614	0.00
GRAND TOTAL	$42,564	0.00	$82,614	0.00	$82,614	0.00	$42,614	0.00

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 42140C**
Division: Business and Community Services
Core: Main Street

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	82,614	82,614
TRF	0	0	0	0
Total	0	0	82,614	82,614
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (#0783)
Business Extension Service Team (BEST) (#0280)

Notes: BEST is one time funding (FY2015) with intent to spend to $0 and close fund.

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	42,614	42,614
TRF	0	0	0	0
Total	0	0	42,614	42,614
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (#0783)

Notes:

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Main Street Program, administered by the MO Main Street Connection (MMSC), a non-profit. The Department of Economic Development (DED) contracts with the National Main Street and MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods.

3. PROGRAM LISTING (list programs included in this core funding)

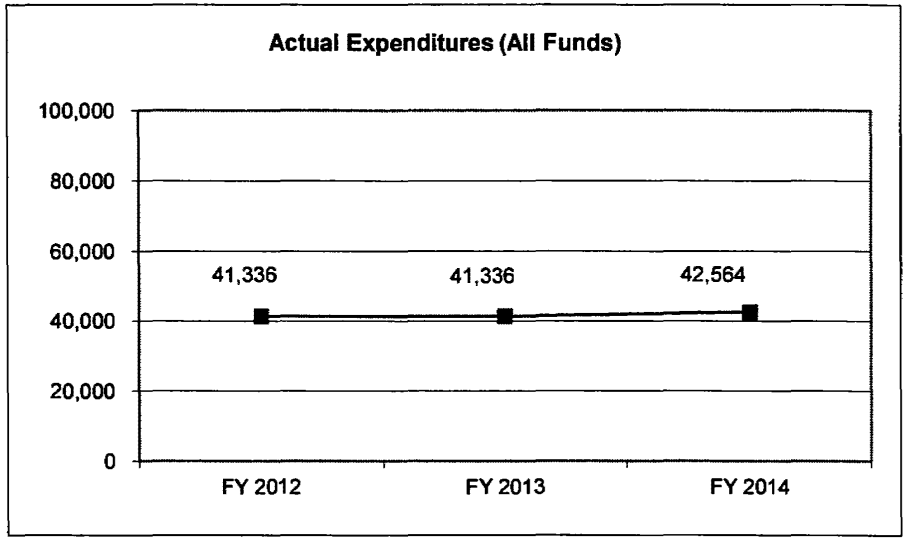
Main Street Program
Business Extension Service Team (BEST)

CORE DECISION ITEM

Department: Economic Development **Budget Unit 42140C**
Division: Business and Community Services
Core: Main Street

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	43,204	42,614	42,614	82,614
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	43,204	42,614	42,614	82,614
Actual Expenditures (All Funds)	41,336	41,336	42,564	N/A
Unexpended (All Funds)	1,868	1,278	50	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,868	1,278	50	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:
(1) The unexpended amount is due to the difference between the appropriation and the GR Transfer
(2) The unexpended amount is due to the 3% reserve on the GR Transfer
(3) The unexpended amount is the difference between the appropriation and the contracted amount
(4) Two funds used to fund appropriation, but contract amount remains $42,614

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
MAINSTREET PROGRAM

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PD	0.00	0	0	82,614	82,614	
		Total	**0.00**	**0**	**0**	**82,614**	**82,614**	
DEPARTMENT CORE REQUEST								
		PD	0.00	0	0	82,614	82,614	
		Total	**0.00**	**0**	**0**	**82,614**	**82,614**	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
1x Expenditures	1897 9116	PD	0.00	0	0	(40,000)	(40,000)	
NET GOVERNOR CHANGES			**0.00**	**0**	**0**	**(40,000)**	**(40,000)**	
GOVERNOR'S RECOMMENDED CORE								
		PD	0.00	0	0	42,614	42,614	
		Total	**0.00**	**0**	**0**	**42,614**	**42,614**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MAINSTREET PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	42,564	0.00	82,614	0.00	82,614	0.00	42,614	0.00
TOTAL - PD	42,564	0.00	82,614	0.00	82,614	0.00	42,614	0.00
GRAND TOTAL	$42,564	0.00	$82,614	0.00	$82,614	0.00	$42,614	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$42,564	0.00	$82,614	0.00	$82,614	0.00	$42,614	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Main Street Program
Program is found in the following core budget(s): Main Street

1. What does this program do?

This core decision item establishes the spending authority for the Main Street Program, administered by the MO Main Street Connection (MMSC), a non-profit. The Department of Economic Development (DED) contracts with the National Main Street and MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

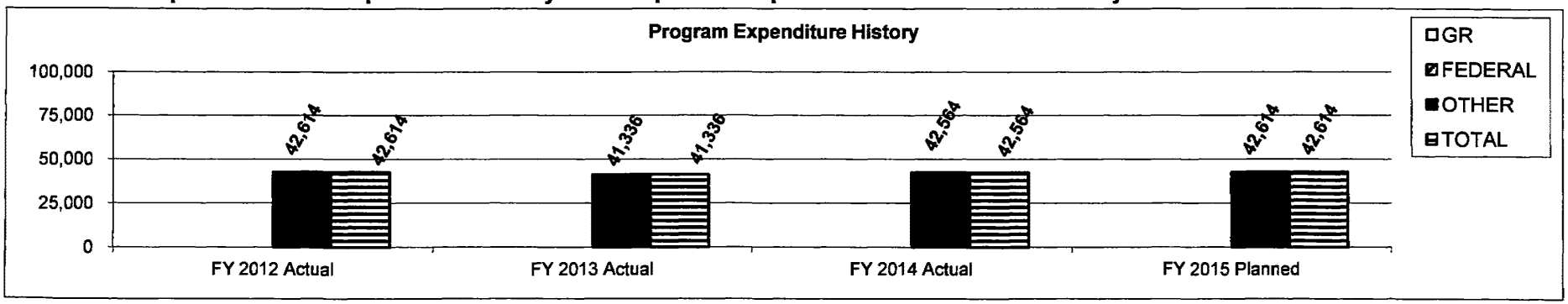
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



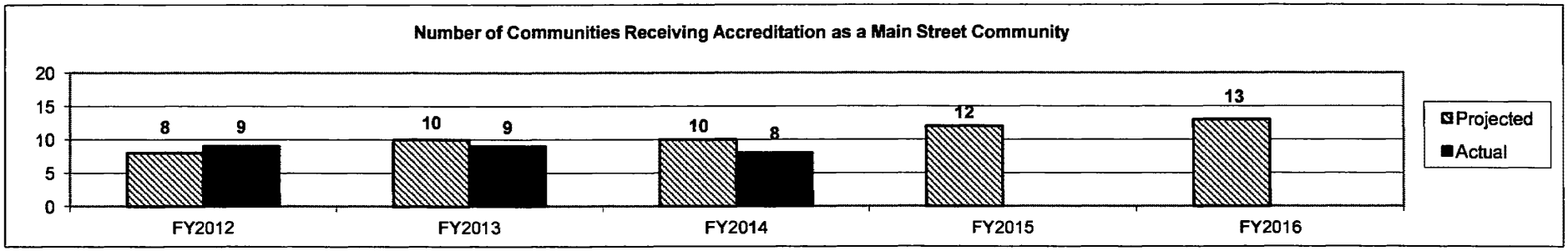
6. What are the sources of the "Other " funds?

Main Street Program Fund (0596) and Business Extension Services Team (BEST) Fund (0280).

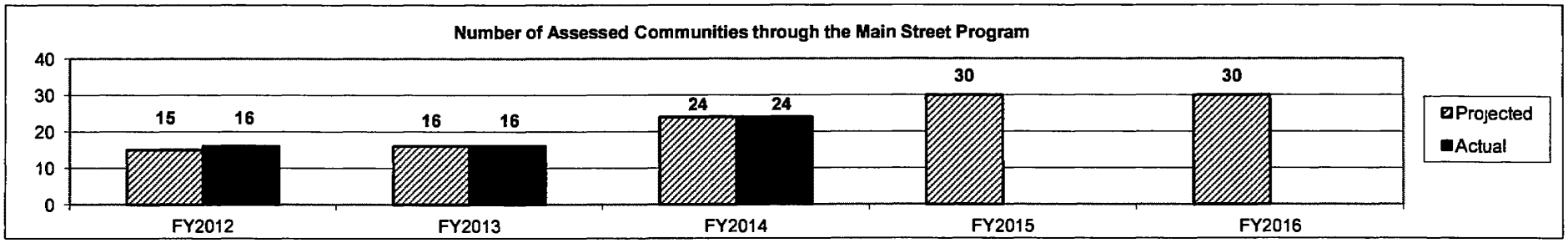
PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Main Street Program
Program is found in the following core budget(s): Main Street

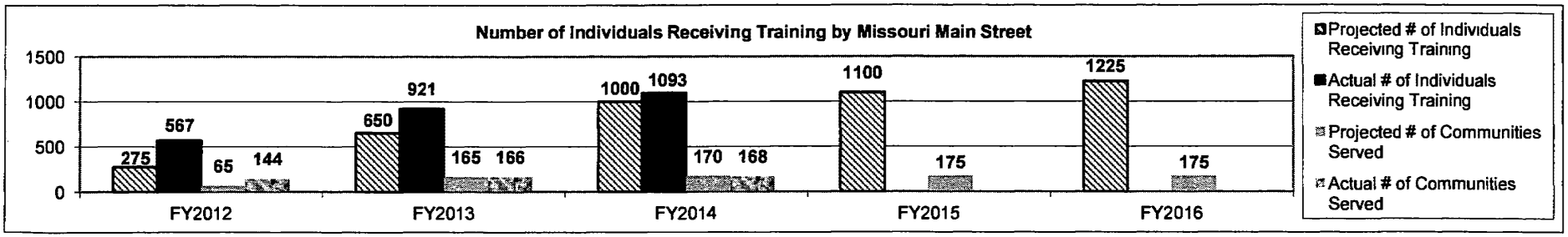
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



Note: MO Main Street reports number of **individuals** receiving training therefore measure has been revised to reflect the Actual information reported and the Projected amounts revised to reflect new measure.

7d. Provide a customer satisfaction measure, if available.

N/A

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
STATE TIF PROGRAM								
CORE								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	12,283,512	0.00	13,510,000	0.00	13,510,000	0.00	13,510,000	0.00
TOTAL - PD	12,283,512	0.00	13,510,000	0.00	13,510,000	0.00	13,510,000	0.00
TOTAL	**12,283,512**	**0.00**	**13,510,000**	**0.00**	**13,510,000**	**0.00**	**13,510,000**	**0.00**
TIF GR Trf - Spend Auth Inc - 1419002								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	2,890,000	0.00	2,890,000	0.00
TOTAL - PD	0	0.00	0	0.00	2,890,000	0.00	2,890,000	0.00
TOTAL	**0**	**0.00**	**0**	**0.00**	**2,890,000**	**0.00**	**2,890,000**	**0.00**
GRAND TOTAL	**$12,283,512**	**0.00**	**$13,510,000**	**0.00**	**$16,400,000**	**0.00**	**$16,400,000**	**0.00**

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 42290C**
Division: Business and Community Services
Core: Tax Increment Financing (TIF)

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	13,510,000	13,510,000
TRF	0	0	0	0
Total	0	0	13,510,000	13,510,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing Fund (0848)
Notes: Requires a GR transfer to the TIF Fund (0848)

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	13,510,000	13,510,000
TRF	0	0	0	0
Total	0	0	13,510,000	13,510,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing Fund (0848)
Notes: Requires a GR transfer to the TIF Fund (0848)

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Current TIF obligations include the following projects:
(1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street & Westport Rd and at Linwood & Main;
(2) Independence Santa Fe Neighborhood: infrastructure redevelopment to support commercial development and housing;
(3) St. Louis City Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;
(4) Cupples Station (St. Louis): redevelopment of abandoned buildings in downtown near Busch Stadium;
(5) Springfield Jordan Valley Park: redevelopment of former industrial district south of downtown Springfield to include exposition center, public facilities & supporting infrastructure;
(6) St. Louis Lambert Airport Eastern Perimeter: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential;
(7) Old Post Office in Kansas City: renovation of old post office building and other development on south side of Pershing Road to house IRS Service Center;
(8) 1200 Main Garage Project in Kansas City: new development for H&R Block Corporation headquarters;
(9) Riverside Levee: infrastructure and levee improvements at 1600-acre site, City of Riverside;
(10) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;
(11) Eastern Jackson County Bass Pro: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435;
(12) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70;

Department: Economic Development **Budget Unit 42290C**
Division: Business and Community Services
Core: Tax Increment Financing (TIF)

(13) Bannister Retail: development of retail, dining and hospitality on the site of the old Bannister Mall to compliment an adjoining technology/business park to be developed on the site in south Kansas City; and
(14) Three Trails Office: new construction of a technology and executive business park complex on the site of the old Bannister Mall in south Kansas City.

TIF Projects Pending
(1) St. Louis CORTEX.

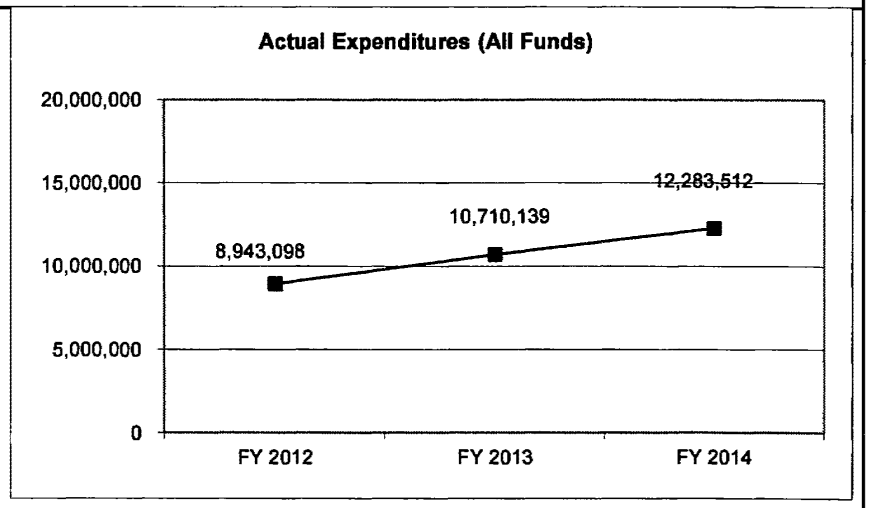
TIF Projects Completed and Closed:
Excelsior Springs: Elms Hotel and supporting infrastructure.

3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	10,226,570	10,710,139	12,365,000	13,510,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	10,226,570	10,710,139	12,365,000	13,510,000
Actual Expenditures (All Funds)	8,943,098	10,710,139	12,283,512	N/A
Unexpended (All Funds)	1,283,472	0	81,488	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,283,472	0	81,488	N/A
	(1)	(1)	(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds are only paid out as projects generate increment.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
STATE TIF PROGRAM

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	13,510,000	13,510,000	
	Total	**0.00**	**0**	**0**	**13,510,000**	**13,510,000**	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	13,510,000	13,510,000	
	Total	**0.00**	**0**	**0**	**13,510,000**	**13,510,000**	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	13,510,000	13,510,000	
	Total	**0.00**	**0**	**0**	**13,510,000**	**13,510,000**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
STATE TIF PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	12,283,512	0.00	13,510,000	0.00	13,510,000	0.00	13,510,000	0.00
TOTAL - PD	12,283,512	0.00	13,510,000	0.00	13,510,000	0.00	13,510,000	0.00
GRAND TOTAL	$12,283,512	0.00	$13,510,000	0.00	$13,510,000	0.00	$13,510,000	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$12,283,512	0.00	$13,510,000	0.00	$13,510,000	0.00	$13,510,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: State Tax Increment Financing (TIF) Program
Program is found in the following core budget(s): Tax Increment Financing

1. What does this program do?

Tax increment financing (TIF) redirects an amount of money equal to the state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

TIF Projects Included in Performance Measures: Kansas City Midtown; Independence Santa Fe Trail Neighborhood; St. Louis City Convention Hotel; Springfield Jordan Valley Park; St. Louis Lambert Airport Eastern Perimeter; Old Post Office in Kansas City;1200 Main Garage Project in Kansas City; Riverside Levee; Branson Landing; Eastern Jackson County Bass Pro; and the Kansas City East Village Project.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

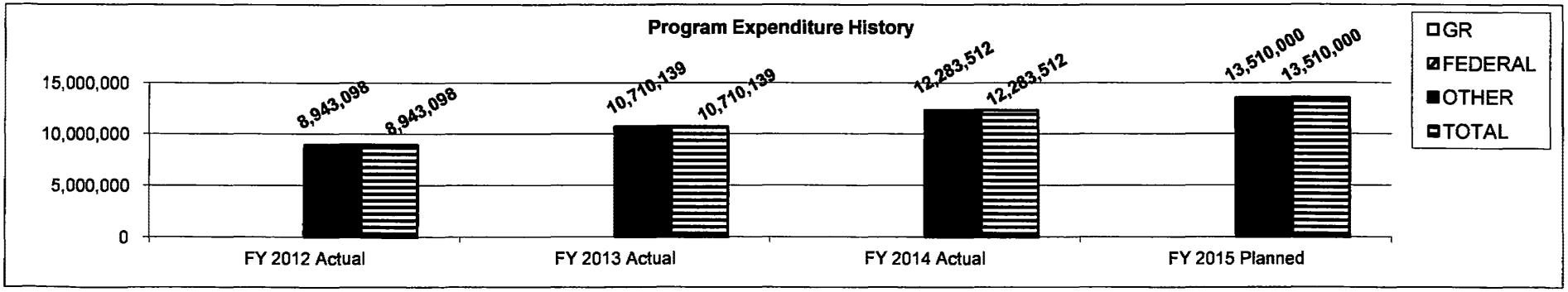
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



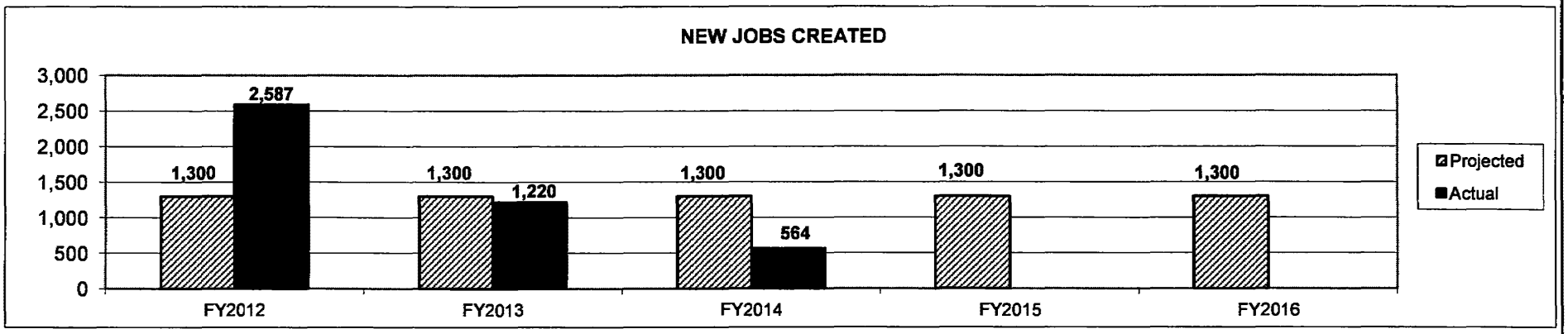
6. What are the sources of the "Other " funds?

Missouri Supplement Tax Increment Finance Fund (0848)

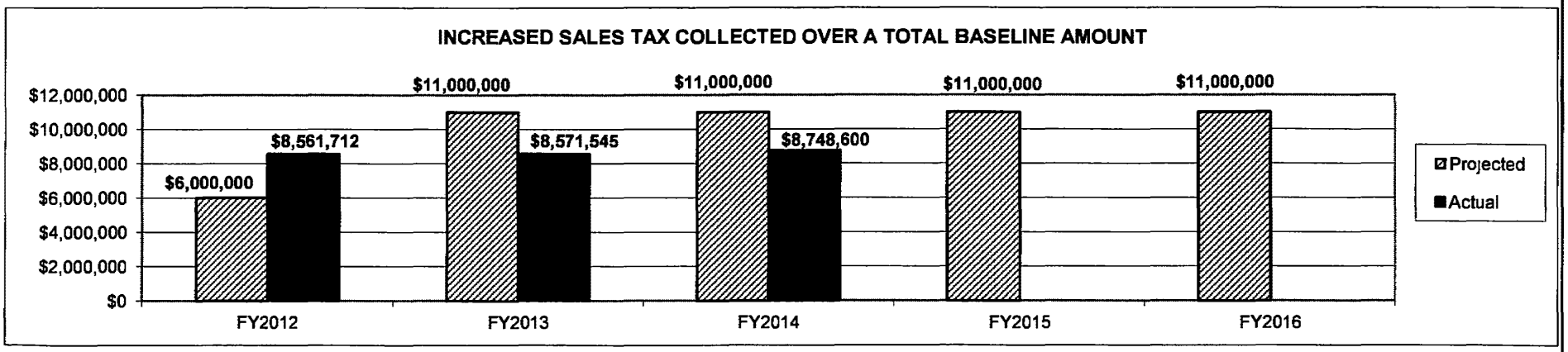
PROGRAM DESCRIPTION

Department: Economic Development
Program Name: State Tax Increment Financing (TIF) Program
Program is found in the following core budget(s): Tax Increment Financing

7a. Provide an effectiveness measure.



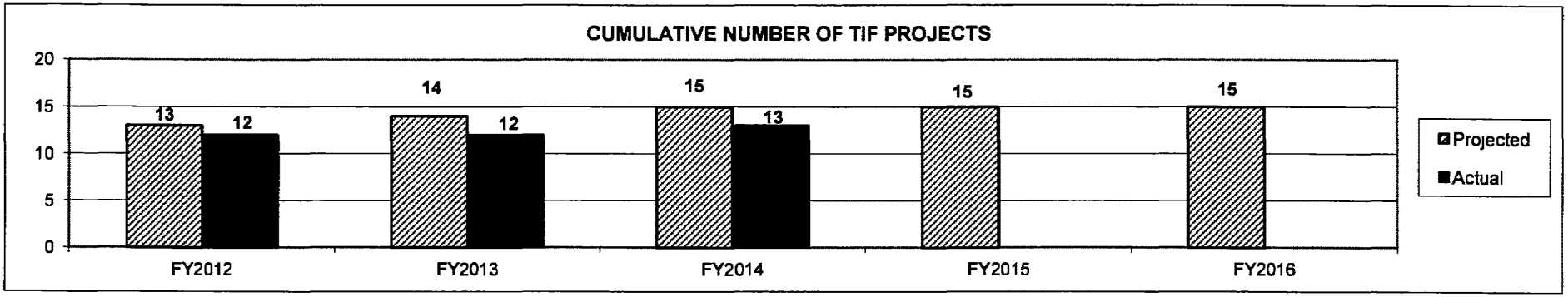
7b. Provide an efficiency measure.



PROGRAM DESCRIPTION

Department: Economic Development
Program Name: State Tax Increment Financing (TIF) Program
Program is found in the following core budget(s): Tax Increment Financing

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.
NA

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development | **Budget Unit 42280C and 42290C**
Division: Business and Community Services
DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002

1. AMOUNT OF REQUEST

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	2,890,000	2,890,000
TRF	2,890,000	0	0	2,890,000
Total	**2,890,000**	**0**	**2,890,000**	**5,780,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848)

FY 2016 Governor's Recommendation

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	2,890,000	2,890,000
TRF	2,890,000	0	0	2,890,000
Total	**2,890,000**	**0**	**2,890,000**	**5,780,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848)

2. THIS REQUEST CAN BE CATEGORIZED AS:

_____	New Legislation	_____	New Program	_____	Fund Switch
_____	Federal Mandate	_____	Program Expansion	_____	Cost to Continue
_____	GR Pick-Up	_____	Space Request	_____	Equipment Replacement
_____	Pay Plan	X	Other:	Increase General Revenue Transfer and Corresponding Spending Authority	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Tax Increment Financing Fund. Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties.

Projects requiring an increase in the estimated increment St. Louis Innovation Center, Bannister (Three Trails), Midtown, Convention Center Hotel, Riverside, Branson, Bass Pro, 1200 Main, Pershing Road, Independence (Santa Fe), East Village and Lambert.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42280C and 42290C
Division: Business and Community Services	
DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002	

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Current total reimbursement amounts prescribed in Certificates of Approval for State TIF projects for Fiscal Year 2016 are estimated at $16,400,000 and necessitate an increase to the appropriation amount. The current TIF core appropriation is $13,510,000.

State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
	0						0	0.0	
							0	0.0	
Total PS	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**
							0		
							0		
							0		
Total EE	**0**		**0**		**0**		**0**		**0**
800/Program Distributions					2,890,000		2,890,000		
Total PSD	**0**		**0**		**2,890,000**		**2,890,000**		**0**
Transfers	2,890,000						2,890,000		
Total TRF	**2,890,000**		**0**		**0**		**2,890,000**		**0**
Grand Total	**2,890,000**	**0.0**	**0**	**0.0**	**2,890,000**	**0.0**	**5,780,000**	**0.0**	**0**

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Business and Community Services
DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002

Budget Unit 42280C and 42290C

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**
							0		
							0		
							0		
							0		
Total EE	**0**		**0**		**0**		**0**		**0**
Program Distributions					2,890,000		2,890,000		
Total PSD	**0**		**0**		**2,890,000**		**2,890,000**		**0**
Transfers	2,890,000						2,890,000		
Total TRF	**2,890,000**		**0**		**0**		**2,890,000**		**0**
Grand Total	**2,890,000**	**0.0**	**0**	**0.0**	**2,890,000**	**0.0**	**5,780,000**	**0.0**	**0**

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	**Budget Unit 42280C and 42290C**
Division: Business and Community Services	
DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002	

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure can be found in the TIF Core.

6b. Provide an efficiency measure.

The efficiency measure can be found in the TIF Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients can be found in the TIF Core.

6d. Provide a customer satisfaction measure, if available.

N/A

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
STATE TIF PROGRAM								
TIF GR Trf - Spend Auth Inc - 1419002								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	2,890,000	0.00	2,890,000	0.00
TOTAL - PD	0	0.00	0	0.00	2,890,000	0.00	2,890,000	0.00
GRAND TOTAL	$0	0.00	$0	0.00	$2,890,000	0.00	$2,890,000	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$2,890,000	0.00	$2,890,000	0.00

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
STATE TIF PROGRAM-TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	12,283,512	0.00	13,510,000	0.00	13,510,000	0.00	13,510,000	0.00
TOTAL - TRF	12,283,512	0.00	13,510,000	0.00	13,510,000	0.00	13,510,000	0.00
TOTAL	12,283,512	0.00	13,510,000	0.00	13,510,000	0.00	13,510,000	0.00
TIF GR Trf - Spend Auth Inc - 1419002								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	2,890,000	0.00	2,890,000	0.00
TOTAL - TRF	0	0.00	0	0.00	2,890,000	0.00	2,890,000	0.00
TOTAL	0	0.00	0	0.00	2,890,000	0.00	2,890,000	0.00
GRAND TOTAL	$12,283,512	0.00	$13,510,000	0.00	$16,400,000	0.00	$16,400,000	0.00

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 42280C**
Division: Business and Community Services
Core: Tax Increment Financing (TIF) Transfer

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	13,510,000	0	0	13,510,000
Total	**13,510,000**	**0**	**0**	**13,510,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	13,510,000	0	0	13,510,000
Total	**13,510,000**	**0**	**0**	**13,510,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

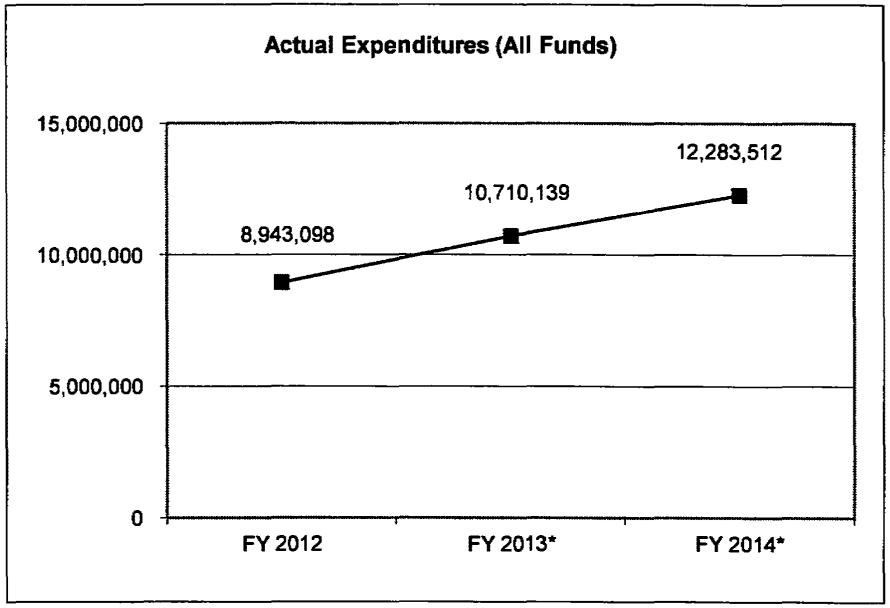
CORE DECISION ITEM

Department: Economic Development **Budget Unit 42280C**
Division: Business and Community Services
Core: Tax Increment Financing (TIF) Transfer

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013* Actual	FY 2014* Actual	FY 2015 Current Yr.
Appropriation (All Funds)	10,226,570	10,710,139	12,365,000	13,510,000
Less Reverted (All Funds)	(306,797)	0	(81,487)	(405,300)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	9,919,773	10,710,139	12,283,513	13,104,700
Actual Expenditures (All Funds)	8,943,098	10,710,139	12,283,512	N/A
Unexpended (All Funds)	976,675	0	1	N/A
Unexpended, by Fund:				
General Revenue	976,675	0	1	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)	(1)	

*Governor's Reserve released



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES: **(1)** Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
STATE TIF PROGRAM-TRANSFER

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	13,510,000	0	0	13,510,000	
	Total	**0.00**	**13,510,000**	**0**	**0**	**13,510,000**	
DEPARTMENT CORE REQUEST							
	TRF	0.00	13,510,000	0	0	13,510,000	
	Total	**0.00**	**13,510,000**	**0**	**0**	**13,510,000**	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	13,510,000	0	0	13,510,000	
	Total	**0.00**	**13,510,000**	**0**	**0**	**13,510,000**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
STATE TIF PROGRAM-TRANSFER								
CORE								
TRANSFERS OUT	12,283,512	0.00	13,510,000	0.00	13,510,000	0.00	13,510,000	0.00
TOTAL - TRF	12,283,512	0.00	13,510,000	0.00	13,510,000	0.00	13,510,000	0.00
GRAND TOTAL	$12,283,512	0.00	$13,510,000	0.00	$13,510,000	0.00	$13,510,000	0.00
GENERAL REVENUE	$12,283,512	0.00	$13,510,000	0.00	$13,510,000	0.00	$13,510,000	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: State Tax Increment Financing (TIF) Program
Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

1. What does this program do?

This transfer provides funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

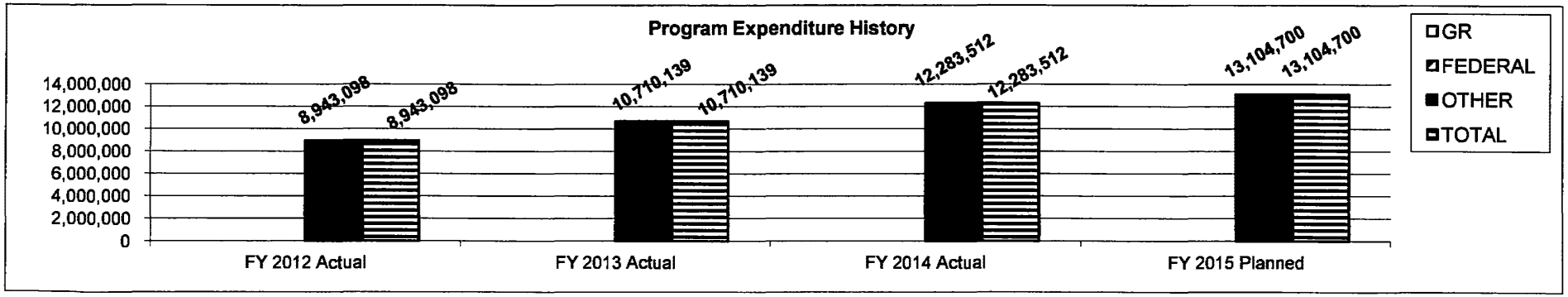
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: State Tax Increment Financing (TIF) Program
Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

7a. Provide an effectiveness measure.
This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

7b. Provide an efficiency measure.
This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

7c. Provide the number of clients/individuals served, if applicable.
This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

7d. Provide a customer satisfaction measure, if available.
This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development | **Budget Unit 42280C and 42290C**
Division: Business and Community Services
DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002

1. AMOUNT OF REQUEST

	FY 2016 Budget Request					FY 2016 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	2,890,000	2,890,000	PSD	0	0	2,890,000	2,890,000
TRF	2,890,000	0	0	2,890,000	TRF	2,890,000	0	0	2,890,000
Total	**2,890,000**	**0**	**2,890,000**	**5,780,000**	**Total**	**2,890,000**	**0**	**2,890,000**	**5,780,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**	**FTE**	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*	***Est. Fringe***	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848)

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848)

2. THIS REQUEST CAN BE CATEGORIZED AS:

_____	New Legislation	_____	New Program	_____	Fund Switch
_____	Federal Mandate	_____	Program Expansion	_____	Cost to Continue
_____	GR Pick-Up	_____	Space Request	_____	Equipment Replacement
_____	Pay Plan	X	Other:	Increase General Revenue Transfer and Corresponding Spending Authority	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Tax Increment Financing Fund. Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties.

Projects requiring an increase in the estimated increment St. Louis Innovation Center, Bannister (Three Trails), Midtown, Convention Center Hotel, Riverside, Branson, Bass Pro, 1200 Main, Pershing Road, Independence (Santa Fe), East Village and Lambert.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42280C and 42290C
Division: Business and Community Services	
DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002	

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Current total reimbursement amounts prescribed in Certificates of Approval for State TIF projects for Fiscal Year 2016 are estimated at $16,400,000 and necessitate an increase to the appropriation amount. The current TIF core appropriation is $13,510,000.

State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
	0						0	0.0	
							0	0.0	
Total PS	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**
							0		
							0		
							0		
Total EE	**0**		**0**		**0**		**0**		**0**
800/Program Distributions					2,890,000		2,890,000		
Total PSD	**0**		**0**		**2,890,000**		**2,890,000**		**0**
Transfers	2,890,000						2,890,000		
Total TRF	**2,890,000**		**0**		**0**		**2,890,000**		**0**
Grand Total	**2,890,000**	**0.0**	**0**	**0.0**	**2,890,000**	**0.0**	**5,780,000**	**0.0**	**0**

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Business and Community Services
DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002

Budget Unit 42280C and 42290C

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**
							0		
							0		
							0		
							0		
Total EE	**0**		**0**		**0**		**0**		**0**
Program Distributions					2,890,000		2,890,000		
Total PSD	**0**		**0**		**2,890,000**		**2,890,000**		**0**
Transfers	2,890,000						2,890,000		
Total TRF	**2,890,000**		**0**		**0**		**2,890,000**		**0**
Grand Total	**2,890,000**	**0.0**	**0**	**0.0**	**2,890,000**	**0.0**	**5,780,000**	**0.0**	**0**

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	**Budget Unit 42280C and 42290C**
Division: Business and Community Services	
DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002	

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure can be found in the TIF Core.

6b. Provide an efficiency measure.

The efficiency measure can be found in the TIF Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients can be found in the TIF Core.

6d. Provide a customer satisfaction measure, if available.

N/A

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
STATE TIF PROGRAM-TRANSFER								
TIF GR Trf - Spend Auth Inc - 1419002								
TRANSFERS OUT	0	0.00	0	0.00	2,890,000	0.00	2,890,000	0.00
TOTAL - TRF	**0**	**0.00**	**0**	**0.00**	**2,890,000**	**0.00**	**2,890,000**	**0.00**
GRAND TOTAL	**$0**	**0.00**	**$0**	**0.00**	**$2,890,000**	**0.00**	**$2,890,000**	**0.00**
GENERAL REVENUE	**$0**	**0.00**	**$0**	**0.00**	**$2,890,000**	**0.00**	**$2,890,000**	**0.00**
FEDERAL FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**
OTHER FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MODESA PROGRAM								
CORE								
PROGRAM-SPECIFIC								
STATE SUPP DOWNTOWN DEVELOPMNT	737,114	0.00	1,200,000	0.00	1,200,000	0.00	1,200,000	0.00
TOTAL - PD	737,114	0.00	1,200,000	0.00	1,200,000	0.00	1,200,000	0.00
TOTAL	**737,114**	**0.00**	**1,200,000**	**0.00**	**1,200,000**	**0.00**	**1,200,000**	**0.00**
Inc MODESA GR Trf & Spend Auth - 1419003								
PROGRAM-SPECIFIC								
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	196,647	0.00	196,647	0.00
TOTAL - PD	0	0.00	0	0.00	196,647	0.00	196,647	0.00
TOTAL	**0**	**0.00**	**0**	**0.00**	**196,647**	**0.00**	**196,647**	**0.00**
GRAND TOTAL	**$737,114**	**0.00**	**$1,200,000**	**0.00**	**$1,396,647**	**0.00**	**$1,396,647**	**0.00**

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 42295C**
Division: Business and Community Services
Core: Missouri Downtown Economic Stimulus Act (MODESA)

1. CORE FINANCIAL SUMMARY

	FY 2016 Budget Request					FY 2016 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1,200,000	1,200,000	PSD	0	0	1,200,000	1,200,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	1,200,000	1,200,000	Total	0	0	1,200,000	1,200,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*	*Est. Fringe*	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MODESA Fund (0766)

Notes:

Other Funds: MODESA Fund (0766)

Notes:

2. CORE DESCRIPTION

This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Active Projects:
Kansas City Live!: restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City for an entertainment district that has live entertainment, dining, specialty retail establishments and loft housing.

Ballpark Village: redevelop an area adjacent to Busch Stadium in St. Louis into restaurant, retail, entertainment, and office space.

3. PROGRAM LISTING (list programs included in this core funding)

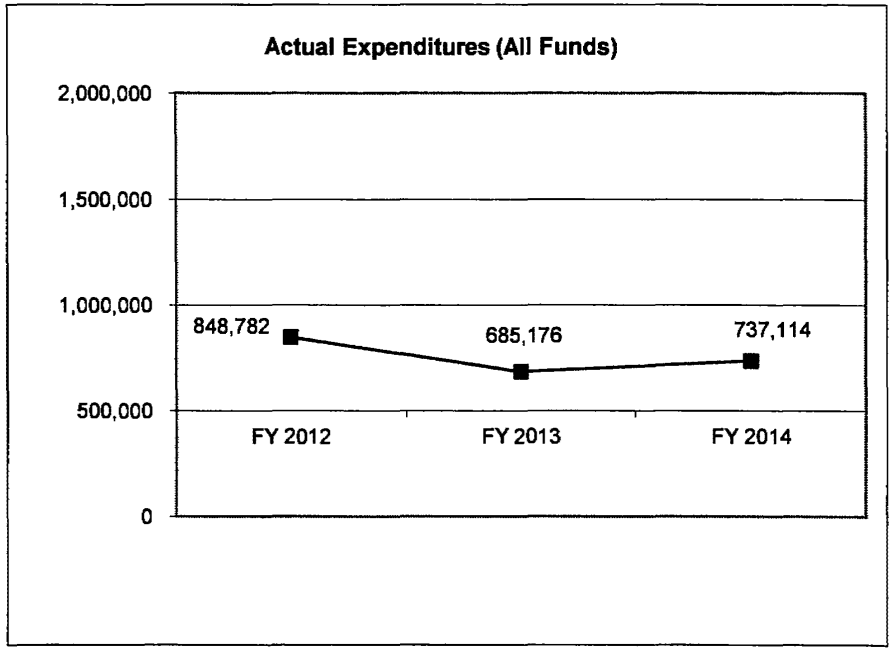
Missouri Downtown Economic Stimulus Act (MODESA)

CORE DECISION ITEM

Department: Economic Development **Budget Unit 42295C**
Division: Business and Community Services
Core: Missouri Downtown Economic Stimulus Act (MODESA)

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	1,240,450	1,040,450	994,008	1,200,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,240,450	1,040,450	994,008	1,200,000
Actual Expenditures (All Funds)	848,782	685,176	737,114	N/A
Unexpended (All Funds)	391,668	355,274	256,894	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	391,668	355,274	256,894	N/A
	(1)	(1)	(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: **(1)** Funds are only paid out as projects generate increment.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
MODESA PROGRAM

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1,200,000	1,200,000	
	Total	**0.00**	**0**	**0**	**1,200,000**	**1,200,000**	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1,200,000	1,200,000	
	Total	**0.00**	**0**	**0**	**1,200,000**	**1,200,000**	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1,200,000	1,200,000	
	Total	**0.00**	**0**	**0**	**1,200,000**	**1,200,000**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MODESA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	737,114	0.00	1,200,000	0.00	1,200,000	0.00	1,200,000	0.00
TOTAL - PD	**737,114**	**0.00**	**1,200,000**	**0.00**	**1,200,000**	**0.00**	**1,200,000**	**0.00**
GRAND TOTAL	**$737,114**	**0.00**	**$1,200,000**	**0.00**	**$1,200,000**	**0.00**	**$1,200,000**	**0.00**
GENERAL REVENUE	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**
FEDERAL FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**
OTHER FUNDS	**$737,114**	**0.00**	**$1,200,000**	**0.00**	**$1,200,000**	**0.00**	**$1,200,000**	**0.00**

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Missouri Downtown Economic Stimulus Act (MODESA)
Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

MODESA Project Included in Performance Measures: Kansas City Live!.

Payments to the Ballpark Village project are authorized to begin in FY2015.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo

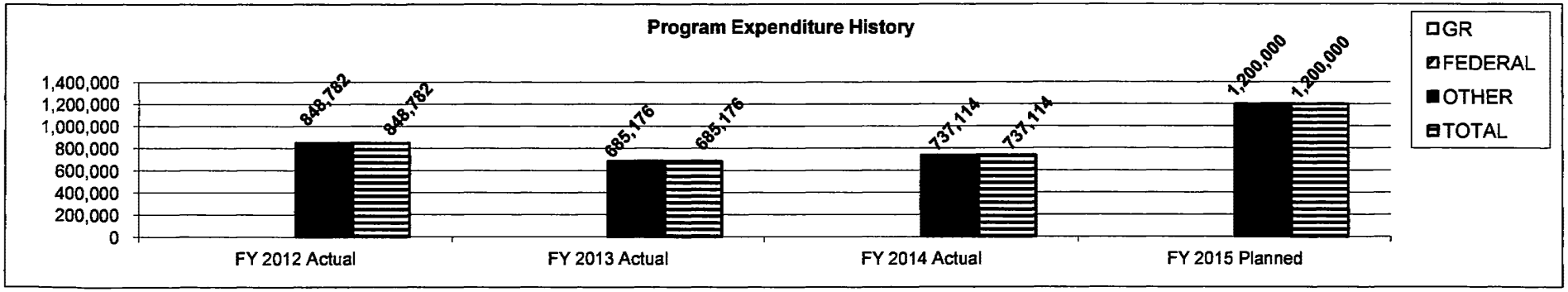
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Downtown Economic Stimulus Act Fund (0766)

PROGRAM DESCRIPTION

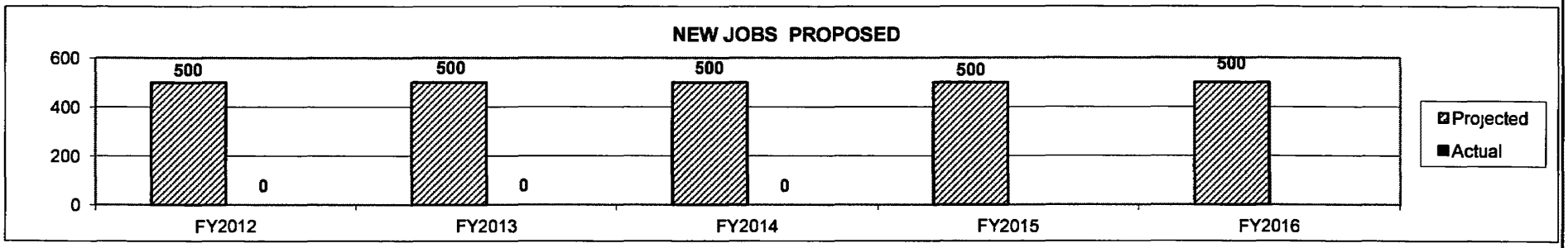
Department: Economic Development

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

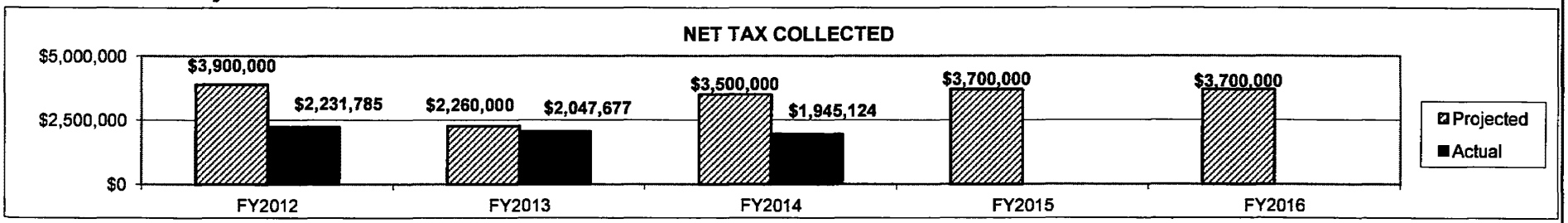
Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

7a. Provide an effectiveness measure.

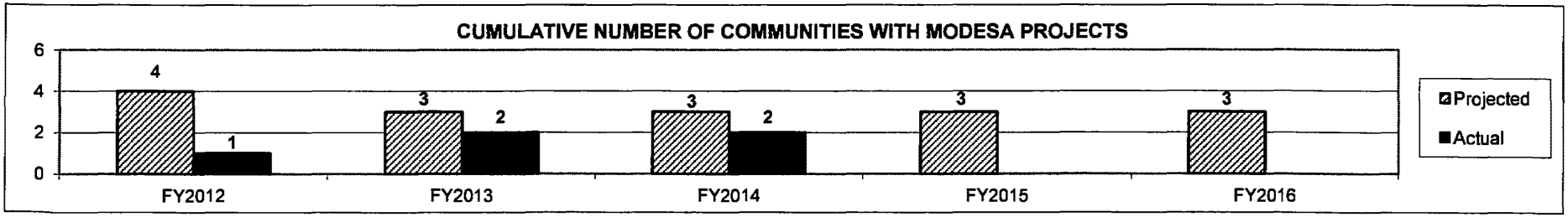
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development | **Budget Unit 42295C and 42296C**
Division: Business and Community Services
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003

1. AMOUNT OF REQUEST

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	196,647	196,647
TRF	196,647	0	0	196,647
Total	**196,647**	**0**	**196,647**	**393,294**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development Fund (0766)

FY 2016 Governor's Recommendation

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	196,647	196,647
TRF	196,647	0	0	196,647
Total	**196,647**	**0**	**196,647**	**393,294**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development Fund (0766)

2. THIS REQUEST CAN BE CATEGORIZED AS:

_____	New Legislation	_____	New Program	_____	Fund Switch
_____	Federal Mandate	_____	Program Expansion	_____	Cost to Continue
_____	GR Pick-Up	_____	Space Request	_____	Equipment Replacement
_____	Pay Plan	X	Other:	Increase General Revenue Transfer and Corresponding Spending Authority	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Supplemental Downtown Development Fund. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

The St. Louis Ball Park Village and Kansas City Live! Projects will require an increase in increment during FY2016.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Business and Community Services
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003

Budget Unit 42295C and 42296C

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting an increase in spending authority for the MODESA program to cover obligated costs for the current projects utilizing the program. The current core for the MODESA program is $1,200,000. The projected amount needed for FY2016 is $1,396,647; therefore, an amount of $196,647 is needed to bridge the difference between the projected obligations and the current core amount.

MODESA requires a General Revenue Transfer into the State Supplemental Downtown Development Fund (0766).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**
							0		
							0		
							0		
Total EE	**0**		**0**		**0**		**0**		**0**
800- Program Distributions					196,647		196,647		
Total PSD	**0**		**0**		**196,647**		**196,647**		**0**
Transfers	196,647						196,647		
Total TRF	**196,647**		**0**		**0**		**196,647**		**0**
Grand Total	**196,647**	**0.0**	**0**	**0.0**	**196,647**	**0.0**	**393,294**	**0.0**	**0**

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Budget Unit 42295C and 42296C
Division: Business and Community Services
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**
							0		
							0		
							0		
							0		
Total EE	**0**		**0**		**0**		**0**		**0**
Program Distributions					196,647		196,647		
Total PSD	**0**		**0**		**196,647**		**196,647**		**0**
Transfers	196,647						196,647		
Total TRF	**196,647**		**0**		**0**		**196,647**		**0**
Grand Total	**196,647**	**0.0**	**0**	**0.0**	**196,647**	**0.0**	**393,294**	**0.0**	**0**

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	**Budget Unit 42295C and 42296C**
Division: Business and Community Services	
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003	

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure can be found in the MODESA Core.

6b. Provide an efficiency measure.

The efficiency measure can be found in the MODESA Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients can be found in the MODESA Core.

6d. Provide a customer satisfaction measure, if available.

N/A

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities and MODESA project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MODESA PROGRAM								
Inc MODESA GR Trf & Spend Auth - 1419003								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	196,647	0.00	196,647	0.00
TOTAL - PD	**0**	**0.00**	**0**	**0.00**	**196,647**	**0.00**	**196,647**	**0.00**
GRAND TOTAL	**$0**	**0.00**	**$0**	**0.00**	**$196,647**	**0.00**	**$196,647**	**0.00**
GENERAL REVENUE	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**
FEDERAL FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**	**$0**	**0.00**
OTHER FUNDS	**$0**	**0.00**	**$0**	**0.00**	**$196,647**	**0.00**	**$196,647**	**0.00**

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
STATE SUPP DOWNTOWN DEV TRNSFR								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	1,246,442	0.00	1,246,442	0.00	1,246,442	0.00
TOTAL - TRF	0	0.00	1,246,442	0.00	1,246,442	0.00	1,246,442	0.00
TOTAL	0	0.00	1,246,442	0.00	1,246,442	0.00	1,246,442	0.00
Inc MODESA GR Trf & Spend Auth - 1419003								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	196,647	0.00	196,647	0.00
TOTAL - TRF	0	0.00	0	0.00	196,647	0.00	196,647	0.00
TOTAL	0	0.00	0	0.00	196,647	0.00	196,647	0.00
GRAND TOTAL	$0	0.00	$1,246,442	0.00	$1,443,089	0.00	$1,443,089	0.00

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**42296C**
Division:	**Business and Community Services**		
Core:	**State Supp Downtown Dev Trf (MODESA)**		

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,246,442	0	0	1,246,442
Total	**1,246,442**	**0**	**0**	**1,246,442**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,246,442	0	0	1,246,442
Total	**1,246,442**	**0**	**0**	**1,246,442**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

2. CORE DESCRIPTION

This transfer provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. MODESA uses increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

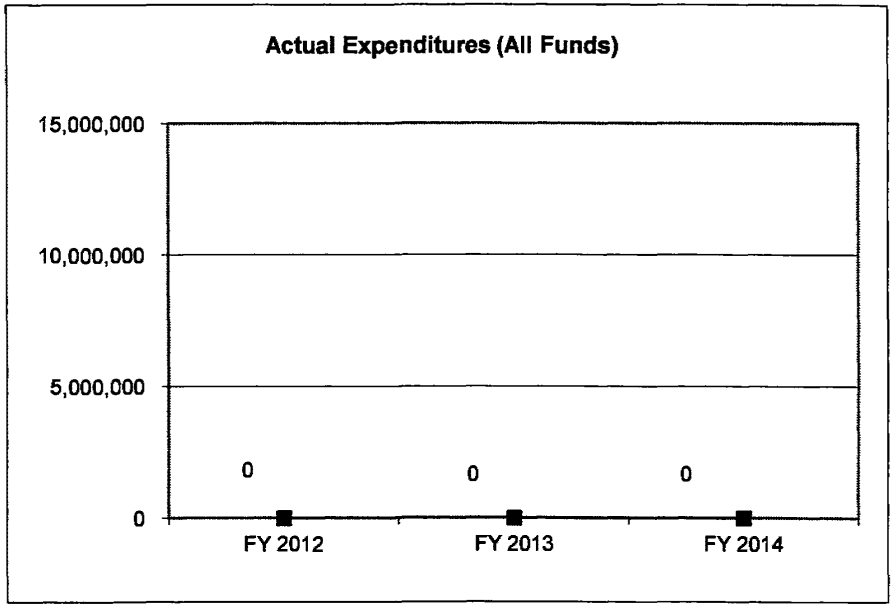
Missouri Downtown Economic Stimulus (MODESA)

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**42296C**
Division:	**Business and Community Services**		
Core:	**State Supp Downtown Dev Trf (MODESA)**		

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	0	0	0	1,246,442
Less Reverted (All Funds)	0	0	0	(37,393)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	0	1,209,049
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)	(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable)
Restricted includes any extraordinary expenditure restrictions (when applicable)

NOTES: **(1)** Prior to FY 2015, the MODESA transfer was located in the Department of Revenue's budget

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
STATE SUPP DOWNTOWN DEV TRNSFR

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	1,246,442	0	0	1,246,442	
	Total	**0.00**	**1,246,442**	**0**	**0**	**1,246,442**	
DEPARTMENT CORE REQUEST							
	TRF	0.00	1,246,442	0	0	1,246,442	
	Total	**0.00**	**1,246,442**	**0**	**0**	**1,246,442**	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	1,246,442	0	0	1,246,442	
	Total	**0.00**	**1,246,442**	**0**	**0**	**1,246,442**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
STATE SUPP DOWNTOWN DEV TRNSFR								
CORE								
TRANSFERS OUT	0	0.00	1,246,442	0.00	1,246,442	0.00	1,246,442	0.00
TOTAL - TRF	0	0.00	1,246,442	0.00	1,246,442	0.00	1,246,442	0.00
GRAND TOTAL	$0	0.00	$1,246,442	0.00	$1,246,442	0.00	$1,246,442	0.00
GENERAL REVENUE	$0	0.00	$1,246,442	0.00	$1,246,442	0.00	$1,246,442	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: St Supp Downtown Dvlp Trf (MODESA)
Program is found in the following core budget(s): Business and Community Services

1. What does this program do?

This transfer provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. MODESA uses increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo

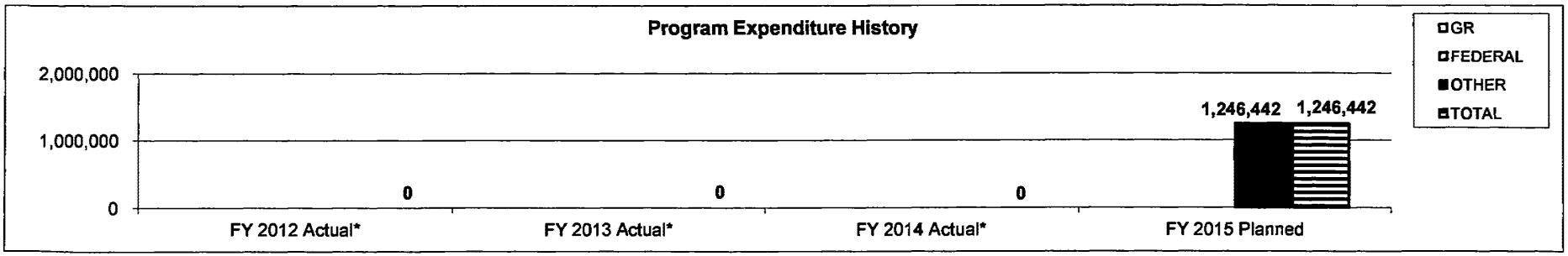
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



*Prior to FY 2015, the MODESA Transfer was located in the Department of Revenue's budget.

6. What are the sources of the "Other " funds?

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: St Supp Downtown Dvlp Trf (MODESA)
Program is found in the following core budget(s): Business and Community Services

7a. Provide an effectiveness measure.
This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

7b. Provide an efficiency measure.
This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

7c. Provide the number of clients/individuals served, if applicable.
This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

7d. Provide a customer satisfaction measure, if available.
This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development | **Budget Unit 42295C and 42296C**
Division: Business and Community Services
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003

1. AMOUNT OF REQUEST

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	196,647	196,647
TRF	196,647	0	0	196,647
Total	**196,647**	**0**	**196,647**	**393,294**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development Fund (0766)

FY 2016 Governor's Recommendation

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	196,647	196,647
TRF	196,647	0	0	196,647
Total	**196,647**	**0**	**196,647**	**393,294**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development Fund (0766)

2. THIS REQUEST CAN BE CATEGORIZED AS:

_____	New Legislation	_____	New Program	_____	Fund Switch
_____	Federal Mandate	_____	Program Expansion	_____	Cost to Continue
_____	GR Pick-Up	_____	Space Request	_____	Equipment Replacement
_____	Pay Plan	X	Other:	Increase General Revenue Transfer and Corresponding Spending Authority	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Supplemental Downtown Development Fund.
This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

The St. Louis Ball Park Village and Kansas City Live! Projects will require an increase in increment during FY2016.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42295C and 42296C
Division: Business and Community Services	
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003	

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting an increase in spending authority for the MODESA program to cover obligated costs for the current projects utilizing the program. The current core for the MODESA program is $1,200,000. The projected amount needed for FY2016 is $1,396,647; therefore, an amount of $196,647 is needed to bridge the difference between the projected obligations and the current core amount.

MODESA requires a General Revenue Transfer into the State Supplemental Downtown Development Fund (0766).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**
							0		
							0		
							0		
Total EE	**0**		**0**		**0**		**0**		**0**
800- Program Distributions					196,647		196,647		
Total PSD	**0**		**0**		**196,647**		**196,647**		**0**
Transfers	196,647						196,647		
Total TRF	**196,647**		**0**		**0**		**196,647**		**0**
Grand Total	**196,647**	**0.0**	**0**	**0.0**	**196,647**	**0.0**	**393,294**	**0.0**	**0**

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Business and Community Services
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003

Budget Unit 42295C and 42296C

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**	**0.0**	**0**
							0		
							0		
							0		
							0		
Total EE	**0**		**0**		**0**		**0**		**0**
Program Distributions					196,647		196,647		
Total PSD	**0**		**0**		**196,647**		**196,647**		**0**
Transfers	196,647						196,647		
Total TRF	**196,647**		**0**		**0**		**196,647**		**0**
Grand Total	**196,647**	**0.0**	**0**	**0.0**	**196,647**	**0.0**	**393,294**	**0.0**	**0**

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42295C and 42296C
Division: Business and Community Services	
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003	

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure can be found in the MODESA Core.

6b. Provide an efficiency measure.

The efficiency measure can be found in the MODESA Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients can be found in the MODESA Core.

6d. Provide a customer satisfaction measure, if available.

N/A

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities and MODESA project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
STATE SUPP DOWNTOWN DEV TRNSFR								
Inc MODESA GR Trf & Spend Auth - 1419003								
TRANSFERS OUT	0	0.00	0	0.00	196,647	0.00	196,647	0.00
TOTAL - TRF	0	0.00	0	0.00	196,647	0.00	196,647	0.00
GRAND TOTAL	$0	0.00	$0	0.00	$196,647	0.00	$196,647	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$196,647	0.00	$196,647	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM-SPECIFIC								
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	$0	0.00	$200,000	0.00	$200,000	0.00	$200,000	0.00

CORE DECISION ITEM

Department: Economic Development | **Budget Unit 42297C**
Division: Business and Community Services
Core: Downtown Revitalization Preservation Program

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	200,000	200,000
TRF	0	0	0	0
Total	0	0	200,000	200,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)
Notes:

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	200,000	200,000
TRF	0	0	0	0
Total	0	0	200,000	200,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)
Notes:

2. CORE DESCRIPTION

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

Current Obligations:
(1) College Station/Heer's Tower-located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and
(2) Hannibal Clemens Redevelopment-located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league.

3. PROGRAM LISTING (list programs included in this core funding)

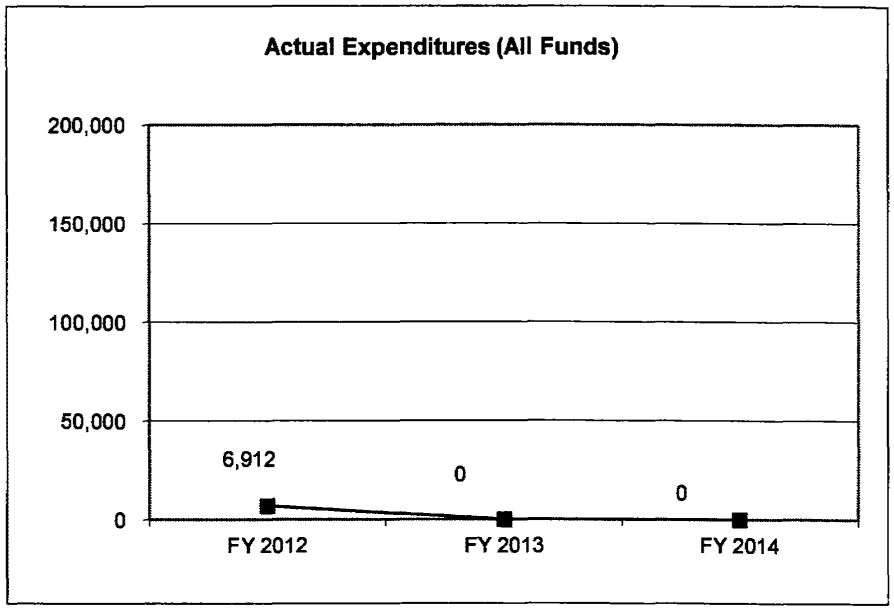
Downtown Revitalization Preservation Program (DRPP)

CORE DECISION ITEM

Department: Economic Development **Budget Unit 42297C**
Division: Business and Community Services
Core: Downtown Revitalization Preservation Program

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	234,697	200,000	200,000	200,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	234,697	200,000	200,000	200,000
Actual Expenditures (All Funds)	6,912	0	0	N/A
Unexpended (All Funds)	227,785	200,000	200,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	227,785	200,000	200,000	N/A
	(1)	(1)	(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: **(1)** Funds are only paid out as projects generate increment.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
DWTN REVITAL PRSRVTN PRG

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	200,000	200,000	
	Total	**0.00**	**0**	**0**	**200,000**	**200,000**	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	200,000	200,000	
	Total	**0.00**	**0**	**0**	**200,000**	**200,000**	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	200,000	200,000	
	Total	**0.00**	**0**	**0**	**200,000**	**200,000**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	$0	0.00	$200,000	0.00	$200,000	0.00	$200,000	0.00
GENERAL REVENUE	$0	0.00	$0	0.00	$0	0.00	$0	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$0	0.00	$200,000	0.00	$200,000	0.00	$200,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

1. What does this program do?

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a program authorized in §99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

DRPP Projects included in Performance Measures: College Station/Heer's Tower located in the downtown core of Springfield; and Hannibal Clemens Redevelopment located in the downtown core of Hannibal.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 99.1080 to 99.1092, RSMo

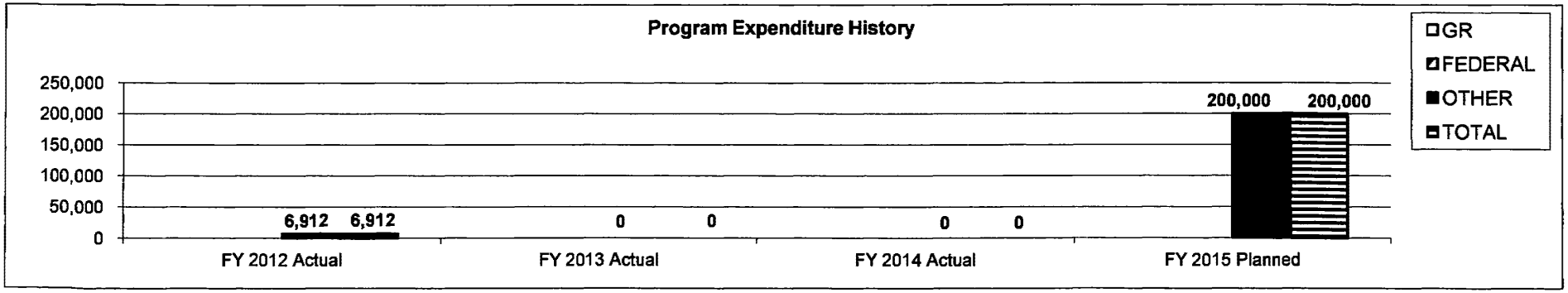
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Downtown Revitalization Preservation Fund (0907)

PROGRAM DESCRIPTION

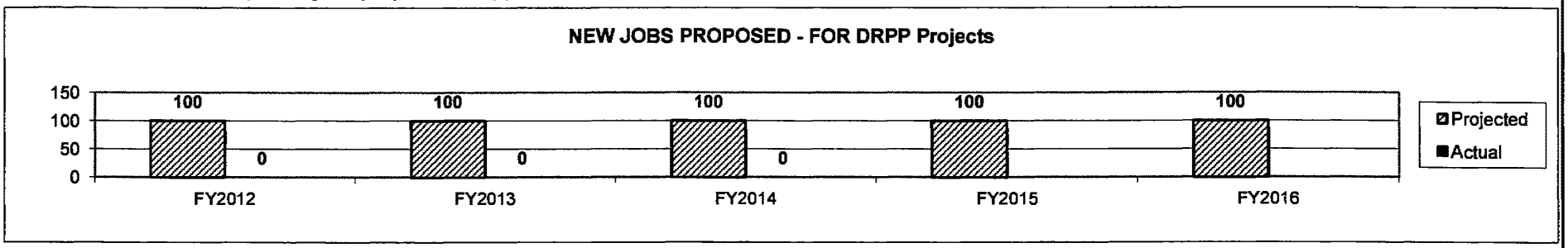
Department: Economic Development

Program Name: Downtown Revitalization Preservation Program

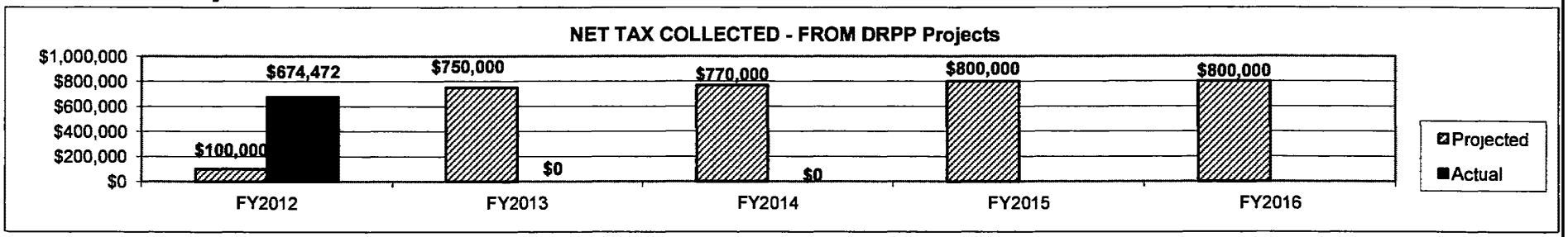
Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

7a. Provide an effectiveness measure.

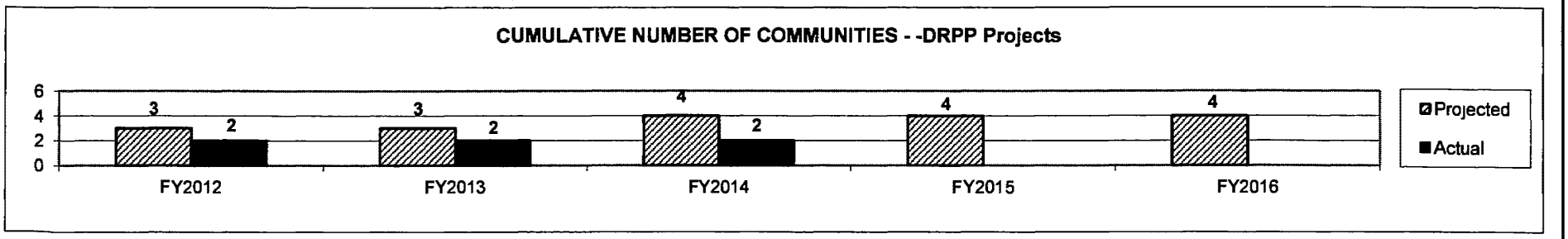
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
DOWNTOWN REVITAL PRESER TRNSFR								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - TRF	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	$0	0.00	$200,000	0.00	$200,000	0.00	$200,000	0.00

CORE DECISION ITEM

Department	**Economic Development**	**Budget Unit**	**42310C**
Division	**Business and Community Services**		
Core	**Downtown Revitalization Pres Pgm (DRPP) Trf**		

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	200,000	0	0	200,000
Total	**200,000**	**0**	**0**	**200,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	200,000	0	0	200,000
Total	**200,000**	**0**	**0**	**200,000**
FTE	**0.00**	**0.00**	**0.00**	**0.00**
Est. Fringe	*0*	*0*	*0*	*0*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.

3. PROGRAM LISTING (list programs included in this core funding)

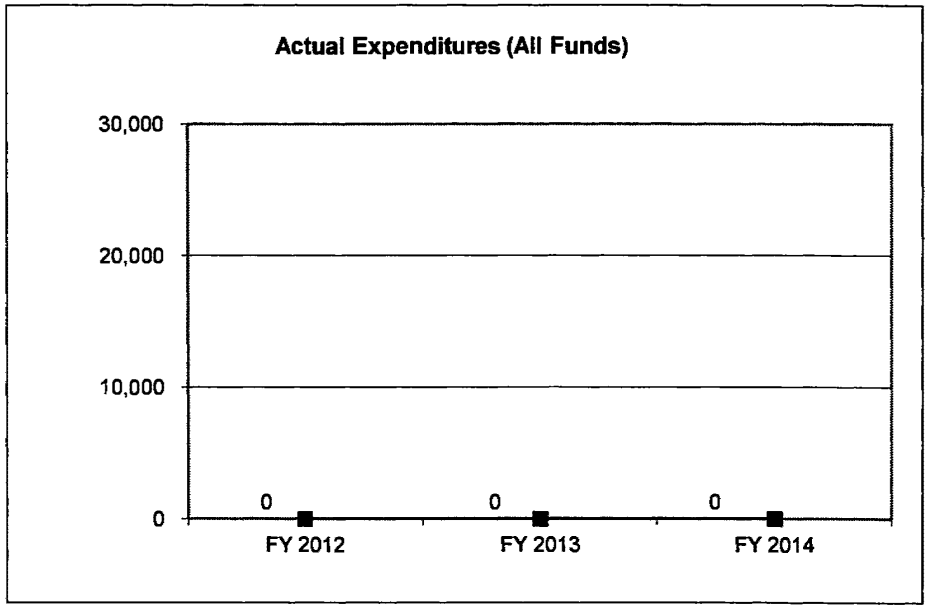
Downtown Revitalization Preservation Program (DRPP) Transfer

CORE DECISION ITEM

Department	**Economic Development**	**Budget Unit**	**42310C**
Division	**Business and Community Services**		
Core	**Downtown Revitalization Pres Pgm (DRPP) Trf**		

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	0	0	0	200,000
Less Reverted (All Funds)	0	0	0	(6,000)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	0	194,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)	(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: **(1)** Prior to FY 2015, the DRPP Transfer was located in the Department of Revenue's budget.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
DOWNTOWN REVITAL PRESER TRNSFR

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	200,000	0	0	200,000	
	Total	**0.00**	**200,000**	**0**	**0**	**200,000**	
DEPARTMENT CORE REQUEST							
	TRF	0.00	200,000	0	0	200,000	
	Total	**0.00**	**200,000**	**0**	**0**	**200,000**	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	200,000	0	0	200,000	
	Total	**0.00**	**200,000**	**0**	**0**	**200,000**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
DOWNTOWN REVITAL PRESER TRNSFR								
CORE								
TRANSFERS OUT	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - TRF	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	$0	0.00	$200,000	0.00	$200,000	0.00	$200,000	0.00
GENERAL REVENUE	$0	0.00	$200,000	0.00	$200,000	0.00	$200,000	0.00
FEDERAL FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Downtown Revitalization Pres Trf (DRPP)
Program is found in the following core budget(s): Business and Community Services

1. What does this program do?

This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1080-99.1092, RSMo

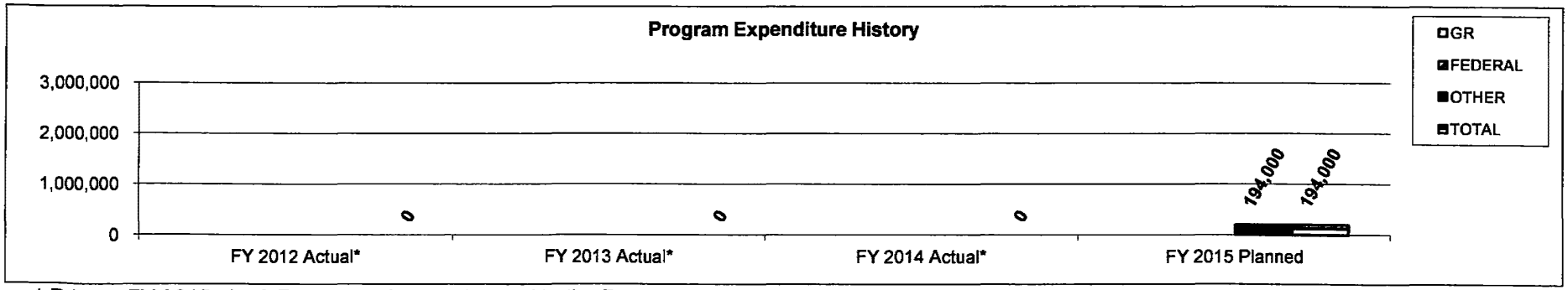
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



* Prior to FY 2015, the DRPP Transfer was located in the Department of Revenue's budget.

6. What are the sources of the "Other " funds?

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Downtown Revitalization Pres Trf (DRPP)
Program is found in the following core budget(s): Business and Community Services

7a. Provide an effectiveness measure.
This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

7b. Provide an efficiency measure.
This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

7c. Provide the number of clients/individuals served, if applicable.
This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

7d. Provide a customer satisfaction measure, if available.
This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

Budget Unit Decision Item Budget Object Summary Fund	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO COMMUNITY SVS COMMISSION								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	32,770	0.58	34,337	1.00	34,337	1.00	34,337	1.00
COMMUNITY SERV COMM-FED/OTHER	151,425	3.54	194,815	4.00	194,815	4.00	194,815	4.00
TOTAL - PS	184,195	4.12	229,152	5.00	229,152	5.00	229,152	5.00
EXPENSE & EQUIPMENT								
COMMUNITY SERV COMM-FED/OTHER	102,342	0.00	262,500	0.00	262,500	0.00	262,500	0.00
TOTAL - EE	102,342	0.00	262,500	0.00	262,500	0.00	262,500	0.00
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	2,426,566	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00
TOTAL - PD	2,426,566	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00
TOTAL	**2,713,103**	**4.12**	**3,979,152**	**5.00**	**3,979,152**	**5.00**	**3,979,152**	**5.00**
Pay Plan FY15-Cost to Continue - 0000014								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	184	0.00	184	0.00
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	1,048	0.00	1,048	0.00
TOTAL - PS	0	0.00	0	0.00	1,232	0.00	1,232	0.00
TOTAL	**0**	**0.00**	**0**	**0.00**	**1,232**	**0.00**	**1,232**	**0.00**
GRAND TOTAL	**$2,713,103**	**4.12**	**$3,979,152**	**5.00**	**$3,980,384**	**5.00**	**$3,980,384**	**5.00**

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**42180C**
Division:	**Business and Community Services**		
Core:	**MO Community Service Commission**		

1. CORE FINANCIAL SUMMARY

FY 2016 Budget Request

	GR	Federal	Other	Total
PS	34,337	194,815	0	229,152
EE	0	262,500	0	262,500
PSD	0	3,487,500	0	3,487,500
TRF	0	0	0	0
Total	**34,337**	**3,944,815**	**0**	**3,979,152**
FTE	**1.00**	**4.00**	**0.00**	**5.00**
Est. Fringe	*19,267*	*92,746*	*0*	*112,013*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

FY 2016 Governor's Recommendation

	GR	Fed	Other	Total
PS	34,337	194,815	0	229,152
EE	0	262,500	0	262,500
PSD	0	3,487,500	0	3,487,500
TRF	0	0	0	0
Total	**34,337**	**3,944,815**	**0**	**3,979,152**
FTE	**1.00**	**4.00**	**0.00**	**5.00**
Est. Fringe	*19,267*	*92,746*	*0*	*112,013*

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

2. CORE DESCRIPTION

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations with 501(c)3 status. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to serve in areas of education, youth mentoring, public safety, housing rehabilitation, health care, environmental issues, disaster relief and veterans. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

3. PROGRAM LISTING (list programs included in this core funding)

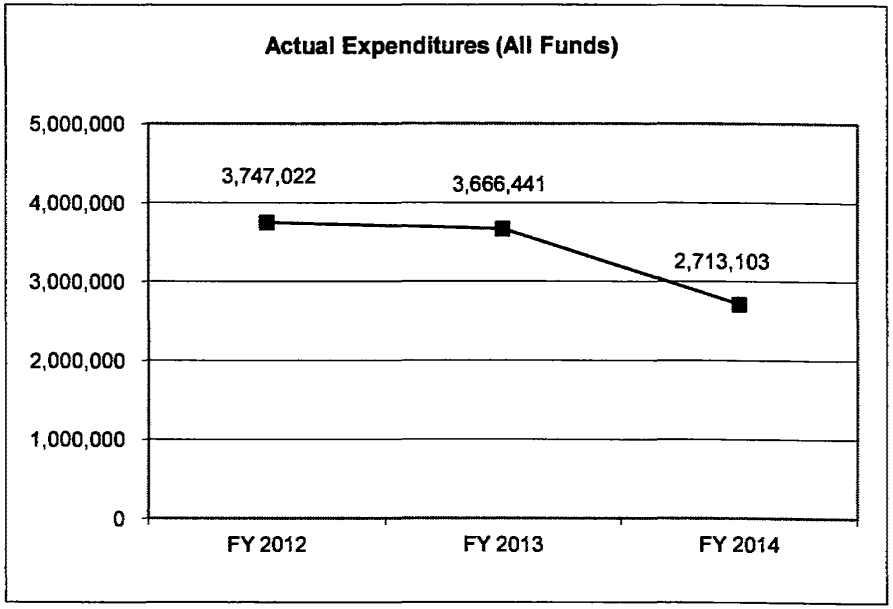
Missouri Community Service Commission

CORE DECISION ITEM

Department:	**Economic Development**	**Budget Unit**	**42180C**
Division:	**Business and Community Services**		
Core:	**MO Community Service Commission**		

4. FINANCIAL HISTORY

	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Current Yr.
Appropriation (All Funds)	3,014,744	3,975,421	3,976,857	3,979,152
Less Reverted (All Funds)	(991)	(1,010)	(1,018)	(1,030)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	3,013,753	3,974,411	3,975,839	3,978,122
Actual Expenditures (All Funds)	3,747,022	3,666,441	2,713,103	N/A
Unexpended (All Funds)	(733,269)	307,970	1,262,736	N/A
Unexpended, by Fund:				
General Revenue	31	32	142	N/A
Federal	(733,300)	307,938	1,262,594	N/A
Other	0	0	0	N/A
	(1)			



Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: **(1)** An "E" is on Federal E&E funds to accommodate any additional Federal funding that may be available. Appropriation increased by $834,000

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN
MO COMMUNITY SVS COMMISSION

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	5.00	34,337	194,815	0	229,152	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	Total	**5.00**	**34,337**	**3,944,815**	**0**	**3,979,152**	
DEPARTMENT CORE REQUEST							
	PS	5.00	34,337	194,815	0	229,152	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	Total	**5.00**	**34,337**	**3,944,815**	**0**	**3,979,152**	
GOVERNOR'S RECOMMENDED CORE							
	PS	5.00	34,337	194,815	0	229,152	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	Total	**5.00**	**34,337**	**3,944,815**	**0**	**3,979,152**	

Budget Unit Decision Item Budget Object Class	FY 2014 ACTUAL DOLLAR	FY 2014 ACTUAL FTE	FY 2015 BUDGET DOLLAR	FY 2015 BUDGET FTE	FY 2016 DEPT REQ DOLLAR	FY 2016 DEPT REQ FTE	FY 2016 GOV REC DOLLAR	FY 2016 GOV REC FTE
MO COMMUNITY SVS COMMISSION								
CORE								
EXECUTIVE I	0	0.00	68	0.24	68	0.24	68	0.24
COMMUNITY DEV REP II	0	0.00	88	0.31	88	0.31	88	0.31
ECONOMIC DEV INCENTIVE SPEC I	3,608	0.12	53,636	1.39	53,636	1.39	53,636	1.39
ECONOMIC DEV INCENTIVE SPEC II	37,717	1.00	114,259	1.81	114,259	1.81	114,259	1.81
ECONOMIC DEV INCENTIVE SPC III	86,370	2.00	0	0.00	0	0.00	0	0.00
STUDENT INTERN	0	0.00	3	0.00	3	0.00	3	0.00
FISCAL MANAGER	0	0.00	7	0.00	7	0.00	7	0.00
PRINCIPAL ASST BOARD/COMMISSON	56,500	1.00	61,091	1.25	61,091	1.25	61,091	1.25
TOTAL - PS	184,195	4.12	229,152	5.00	229,152	5.00	229,152	5.00
TRAVEL, IN-STATE	9,986	0.00	56,250	0.00	56,250	0.00	56,250	0.00
TRAVEL, OUT-OF-STATE	10,369	0.00	22,500	0.00	22,500	0.00	22,500	0.00
SUPPLIES	1,344	0.00	18,750	0.00	18,750	0.00	18,750	0.00
PROFESSIONAL DEVELOPMENT	8,627	0.00	15,000	0.00	15,000	0.00	15,000	0.00
COMMUNICATION SERV & SUPP	3,321	0.00	11,250	0.00	11,250	0.00	11,250	0.00
PROFESSIONAL SERVICES	58,120	0.00	77,750	0.00	77,750	0.00	77,750	0.00
M&R SERVICES	243	0.00	3,750	0.00	3,750	0.00	3,750	0.00
OFFICE EQUIPMENT	0	0.00	7,500	0.00	7,500	0.00	7,500	0.00
OTHER EQUIPMENT	0	0.00	1,000	0.00	1,000	0.00	1,000	0.00
BUILDING LEASE PAYMENTS	468	0.00	3,700	0.00	3,700	0.00	3,700	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	3,750	0.00	3,750	0.00	3,750	0.00
MISCELLANEOUS EXPENSES	9,864	0.00	41,250	0.00	41,250	0.00	41,250	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
TOTAL - EE	102,342	0.00	262,500	0.00	262,500	0.00	262,500	0.00
PROGRAM DISTRIBUTIONS	2,426,566	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00
TOTAL - PD	2,426,566	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00
GRAND TOTAL	$2,713,103	4.12	$3,979,152	5.00	$3,979,152	5.00	$3,979,152	5.00
GENERAL REVENUE	$32,770	0.58	$34,337	1.00	$34,337	1.00	$34,337	1.00
FEDERAL FUNDS	$2,680,333	3.54	$3,944,815	4.00	$3,944,815	4.00	$3,944,815	4.00
OTHER FUNDS	$0	0.00	$0	0.00	$0	0.00	$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Business and Community Services
Program is found in the following core budget(s): MO Community Service Commission

1. What does this program do?

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations with 501(c)3 status. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to serve in areas of education, youth mentoring, public safety, housing rehabilitation, health care, environmental issues, disaster relief and veterans. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 26.600, RSMo.; Federal - National and Community Service Act of 1993; HR 4854

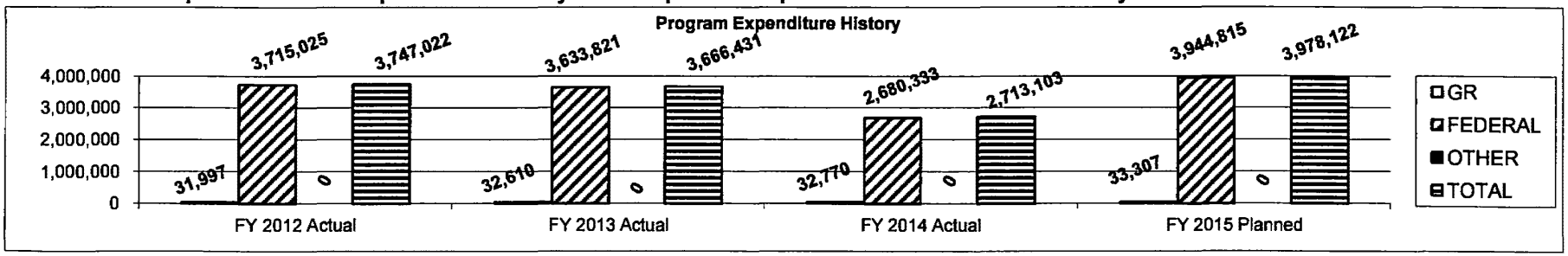
3. Are there federal matching requirements? If yes, please explain.

There is a $1 for $1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED. Qualifying organizations must provide match based on the amount of funds subgranted from MCSC starting at 24% in the first 3 years, gradually increasing to a 50% maximum.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

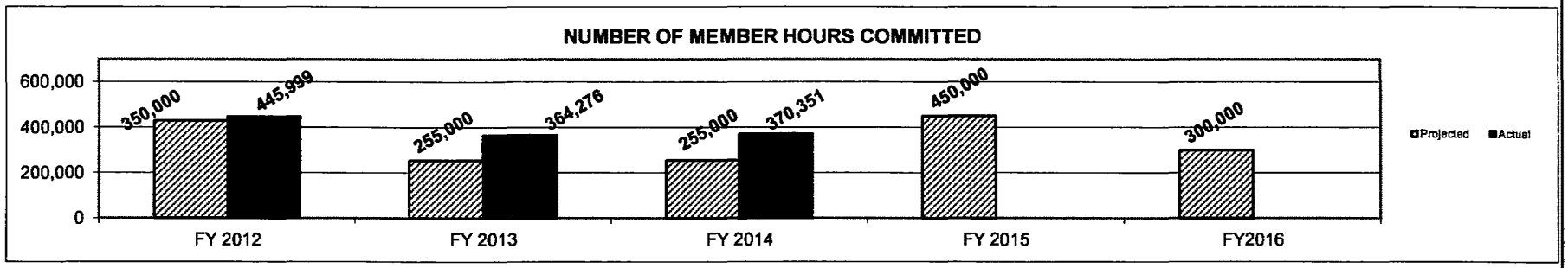
N/A

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Business and Community Services
Program is found in the following core budget(s): MO Community Service Commission

7a. Provide an effectiveness measure.

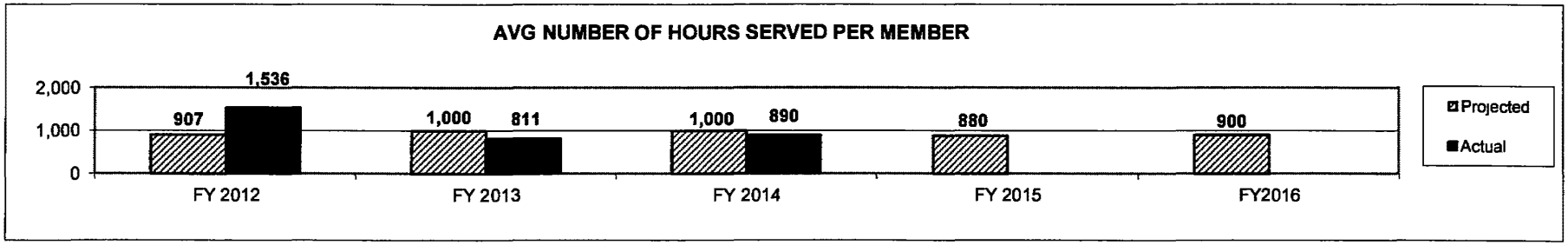
This measure represents the total number of AmeriCorps Member hours served and volunteer hours generated as a result of their work supporting MCSC activities in Missouri communities.



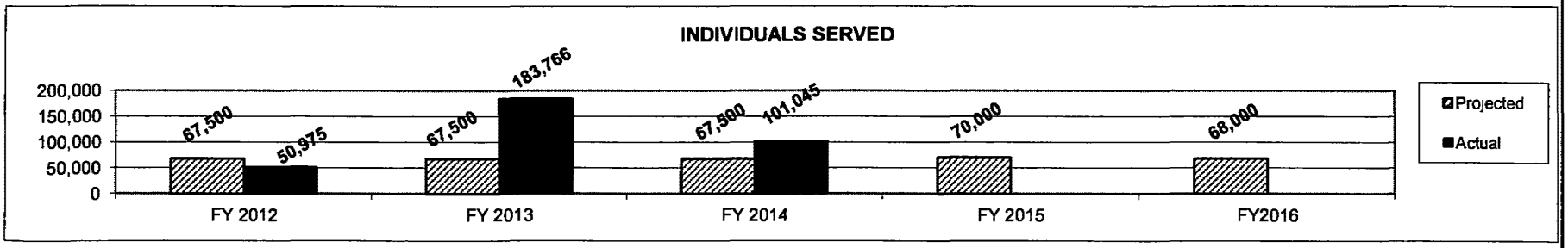
The actual hours for FY2012 was significantly higher due to a major influx of disaster response/recovery volunteers.

7b. Provide an efficiency measure.

Number represents average number of hours served per AmeriCorps Members.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A